

**BLACK HILLS POWER, INC.**  
**SD PUC DOCKET: EL-12-061**  
**RATE CASE**

REQUEST DATE : June 5, 2013  
RESPONSE DATE : June 11, 2013  
REQUESTING PARTY: SDPUC Staff

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**RE: Settlement Agreements between Black Hills Power and South Dakota Science and Technology Authority and Menard, Inc. dba Midwest Manufacturing dba Dakota Panel**

**Request No. 11-1:** Explain how Black Hills Power intends to treat the revenue shortfall that will arise if the contracts with deviations do not allow full recovery of the costs assigned to these customers in the rate increase authorized by the Commission at the conclusion of the rate case.

**Response to SDPUC Request No. 11-1:**

The treatment of any revenue shortfall will be consistent with the past rate case settlements; any shortfall would be absorbed by the Company.