

BLACK HILLS POWER, INC.
COMPARISON OF REVENUE FROM SALES
UNDER PRESENT AND PROPOSED RATES
For the Test Year Ended June 30, 2012

LINE NO.	RESIDENTIAL SERVICE	TARIFF SCHEDULE	RATE IDS	REVENUE FROM SALES					NUMBER OF CUSTOMERS
				kWh	PRESENT RATES	PROPOSED RATES	PROPOSED INCREASE AMOUNT	% INCREASE	
1	Residential	Sect 3, 1-2/Sect 3B, 9-10	SD710, SD875	328,128,962	\$ 38,511,974	\$ 42,033,758	\$ 3,521,784	9.1%	41,780
2	Residential Total Electric	Sect 3, 3-4/Sect 3B, 9-10	SD712, SD876	81,395,908	7,799,113	8,468,813	669,700	8.6%	6,598
3	Residential Demand Metered	Sect 3A, 1-3/Sect 3B, 9-10	SD714, SD716, SD887	85,061,227	6,993,767	7,566,473	572,706	8.2%	3,988
4	Utility Controlled Residential (Closed)	Sect 3A, 4-5	SD717	126,764	7,402	7,952	550	7.4%	3
5	TOTAL Residential Service			494,712,860	\$ 53,312,255	\$ 58,076,996	\$ 4,764,741	8.9%	52,369
6									
7									
8	SMALL GENERAL SERVICE								
9	General Service	Sect 3, 7-8/Sect 3B, 9-10	SD720, SD770, SD878	336,775,651	37,967,393	42,468,924	\$ 4,501,531	11.9%	7,177
10	General Service - Total Electric	Sect 3, 9-10	SD723	36,959,859	3,642,151	4,058,387	416,236	11.4%	833
11	General Service - Total Electric No Demand	Sect 3, 9-10	SD703	164,084	20,629	23,214	2,585	12.5%	40
12	Irrigation Pumping	Sect 3, 19-20	SD726	934,116	94,682	105,560	10,878	11.5%	76
13	Utility Controlled General Service (Closed)	Sect 3A, 11-12	SD727	2,904,518	166,533	181,276	14,743	8.9%	24
14	Energy Storage Service	Sect 3A, 6-10	SD755	3,804,547	255,299	280,289	24,990	9.8%	16
15	Municipal Pumping Service	Sect 3, 24-25	SD743	22,814,733	1,757,706	1,940,593	182,887	10.4%	100
16	Small Interruptible General Service (Closed)	Sect 3A, 18-20	SD750	260,079	17,160	18,812	1,652	9.6%	4
17	Athletic Fields/Demand Not Billed (off-peak)	Sect 3, 7-8	SD718, SD719	13,302,687	1,961,027	2,208,023	246,996	12.6%	3,580
18	TOTAL Small General Service			417,920,275	\$ 45,882,578	\$ 51,285,078	\$ 5,402,500	11.8%	11,851
19									
20									
21	LIGHTING SERVICE								
22	Public or Private Area Lighting	Sect 3, 16-18	SDA24, SDB24, SDC24	3,971,890	570,575	574,923	\$ 4,348	0.8%	126
23	Street Lighting Service-Company Owned	Sect 3, 21-23	SD840	3,575,369	755,673	762,036	6,363	0.8%	166
24	Street Lighting Service-Customer Owned	Sect 3, 21-23	SD841, SD741	5,776,868	414,112	416,726	2,614	0.6%	139
25	Traffic Signals	Sect 3, 26-27	SD742	659,303	69,357	69,873	516	0.7%	151
26	Rental/Facilities	Sect 3, 22	SD798/SD799		57,079	57,079	-	0.0%	55
27	TOTAL Lighting Service			13,983,431	\$ 1,866,795	\$ 1,880,637	\$ 13,842	0.7%	637
28									
29									
30	LARGE GENERAL SERVICE & INDUSTRIAL								
31	General Service - Large (69 kV)	Sect 3, 11-13	SD771	25,578,933	1,526,321	1,681,031	\$ 154,710	10.1%	1
32	General Service - Large (Primary and Secondary)	Sect 3, 11-13	SD721	127,290,331	10,445,549	11,431,175	985,626	9.4%	107
33	General Service - Large (Optional Combined A)	Sect 3, 31-35	SD752, SD772	194,259,502	15,147,647	16,575,147	1,427,500	9.4%	42
34	Large Demand Curtailable Service	Sect 3A, 13-17	SD722	926,041	58,894	63,681	4,787	8.1%	1
35	Industrial Contract Service (69 kV)	Sect 3, 14-15	SD761	100,071,523	5,034,374	5,485,958	451,584	9.0%	1
36	Forest Products Service - Primary	Sect 3, 36-38	SD764	65,388,671	4,205,186	4,650,759	445,573	10.6%	2
37	Forest Products Service - Secondary	Sect 3, 36-38	SD765	11,155,360	832,874	927,841	94,967	11.4%	1
38	TOTAL Large General Service &			524,670,360	\$ 37,250,844	\$ 40,815,592	\$ 3,564,748	9.6%	155
39									
40									
41	TOTAL SOUTH DAKOTA REVENUE FROM SALES			1,451,286,926	\$ 138,312,473	\$ 152,058,303	\$ 13,745,830	9.9%	65,013

BLACK HILLS POWER, INC.
Comparison of Rates
With Other Rates for Similar Service

Section 3
Page 2 of 3

Black Hills Power, Inc. provides similar retail electric service to customers located in Wyoming and Montana. The rates charged for retail electric service in Wyoming and Montana are not directly comparable with existing South Dakota retail rates because of differing rate Schedules and blocks. In addition, the proposed South Dakota retail rates are not comparable with existing Wyoming and Montana rates because they reflect the cost of providing electric service for different test years. The proposed South Dakota rates reflect the adjusted cost of providing service for the year ended June 30, 2012.

BLACK HILLS POWER, INC.
REPORT OF TARIFF SCHEDULE CHANGE

Section 3
Page 3 of 3

<u>Item Requested</u>	<u>Response</u>
1. Name and address of the public utility;	Black Hills Power, Inc. PO Box 1400 Rapid City, SD 57709-1400
2. Section and sheet number of tariff schedule;	Included in Volume 1, Section 3, page 1 of the Application
3. Description of the change;	Described in Testimony of Richard C. Loomis and Christopher J. Kilpatrick
4. Reasons for the change;	a.) Investment in assets, b.) Increasing compliance costs, c.) Lack of revenue growth, and d.) Increasing tree trimming /vegetation management costs
5. Present rates;	Included in Volume 1, Section 2 of the Application
6. Proposed rates;	Included in Volume 1, Section 2 of the Application
7. Proposed effective date of modified rates;	April 1, 2013
8. Approximation of annual amount of increase in revenue;	Included in Section 4, Schedule I-1, page 1 of the Application
9. Points affected;	All points of service located in South Dakota
10. Estimate of the number of customers whose cost of service will be affected and annual amounts of increase in cost of service to those customers;	68,000 customers; see Section 4, Schedule I-1, page 1 of the Application and see testimony of Richard C. Loomis.
11. Statement of facts, expert opinions, documents, and exhibits to support the proposed changes.	Included in Volumes 1 and 2 of the Application