

Direct Testimony and Schedules  
Thomas E. Kramer

Before the South Dakota Public Utilities Commission  
State of South Dakota

In the Matter of the Application of Northern States Power Company,  
a Minnesota corporation  
For Authority to Increase Rates for Electric Service in South Dakota

Docket No. EL11-\_\_\_\_\_  
Exhibit\_\_\_\_(TEK-1)

**Overall Revenue Requirements**  
**Rate Base**  
**Income Statement**

June 30, 2011

## TABLE OF CONTENTS

I.	Introduction and Qualifications	1
II.	Pro Forma Year Revenue Deficiency	5
III.	Primary Reasons a Rate Increase is Needed	8
IV.	Data Provided and Selection of Pro Forma Year	13
V.	Jurisdictional Cost of Service Study	14
	A. Components of Jurisdictional COSS	14
	B. Income Statement Schedules	16
	C. Compliance with Commission Orders	17
	D. Jurisdictional Allocations	19
	E. Pro Forma Adjustments	23
	1. Pro Forma Normalizing Adjustments	25
	2. Pro Forma Year Adjustments Reflecting Regulatory Practices	30
	3. Known & Measurable Pro Forma Adjustments	35
VI.	Rate Base	56
	A. Net Utility Plant	57
	B. Construction Work in Progress	58
	C. Accumulated Deferred Income Taxes	59
	D. Other Rate Base	60
VII.	Income Statement	63
	A. Revenues	63
	B. Operating and Maintenance Expenses	63
	C. Depreciation/Amortization Expense	65
VIII.	Nuclear Cost Recovery Rider	66
IX.	Conclusion	68

## Schedules

Qualifications and Experience	Schedule 1
Cost of Service Study (“COSS”) - Proforma	Schedule 2
Cost of Service Study (“COSS”) - Actual	Schedule 2A
Case Drivers	Schedule 3
Income Statement with Present and Final Rates; 2008 Reported and 2010 Pro Forma with Increase	Schedule 4
Rate Base and Income Statement Unadjusted Test Year to 2010 Pro Forma	Schedule 5
Rate Base Bridge	Schedule 6a
2010 Unadjusted Test Year to 2010 Pro Forma Income Statement Bridge Schedule	Schedule 6b
Nuclear Rider Revenue Requirements	Schedule 7
Allocation Factors	Schedule 8
Rate Case Adjustment Types	Schedule 9
Nonasset Based Margin Cost Study	Schedule 10
Rate Case Expenses	Schedule 11
Detailed Rate Base Comparison to EL09-009; Comparison 2010 Actual to 2010 Pro Forma	Schedule 12
Rate Base Unadjusted Test Year to Pro Forma Year for Both Total Company and South Dakota Jurisdiction	Schedule 13

1 **I. INTRODUCTION AND QUALIFICATIONS**

2  
3 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

4 A. My name is Thomas E. Kramer. My business address is 414 Nicollet Mall,  
5 Minneapolis, Minnesota 55401.

6  
7 Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT POSITION?

8 A. I am a Principal Rate Analyst in the Revenue Requirements – North  
9 Department for Xcel Energy Services Inc. (“XES” or the “Service Company”).  
10 XES is the service company for the Xcel Energy Inc. holding company system  
11 and providing services to all of the operating utility subsidiaries of Xcel Energy  
12 Inc.

13  
14 Q. PLEASE SUMMARIZE YOUR QUALIFICATIONS AND EXPERIENCE.

15 A. I have been a Principal Rate Analyst since January 2011. Prior to that date, I  
16 held the position of Senior Rate Analyst in the same Department since May  
17 2008. My qualifications and experience are summarized in my resume provided  
18 with my testimony as Exhibit\_\_\_\_(TEK-1), Schedule 1.

19  
20 Q. FOR WHOM ARE YOU TESTIFYING?

21 A. I am testifying on behalf of Northern States Power Company, a Minnesota  
22 corporation (“Xcel Energy,” “NSPM” or the “Company”), operating in South  
23 Dakota. The Company is a wholly-owned utility operating company subsidiary  
24 of Xcel Energy Inc.

25  
26 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

1 A. I provide testimony supporting the Company's financial data and its request for  
2 a general rate increase in the State of South Dakota retail electric jurisdiction.  
3 My testimony supports the income statement and rate base portions of the  
4 South Dakota cost of service.

5

6 Q. WERE THE SCHEDULES PRESENTED WITH YOUR TESTIMONY PREPARED BY YOU  
7 OR UNDER YOUR SUPERVISION?

8 A. Yes, they were.

9

10 Q. IN ADDITION TO THE SCHEDULES INCLUDED WITH THIS TESTIMONY, ARE  
11 THERE ADDITIONAL SCHEDULES YOU ARE SPONSORING?

12 A. Yes. I am sponsoring the following Statements and supporting Schedules,  
13 which are required by South Dakota Public Utilities Commission  
14 ("Commission") Rules (Sections 20:10:13:51 *et seq.*). These Statements and  
15 Schedules are located in Volume 1 of the Application:

16 A. Balance sheet

17 B. Income statement

18 C. Earned surplus statements

19 D. Cost of plant

20 D-1. Detailed plant accounts

21 D-2. Plant addition and retirement for test period

22 D-3. Working papers showing plant accounts on average basis for  
23 test period

24 D-4. Plant account working papers for previous years

25 D-5. Working papers on capitalizing interest and other overheads  
26 during construction

27 D-6. Changes in intangible plant working papers

- 1 D-7. Working papers on plant in service not used and useful
- 2 D-8. Property records working papers
- 3 D-9. Working papers for plant acquired for which regulatory approval
- 4 has not been obtained
- 5 E. Accumulated depreciation
  - 6 E-1. Working papers on record changes to accumulated depreciation
  - 7 E-2. Working papers on depreciation and amortization method
  - 8 E-3. Working papers on allocation of overall accounts
- 9 F. Working capital
  - 10 F-1. Monthly balances for materials, supplies, fuel stocks, and
  - 11 prepayments
  - 12 F-2. Monthly balances for two years immediately preceding pro
  - 13 forma year
  - 14 F-3. Data used in computing working capital
- 15 G. Cost of Capital, Long Term Debt and Stock
  - 16 G-1. Stock Dividends, Stock Splits, or Changes in Par or Stated Value
  - 17 G-2. Common Stock Information
  - 18 G-3. Reacquisition of NSPM Bonds or Xcel Energy Inc. Preferred
  - 19 Stock
  - 20 G-4. Earnings Per Share for Claimed Rate of Return
- 21 H. Operating and maintenance expenses
  - 22 H-1. Adjustments to operating and maintenance expenses
  - 23 H-2. Cost of power and gas
  - 24 H-3. Working papers for listed expense accounts
  - 25 H-4. Working papers for Interdepartmental Transactions
- 26 I. Operating revenue
- 27 J. Depreciation expense

- 1 J-1. Expense charged other than prescribed depreciation
- 2 K. Income taxes
  - 3 K-1. Working papers for federal income taxes
  - 4 K-2. Differences in book and tax depreciation
  - 5 K-3. Working papers for consolidated federal income tax
  - 6 K-4. Working papers for an allowance for current tax greater than tax
  - 7 calculated at consolidated rate
  - 8 K-5. Working papers for claimed allowances for state income taxes
- 9 L. Other taxes
  - 10 L-1. Working papers for adjusted taxes
- 11 M. Overall cost of service
- 12 N. Allocated cost of service
- 13 P. Fuel cost adjustment factor
- 14 R. Purchases from affiliated companies

15

16 To the extent the Commission’s rules require a discussion of the content of  
17 these required Schedules, that discussion is provided with the required  
18 Schedule. Ms. Laura McCarten provides the description of utility operations  
19 required Statement Q in her Direct Testimony. Mr. Michael Peppin provides  
20 the support for the Statement O in his Direct Testimony.

21

22 Q. HAVE YOU RELIED ON INFORMATION PROVIDED BY OTHER WITNESSES IN  
23 PREPARING YOUR TESTIMONY AND SCHEDULES?

24 A. Yes. I relied on and incorporated information provided by other witnesses in  
25 this proceeding. Where applicable, I indicate in my testimony where the pro  
26 forma year cost information is based on information provided by other  
27 witnesses.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27

Q. WILL YOUR TESTIMONY INCLUDE A DISCUSSION OF THE NUCLEAR COST RECOVERY RIDER?

A. Yes. The need for the Nuclear Cost Recovery Rider (“NCR”) is discussed by Ms. Laura McCarten. The tariff and rate design for the Rider are discussed by Mr. Steven Huso. I will discuss the anticipated revenue requirement that will be addressed through the NCR and explain that the NCR has no impact on the revenue requirement established in this proceeding.

**II. PRO FORMA YEAR REVENUE DEFICIENCY**

Q. WHAT IS THE AMOUNT OF THE JURISDICTIONAL REVENUE REQUIREMENT FOR SOUTH DAKOTA?

A. The jurisdictional retail revenue requirement for South Dakota electric utility operations is \$171,802,000, based on average rate base and net operating income for the 2010 pro forma year, as adjusted for known and measurable changes occurring in 2011, making the 2010 pro forma year appropriate for the final rates that will go into effect in 2012. The jurisdictional retail revenue requirement is also based on the average 2010 capital structure, long-term debt and 11.00 percent cost of equity, based on the return on equity (“ROE”) recommended by Mr. Daniel Dane in his Direct Testimony.

Q. WHAT IS THE AMOUNT OF THE REVENUE DEFICIENCY FOR THE PRO FORMA YEAR?

A. The amount of the revenue deficiency for the pro forma year is \$14,583,000. A summary of the revenue deficiency is shown in Exhibit\_\_\_\_(TEK-1), Schedule 2 (Cost of Service Study (“COSS”), Page 5 of 6) as a comparison of the

1 jurisdictional revenue requirement amount for the 2010 pro forma year with  
2 the revenues for the same period under present rates as approved by the  
3 Commission in Docket No. EL09-009. In order to earn an overall rate of  
4 return of 8.78 percent, South Dakota retail electric rates need to be increased  
5 by this amount, as developed in Exhibit \_\_ (TEK-1), Schedule 2 (COSS, Page 5  
6 of 6).

7  
8 Q. WHAT IS THE PERCENTAGE INCREASE IN RETAIL REVENUES PROPOSED IN THIS  
9 CASE?

10 A. The revenue deficiency amount represents a 9.28 percent overall increase in  
11 retail revenues compared to 2010 retail revenues (adjusted for fuel recovery  
12 timing and weather) at present rates as shown in Exhibit\_\_(TEK-1), Schedule  
13 2 (COSS, Page 5 of 6).

14  
15 Q. DID YOU PREPARE A COSS THAT SUPPORTS THE REVENUE REQUIREMENT  
16 AMOUNT AND REVENUE DEFICIENCY FOR THE PRO FORMA YEAR?

17 A. Yes, under my direction, a COSS was prepared. Exhibit\_\_(TEK-1), Schedule  
18 2 (COSS Pages 1-6) contains a copy of the jurisdictional cost of service study.

19  
20 Q. IS THE COMPANY PROPOSING ANY COST RECOVERY CHANGES THAT ARE  
21 REVENUE NEUTRAL TO THE RATEPAYERS?

22 A. Yes. The Company is proposing two changes that affect the base rate revenue  
23 deficiency without affecting the overall revenue requirement and the overall  
24 rates paid. These two changes, totaling approximately \$680,000, reflect the  
25 shift of cost recovery from rate rider recovery to base rate recovery. Therefore,  
26 \$680,000 of the \$14,583,000 being requested is a result of a change in the  
27 Company's method of rate recovery.

28

1 Q. PLEASE DESCRIBE THE FIRST OF THESE REVENUE NEUTRAL COST RECOVERY  
2 CHANGES INVOLVING RATE RIDERS.

3 A. The first requested cost recovery change is to move into base rates all projects  
4 previously approved by the Commission for recovery under the Transmission  
5 Cost Recovery (“TCR”) Rider. The TCR Rider tariff was established in Docket  
6 No. EL07-007 to provide for the cost recovery of the jurisdictional portion of  
7 eligible investments in and expenses related to new or modified transmission  
8 resources. Revenue requirements for certain facilities currently collected under  
9 the TCR are being rolled into base rates and therefore removed from the riders.  
10 Under the TCR, revenue requirements for the BRIGO and Blue Lake projects  
11 are being included in the determination of the South Dakota rate case for the  
12 proforma test year. This shift from the rider to base rates is prudent as both  
13 these projects have been completed, and are included in plant in service for the  
14 entire proforma test period. The shift of these projects from the TCR into  
15 base rates is estimated to increase base rates approximately \$268,000 while  
16 reducing the TCR revenue requirements by an equal amount.

17  
18 Q. PLEASE DESCRIBE THE SECOND OF THESE REVENUE NEUTRAL COST RECOVERY  
19 RATE RIDER CHANGES.

20 A. The second proposed revenue neutral adjustment is to zero out the  
21 Environmental Cost Recovery (“ECR”) Rider established in Docket No.  
22 EL07-026 and instead include recovery of the A.S. King (“King”) Plant and  
23 Sherco Unit 3 mercury pollution control equipment and related expenses as  
24 part of our base rate request. This rider collects approximately \$412,000  
25 annually from customers to pay the jurisdictional portion of eligible  
26 environmental expenditures.

27

1 Q. WHERE ARE THE RATE RIDER COST RECOVERY CHANGES SHOWN IN THE  
2 DETERMINATION OF PRO FORMA YEAR REVENUE REQUIREMENTS?

3 A. The 2010 unadjusted test year data included recovery of the costs included in  
4 the TCR and ECR Riders. Therefore in developing the 2010 pro forma year  
5 deficiency it is necessary to remove the revenues for the two completed  
6 projects being moved into base rates and to remove the costs of those  
7 uncompleted projects that will continue to be recovered through the riders.  
8 The TCR and ECR Riders will be adjusted to exclude recovery of the 2010  
9 project revenue requirements. The Company will adjust the TCR and ECR  
10 Riders in a compliance filing at the end of the rate case to exclude 2012  
11 recovery for projects currently included in the TCR and ECR Riders that are  
12 moved to base rate recovery effective with implementation of final rates as a  
13 result of this docket. These adjustments were used in developing the 2010  
14 proforma year and are included in Exhibits\_\_\_\_(TEK-1), Schedule 6a, Column  
15 12, and Schedule 6b, page 3, Column 34.

16  
17 **III. PRIMARY REASONS A RATE INCREASE IS NEEDED**

18  
19 Q. WHAT ARE THE PRIMARY DRIVERS FOR THE CURRENT REVENUE SHORTFALL?

20 A. Current rates were established based on a pro forma 2008 test year from  
21 Docket No. EL09-009. Consequently, the comparison I will provide is to the  
22 final authorized pro forma 2008 test year. Exhibit\_\_\_\_(TEK-1), Schedule 3  
23 (Case Drivers) contains a summary of the case drivers. The following Table 1  
24 lists the primary drivers for an increase in the revenue requirement that have  
25 occurred since the pro forma 2008 test year.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12

**Table 1**  
**Case Drivers**

<i>Dollars in Millions</i>	<b>Increase over 2008</b>
Capital Recovery	\$11.5
Non-Fuel O&M Expense (includes Payroll Taxes)	\$8.5
Amortization	<u>\$0.3</u>
Subtotal	\$20.3
Less Increase in Retail Margins	<u>\$(5.7)</u>
2010 Pro Forma Deficiency	\$14.6

- Q. THE LARGEST INCREASE IN REVENUE REQUIREMENTS RELATES TO CAPITAL NEEDS. PLEASE PROVIDE ADDITIONAL INFORMATION CONCERNING THE INCREASED CAPITAL INVESTMENTS MADE BY THE COMPANY SINCE 2008.
- A. Table 2 provides a high level breakdown of the principal capital investments and related costs since 2008, resulting in an additional revenue requirement of \$11.5 million.

**Table 2**  
**Case Drivers – Capital Recovery**

<i>Dollars in Millions</i>	<b>Total Revenue Requirement</b>
<b><u>Generation Projects</u></b>	
Nuclear & Wind Related	2.4
All Other Generation	<u>1.3</u>
<b>Total Generation Projects</b>	3.7
<b>Transmission Projects</b>	0.6
<b>South Dakota Distribution Projects</b>	<u>0.2</u>
<b>Total Identified Projects</b>	4.5
<b>Other Increases / (Decreases)</b>	<u>0.7</u>
<b>Total Rate Base</b>	5.2

<b>Depreciation</b>	1.2
<b>Property Taxes</b>	1.1
<b>Other Return &amp; Tax Related</b>	<u>4.0</u>
<b>Total Capital Recovery Items</b>	\$11.5

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24

Q. PLEASE BRIEFLY DESCRIBE THE GENERATION PROJECTS.

A. In total, we have added new generating capacity (Nobles Wind) and made several critical improvements to the resources on the system (Monticello Life Cycle Management/Extended Power Uprate and Prairie Island Life Extension (“LCM/EPU”)) since our last rate case in South Dakota, investing approximately \$51.5 million in net generation plant in service since 2008. We believe we have done so in a cost effective manner and ensured efficient and reliable generation is available to serve customers while at the same time being environmentally responsible.

Q. PLEASE DESCRIBE THE TRANSMISSION PROJECTS.

A. The Company continues to make significant investments in transmission plants in two separate groups: (i) investments qualifying for rate rider treatment, primarily transmission investments supporting increased delivery of wind generation; and (ii) system performance and interconnection investments. However, Xcel Energy has also made significant investments in transmission projects that were not included in the TCR Rider. The Company has invested in transmission projects mainly related to system performance and interconnection investments, resulting in an increase in plant investment of approximately \$9.3 million for the South Dakota jurisdiction.

1 Q. PLEASE DESCRIBE THE SOUTH DAKOTA DISTRIBUTION PROJECTS.

2 A. These project costs were specific to South Dakota and were for the purpose of  
3 adding to or improving distribution service in South Dakota and, therefore,  
4 have been directly assigned to the South Dakota jurisdiction. The Company's  
5 average investment in South Dakota distribution net plant in service has  
6 increased by approximately \$4.7 million since 2008.

7

8 Q. WHAT ARE THE MAJOR INCREASES IN OPERATIONS AND MAINTENANCE  
9 ("O&M") COSTS?

10 A. As shown in Table 3, the major changes in O&M costs are non-fuel production  
11 expense, transmission expense, and Administration & General ("A&G").

12

13

**Table 3**

14

**Non-Fuel O&M Cost Drivers**

15

<i>Dollars in Millions</i>	Change in O&M	Revenue Requirement Impact
Non-Fuel Production Expense	\$7.9	\$4.9
Transmission Distribution	\$1.8	\$1.5
Customer Accounts	\$0.1	\$0.1
Customer Information	\$(0.2)	\$(0.2)
A&G	\$0.1	\$0.1
Payroll Taxes	\$1.9	\$1.9
Total	<u>\$0.2</u>	<u>\$0.2</u>
	\$11.8	\$8.5

16

17 Q. PLEASE DESCRIBE TABLE 3.

18 A. Table 3 compares the change in O&M as reflected in the Cost of Service  
19 between the 2008 settlement level and the 2010 pro forma year. Some O&M

1 costs that are not recovered in the Fuel Clause are reflected as fuel expense in  
2 the Cost of Service rather than as O&M; for example, fuel handling. Table 3  
3 also shows the revenue requirement change associated with the change in  
4 O&M. Changes in O&M generally result in a dollar for dollar impact to  
5 revenue requirements. However, production and transmission O&M costs that  
6 are partially offset with revenue have less than a dollar for dollar impact; for  
7 example, costs shared with NPSW Company through the Interchange  
8 Agreement, or transmission costs offset with MISO revenue. See  
9 Exhibit\_\_\_\_(TEK-1), Schedule 3 (O&M Drivers, Page 2 of 2) for detail  
10 supporting the expense and revenue re-classifications and interchange impacts.  
11

12 Q. WHAT ARE THE DRIVERS FOR THE CHANGE IN O&M EXPENSE?

13 A. The increased non fuel production expense is associated with increased  
14 operating costs at the nuclear facilities and increased purchased demand costs.  
15 The increase in transmission expenses is associated with increased interchange  
16 charges, higher demand costs and a slight increase in maintenance activity.  
17 Pensions and benefit cost increases, employee related expenses and insurance  
18 increases account for the increased A&G between the two periods.  
19

20 Q. DID YOU INCLUDE COMPARISONS OF THE CHANGE IN THE FUEL AND  
21 PURCHASED ENERGY EXPENSE AS PART OF THE O&M EXPENSE ANALYSIS?

22 A. No. Although the cost of fuel and purchased energy are considered to be an  
23 operating expense, recovery occurs through the separate fuel clause adjustment  
24 (“FCA”) mechanism and true-up process.  
25

26 Q. HOW MUCH HAS DEPRECIATION EXPENSE CHANGED SINCE 2008?

1 A. As shown in Exhibit\_\_\_\_(TEK-1), Schedule 4 (Income Statement 2008  
2 Settlement Reported & 2010 Pro Forma with Increase, Page 2 of 2),  
3 depreciation expense has increased \$1,242,000 since 2008. Additional plant in  
4 service of \$116.6 million, as can be seen in Exhibit\_\_\_\_(TEK-1), Schedule 12,  
5 Page 1 of 2, has been partially offset by the extended lives of the plant in  
6 service.

7  
8 Q. HOW WAS DEPRECIATION EXPENSE AFFECTED BY ANY REMAINING LIFE  
9 STUDIES?

10 A. Included in the known and measurable pro forma adjustment section on my  
11 testimony, I address the impact on the test year of the remaining life and net  
12 salvage estimate changes for several generation related facilities

13  
14 **IV. DATA PROVIDED AND SELECTION OF PRO FORMA YEAR**

15  
16 Q. PLEASE DEFINE THE FISCAL PERIODS FOR WHICH FINANCIAL DATA IS PROVIDED  
17 IN THIS PROCEEDING.

18 A. Following the rules of the Commission, financial data is provided for the  
19 calendar year 2010 (the “unadjusted test year”) and the 2010 pro forma year  
20 that includes 2011 known and measurable adjustments.

21  
22 Financial data is first normalized to remove any unusual conditions in the  
23 actual year (e.g. weather normalization) that should be adjusted for rate setting  
24 purposes. Next, the actual year is adjusted for regulatory adjustments (e.g.  
25 foundation administration expenses, lobbying expenses, advertising, etc.).  
26 Finally, I make pro forma adjustments to reflect known and measurable  
27 changes occurring in 2011 that should be included, so that final rates, which

1 will become effective in 2012, will reflect the Company's revenues and  
2 expenses at the time the rates go into effect.

3  
4 I provide schedules for the unadjusted 2010 test year showing: the actual  
5 unadjusted average rate base consisting of the same rate base components;  
6 unadjusted operating income; overall rate of return; the calculation of required  
7 income; the income deficiency and revenue requirements. Separate rate base  
8 and income statement bridge schedules identify the adjustments described in  
9 my testimony to the unadjusted 2010 test year that create the pro forma year  
10 reflecting: the normalizing adjustments; regulatory adjustments; and the known  
11 and measureable adjustments for 2011.

12  
13 In this rate case, the Company proposes to transfer recovery of certain capital  
14 projects from the TCR and ECR Riders to base rates at the time final rates go  
15 into effect in 2012. These transfers cause corresponding changes in the costs  
16 to be recovered in the rate riders.

## 17 18 **V. JURISDICTIONAL COST OF SERVICE STUDY**

### 19 20 **A. Components of Jurisdictional COSS**

21 Q. PLEASE DESCRIBE THE COMPONENTS OF THE JURISDICTIONAL COST OF SERVICE  
22 STUDY FOR THE 2010 PRO FORMA YEAR.

23 A. The complete jurisdictional cost of service is included in Volume 3 (Work  
24 papers) of this filing. The jurisdictional cost of service includes: a revenue  
25 requirement, rate base, income statement, income tax, and a cash working  
26 capital computation.

1 Q. PLEASE DESCRIBE THE JURISDICTIONAL COST OF SERVICE SUMMARY  
2 SCHEDULES.

3 A. The pro forma year jurisdictional cost of service summary is included at  
4 Exhibit\_\_\_\_(TEK-1), Schedule 2 (COSS, Pages 1-6). In order to facilitate a  
5 comparison to the unadjusted 2010 test year, we have also included the  
6 unadjusted 2010 test year jurisdictional cost of service summary as Exhibit  
7 \_\_\_\_ (TEK-1), Schedule 2A (COSS, Pages 1-6).

8

9 • The cover page identifies the South Dakota retail jurisdiction requested  
10 ROE, and shows the earned ROE under current rates, the revenue  
11 deficiency, and the percent of increase that would result if rates were  
12 increased to earn the requested ROE (in this case 11.00 percent).

13 • The “Rate Base Summary” for total Company electric operations and  
14 the South Dakota jurisdiction is shown on Schedule 2 (COSS, Page 2).

15 • An “Income Statement Summary” for total Company electric  
16 operations and the South Dakota jurisdiction is shown on Schedule 2  
17 (COSS, Page 3). The income statement shows the determination of  
18 total operating income at present authorized retail rates.

19 • The “Income Tax Summary” for total Company electric operations  
20 and the South Dakota jurisdiction is shown on Schedule 2 (COSS,  
21 Page 4). The schedule shows adjustments to book income necessary to  
22 determine state and federal taxable income. The federal and state  
23 income tax calculations are carried back to the income statement on  
24 Schedule 2 (COSS, Page 3).

25 • The “Revenue Requirement and Return Summary” for total Company  
26 electric operations and the South Dakota jurisdiction is shown on  
27 Schedule 2 (COSS, Page 5). Specifically, the schedule shows: the

1 earned overall rate of return on rate base, the earned ROE, the revenue  
2 deficiency that needs to be recovered to enable the South Dakota  
3 jurisdiction electric operations to earn the requested ROE, the total  
4 revenue requirements and the percent of increase that would result by  
5 increasing retail billing rates by the amount of the revenue deficiency.

- 6 • The computation of cash working capital, Schedule 2 (COSS, Page 6),  
7 is carried back to the rate base on Schedule 2 (COSS, Page 2).

8  
9 Q. ARE THE REVENUE CONVERSION FACTOR CALCULATION AND THE SOUTH  
10 DAKOTA COMPOSITE INCOME TAX RATES INCLUDED IN THIS FILING?

11 A. Yes. The revenue conversion factor calculation, using a South Dakota  
12 composite tax rate of 35 percent, is included in my exhibits at Exhibit\_\_\_\_  
13 (TEK-1) Schedule 2 (COSS, Page 5).

14  
15 **B. Income Statement Schedules**

16 Q. PLEASE EXPLAIN HOW THE INTEREST DEDUCTION FOR DETERMINING TAXABLE  
17 INCOME IS CALCULATED.

18 A. The interest deduction applicable to the income tax calculation is the result of a  
19 calculation commonly referred to as “interest synchronization.” The amount  
20 of interest deducted for income tax purposes is the weighted cost of debt  
21 capital multiplied by the average rate base.

22  
23 Q. DESCRIBE THE SCHEDULES IN YOUR EXHIBITS THAT ARE RELATED TO THE  
24 INCOME STATEMENT.

25 A. I have provided two schedules related to the income statements:  
26 Exhibit\_\_\_\_(TEK-1), Schedule 4 (2010 Pro Forma with Increase and Income

1 Statement 2008 Settlement); and Exhibit \_\_\_\_ (TEK-1), Schedule 5, Page 2 of 2  
2 (Income Statement Comparison - 2010 Pro Forma to Unadjusted Test Year).

3  
4 Q. WHAT DOES EXHIBIT \_\_\_\_ (TEK-1), SCHEDULE 4 INCLUDE?

5 A. Schedule 4 (2010 Pro Forma with Increase and Income Statement 2008  
6 Settlement) consists of two comparative income statements for the pro forma  
7 year. Page 1 of Schedule 4 is a comparative income statement for the 2010 pro  
8 forma year showing the income effect of present authorized rates and proposed  
9 rates. This comparative income statement was prepared from the results of the  
10 jurisdictional cost of service study and includes the revenue deficiency in the  
11 South Dakota jurisdiction electric utility operations. Page 2 of Schedule 4  
12 shows a comparative income statement of the 2010 pro forma year after the  
13 proposed rate increase, and the 2008 settlement test year as reported.

14  
15 **C. Compliance with Commission Orders**

16 Q. DID YOU REVIEW COMMISSION ORDERS AS PART OF THE DEVELOPMENT OF THE  
17 PRO FORMA YEAR REVENUE REQUIREMENT?

18 A. Yes. The following list briefly describes the various Commission Orders that  
19 were reviewed and addressed in preparing the pro forma year. I will discuss  
20 required adjustments relating to these later in my testimony. The Compliance  
21 Matrix included in the testimony of Ms. McCarten, Exhibit \_\_\_\_ (LM-1),  
22 Schedule 2, documents how our rate case filing includes information submitted  
23 in compliance with these prior Commission orders.

- 24  
25 • Post Retirement Medical Benefits (“OPEBs”) – Pay as you go. In  
26 Docket No. EL09-009 the Commission reaffirmed its position to not  
27 use accrual accounting and instead to use pay as you go as the

1 appropriate mechanism for recovering the cost of OPEBs. We have  
2 adjusted the 2010 actual year to reflect the use of pay as you go  
3 accounting.

- 4 • Non-Asset Based Margins. The Commission's Order in Docket No.  
5 EL09-009 approved a non-asset based sharing mechanism under which  
6 the Company provided 25 percent of the non-asset based margins to  
7 the ratepayers through the fuel adjustment clause. To test the  
8 reasonableness of that sharing mechanism, the Company was directed  
9 to conduct and present incremental and fully allocated cost studies in  
10 this proceeding. I will discuss those studies and our recommendation  
11 to retain the existing sharing mechanism later in my Direct Testimony
- 12 • Moving Completed TCR and ECR Projects to Base Rates. In Docket  
13 EL09-009 the Company was directed to move the costs of completed  
14 TCR and ECR projects into the base rate revenue requirement. On  
15 that basis, as I discussed earlier, we have proposed moving the costs of  
16 TCR and ECR projects completed in 2010 into base rates
- 17 • Depreciation of Prairie Island Nuclear Generating Plants. In Docket  
18 EL09-009, the Commission ordered a 20 year life extension for Prairie  
19 Island. The 2010 unadjusted test year data reflects this requirement  
20 and, therefore, no pro forma adjustment is required.
- 21 • Amortization. In Docket No EL09-009 the Commission approved a  
22 six year amortization period for the Private Spent Fuel Storage Facility;  
23 and a five year amortization period for Rate Case Expense and SO2  
24 emissions. Because we are filing a rate case within two years, those  
25 costs have not been fully amortized. Therefore, it is reasonable to  
26 retain the existing amortization period for those costs and no  
27 adjustment to the 2010 actual year costs was needed.

- Renewable Development Fund Cost Recovery. In Docket No. EL09-009, the Commission disallowed any cost recovery for Renewable Development Fund costs. Those costs were therefore removed from the 2010 actual year costs and no adjustment was needed.

**D. Jurisdictional Allocations.**

Q. PLEASE BRIEFLY DESCRIBE THE METHODS USED TO ALLOCATE COSTS TO THE COMPANY'S ELECTRIC UTILITY OPERATIONS.

A. The pro forma year includes both costs incurred directly by the Company's electric operating business and costs directly assigned or allocated by the Service Company for corporate functions (*e.g.*, accounting, human resources, law, etc.). The Service Company cost allocation and billing process is subject to Federal Energy Regulatory Commission ("FERC") jurisdiction and authorization under a Utility Services Agreement between Xcel Energy and the Service Company. O&M cost assignments and allocations were the same as used by the Company in the recent Minnesota electric rate case filed with the Minnesota Commission (MPUC Docket No. E002/GR-10-971) and the rate case recently filed with the North Dakota Public Service Commission (PU-10-657). Non-O&M costs include such items as book depreciation expense, deferred income taxes and property taxes. All of the common investments and their related costs, be they software or other common investments, are evaluated by asset location as to whether they should be direct assigned to Electric or Gas, or allocated based on Customers, Customer Bills, Transportation Studies, or the Three Factor Allocator (revenues, utility plant in service, and total employees). Additional information regarding this process and the reason for selecting a particular allocator is also included in the Cost

1 Assignment and Allocation Manual (“CAAM”) included in Volume 4 of this  
2 Application.

3  
4 Q. PLEASE DESCRIBE THE METHODS USED TO ALLOCATE COSTS FOR ELECTRIC  
5 UTILITY OPERATIONS IN SOUTH DAKOTA.

6 A. Expenses are generally determined on a functional basis (*i.e.* Production,  
7 Transmission, Distribution, Customer Accounts, Customer Information, Sales,  
8 Administrative and General). These functional amounts are directly assigned to  
9 the South Dakota jurisdiction electric utility operations or allocated to the  
10 electric operations based on cost causation. A summary and description of the  
11 allocation factors used to allocate expenses and capital items to the South  
12 Dakota jurisdictional electric operations income statement and rate base are  
13 contained in the CAAM included in Volume 4.

14  
15 Q. PLEASE EXPLAIN THE PROCESS FOR ASSIGNING THE COMPANY’S INVESTMENT  
16 IN ELECTRIC PLANT TO THE SOUTH DAKOTA JURISDICTION.

17 A. A summary and description of the allocation factors used to allocate expenses  
18 and capital items to the South Dakota jurisdictional electric operations income  
19 statement and rate base is contained in Exhibit\_\_\_(TEK-1) Schedule 8  
20 (Allocation Factors). Plant investments are accounted for in the manner  
21 prescribed by the FERC Uniform System of Accounts. Detailed records are  
22 maintained on a functional basis (*i.e.* Production, Transmission, Distribution,  
23 etc.). The capital budgets, from which the projected plant balances in rate base  
24 were developed, are also prepared on a functional basis. These functional  
25 amounts are assigned to the appropriate jurisdiction directly, or allocated based  
26 on the use of such assets in providing electric service in a particular jurisdiction  
27 and the underlying elements of cost causation.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27

Q. PLEASE EXPLAIN THE NEED FOR JURISDICTIONALLY ALLOCATING THE INVESTMENT IN PRODUCTION AND TRANSMISSION FACILITIES.

A. The Company’s production and transmission system is designed, built, and operated to provide an integrated source of electricity shared by the Company’s electric customers first between NSPM and Northern States Power Company – Wisconsin (“NSPW”) operating companies through the Interchange Agreement approved by the FERC and discussed later in my testimony. With respect to allocations involving transmission and generation, it is first necessary to allocate expenses and investments between NSPW and NSPM. Those allocations are performed in accordance with the Interchange Agreement. Pursuant to that Interchange Agreement, approximately 16 percent of the costs are allocated to NSPW with a remaining 84 percent allocated to NSPM. The NSPM costs are then allocated between South Dakota, Minnesota and North Dakota and a small group of wholesale customers taking service under rates regulated by FERC. The result is that those investments and expenses that are subject to the Interchange Agreement are allocated approximately 4.7 percent to South Dakota. Those investments and expenses that are not subject to the Interchange Agreement are allocated approximately 5.6 percent to South Dakota.

Q. PLEASE DESCRIBE THE METHODS OF ALLOCATING COSTS BETWEEN THE FOUR JURISDICTIONS SERVED BY NSPM.

A. To allocate NSPM investment in production and bulk transmission facilities to jurisdictional areas, I used the average of the 12-monthly coincident peak demands (“12 CP Method”) for the actual year ended December 31, 2010. The Commission accepted this method of allocation in previous rate proceedings

1 (Docket Nos. EL09-009, EL92-016, F-3764 and F-3780). It is reasonable to  
2 use coincident peak demands as an allocation basis, because these facilities are  
3 designed to meet peak requirements and operate as an integrated system across  
4 all jurisdictions. Similarly, fixed operating costs, which are not sensitive to  
5 changes in the amount of energy produced, also have been allocated on a  
6 demand basis. Expenses and investment related to units of output, such as  
7 nuclear fuel, were allocated on the basis of energy requirements. Items of plant  
8 that serve only the jurisdiction in which they are located are directly assigned to  
9 that jurisdiction.

10  
11 Q. HOW WERE THE DISTRIBUTION INVESTMENT AMOUNTS ASSIGNED TO THE  
12 SOUTH DAKOTA JURISDICTION?

13 A. The Company's electric distribution plant investment amounts have been  
14 directly assigned based upon the jurisdiction(s) served by each of the individual  
15 distribution facilities.

16  
17 Q. PLEASE DESCRIBE ANY ADJUSTMENTS MADE TO THE ALLOCATION FACTORS FOR  
18 USE IN THE PRO FORMA YEAR ENDED DECEMBER 31, 2010.

19 A. To allocate investment in production and bulk transmission facilities for the  
20 2010 year, I used the 2010 12-month coincident peak demands and energy  
21 allocators unadjusted for weather. In order to remove the effect of weather on  
22 the demand and energy allocators, an adjustment was applied to the unadjusted  
23 test year data. This adjustment is discussed in greater detail under the section  
24 Known and Measurable Pro Forma Adjustments. The same customer  
25 allocation factor is used for the unadjusted and pro forma years ending  
26 December 31, 2010. The allocation factors used in the development of data in  
27 the unadjusted and pro forma year-end December 31, 2010 may be found on

1 Exhibit\_\_\_\_(TEK-1) Schedule 8 (Allocation Factors). The revenues and  
2 expenses allocated to South Dakota can be found on Exhibit\_\_\_\_(TEK-1),  
3 Schedule 2 (Cost of Service Study (“COSS”), Page 3 of 6) for the pro forma  
4 year and Exhibit\_\_\_\_(TEK-1), Schedule 2A (Unadjusted Cost of Service Study  
5 (“COSS”), Page 3 of 6) for the unadjusted test year.

6  
7 **E. Pro Forma Adjustments.**

8 Q. PLEASE IDENTIFY ALL THE PRO FORMA ADJUSTMENTS MADE TO THE  
9 UNADJUSTED TEST YEAR TO DEVELOP THE PRO FORMA YEAR ENDED  
10 DECEMBER 31, 2010.

11 A. The following is a comprehensive list of all the adjustments included in the rate  
12 case to arrive at the 2010 pro forma test year. It was necessary to make three  
13 categories of changes to the 2010 actual year to make the resulting pro forma  
14 2010 test year appropriate for setting rates that will be finalized and applied to  
15 service provided in 2012 and after. The first category of change is to normalize  
16 the 2010 data. The second category of change is to reflect prior regulatory  
17 decisions for what may be appropriately included in a pro forma year. The  
18 third category of changes is for known and measurable changes occurring in  
19 2011 that need to be reflected in order for rates to be appropriate when  
20 charged in 2012:

21 Normalization of 2010 Unadjusted Base Data:

- 22 1) Weather Normalization;  
23 2) Fuel Lag Adjustment;  
24 3) Fuel Recovery Timing;  
25 4) Incentive Compensation;  
26 5) Vegetation Management;  
27 6) Storm Damage;

- 1 7) Claims & Injury Compensation;
- 2 8) One-Time Fuel Write-Off;
- 3 Adjustments Reflecting Regulatory Practice:
- 4 9) Advertising Expenses;
- 5 10) Economic Development Costs;
- 6 11) Interest on Customer Deposits;
- 7 12) Professional and Utility Association Dues;
- 8 13) Charitable Contributions/Donations;
- 9 14) SFAS 106 Post Retirement Medical;
- 10 15) 2011 Rate Case Expense;
- 11 Known and Measurable Adjustments:
- 12 16) Nobles Wind Project;
- 13 17) Monticello Extended Power Uprate Project;
- 14 18) Prairie Island Life Extension Project;
- 15 19) King Plant Mercury Sorbent;
- 16 20) Merricourt Removal;
- 17 21) Steam Remaining Life Adjustment;
- 18 22) Other Production Remaining Life Adjustment;
- 19 23) Bonus Tax Depreciation;
- 20 24) Net Operating Loss;
- 21 25) Union Wage Adjustment;
- 22 26) Non-Union Wage Adjustment;
- 23 27) Margin Sharing on Trading Activity;
- 24 28) Wholesale Billing Adjustment;
- 25 29) Foundation Administrative Expenses;
- 26 30) Employee Expense Reductions;
- 27 31) Pension and Insurance Adjustment;

1                   32) Weather Normalized Allocator; and

2                   33) Removal of TCR & ECR Costs

3  
4           A list of these pro forma year adjustments is shown on Exhibit\_\_\_\_(TEK-1),  
5           Schedule 9 (Rate Case adjustments). I will also discuss each adjustment later in  
6           my testimony. In addition, I have provided a bridge schedule  
7           (Exhibit\_\_\_\_(TEK-1), Schedule 6a (Rate Base) and Exhibit\_\_\_\_(TEK-1),  
8           Schedule 6b (Income Statement) that shows all normalized, regulatory and  
9           known and measurable changes adjustments included in Exhibit\_\_\_\_(TEK-1),  
10          Schedule 9.

11  
12                   **1. Pro Forma Year Normalizing Adjustments.**

13  
14          Q. YOU MENTIONED THAT YOU MADE ADJUSTMENTS TO THE 2010 ACTUAL DATA  
15          FOR THE PURPOSE OF NORMALIZING THE EXPENSES. PLEASE EXPLAIN.

16          A. The purpose of the pro forma year is to set rates based on a representative set  
17          of revenues and expenses. Consequently, it is necessary to normalize certain  
18          2010 actual data.

19  
20          Q. WHAT IS THE WEATHER NORMALIZATION ADJUSTMENT?

21          A. Our 2010 actual year reflects actual sales. Sales are affected by weather.  
22          Therefore, it was necessary to weather normalize the retail sales margin. For  
23          2010, the estimated weather impact on sales was a positive 14,307 MWh's,  
24          meaning that weather had a favorable effect on sales relative to the budgeted  
25          sales. Therefore an adjustment is needed to reflect revenues in the test year  
26          based upon normal weather. This adjustment decreases retail revenue by  
27          \$1,280,000.

1 The detailed jurisdictional operating income impact of this adjustment is  
2 reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 2. As shown  
3 on Schedule 6b, page 1, column 2, row 29, this adjustment increases test-year  
4 revenue requirements by \$1,280,000.

5  
6 Q. DO RETAIL OPERATING REVENUES REFLECT CALENDAR MONTH SALES  
7 VOLUMES IN THE PRO FORMA YEAR?

8 A. Yes. Non-fuel unadjusted test year revenues are on a calendar-month basis.  
9 However, the unadjusted test year reflects fuel revenues and fuel expenses that  
10 include a recovery lag of approximately 2.5 months. A pro forma adjustment  
11 was made to adjust the timing of both fuel revenue and expenses to an actual  
12 2010 calendar-month basis. This adjustment has no impact on the revenue  
13 deficiency as the adjustment to revenue is offset by an equal adjustment to fuel  
14 expense. The adjustment reduces both retail revenues and fuel expense by  
15 \$407,000, resulting in no change to revenue requirements.

16  
17 The detailed jurisdictional operating income impact of this adjustment is  
18 reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 3. As shown  
19 on Schedule 6b, page 1, column 3, row 29, this adjustment had no impact on  
20 test-year revenue requirements.

21  
22 Q. IS THE COMPANY MAKING ANY OTHER SALES ADJUSTMENTS FOR THE PRO  
23 FORMA YEAR 2011?

24 A. No. The budgeted 2011 South Dakota sales are currently estimated to be 1.46  
25 percent higher than the actual 2010 sales, (on a weather normalized basis the  
26 increase is 2.19 percent). Actual weather normalized sales growth 2010 over  
27 2009 was only 1.04 percent and 2009 over 2008 was 0.33 percent. Given the

1 recent actual results when compared to the budgeted 2011 sales estimate, I am  
2 not recommending any pro forma adjustments related to sales.

3  
4 Q WHAT IS THE FUEL RECOVERY ADJUSTMENT?

5 A During the fiscal year 2010, the Company reassessed the methodology it was  
6 using to recognize the unbilled deferred fuel costs at month end that should be  
7 recovered through the fuel clause recovery mechanism. The Company had  
8 been recording this estimated deferred fuel cost on the balance sheet as a  
9 regulatory asset. Beginning in September of 2010 the unbilled deferred fuel cost  
10 is now being booked into revenue at month end and then reversed at the start  
11 of the next month. Since this method of recording the unbilled deferred fuel  
12 cost began in September 2010 the test year does not include a full year's worth  
13 of accruals and accrual reversals. This is a one-time adjustment to reverse the  
14 December, 2010 deferred fuel costs entry that was reversed in January 2011.  
15 On a going forward basis all future test years should include a full 12 months  
16 of entries.

17  
18 The detailed jurisdictional operating income impact of this adjustment is  
19 reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 4. As shown  
20 on Schedule 6b, page 1, column 4, row 29, this adjustment decreases test-year  
21 revenue requirements by \$2,635,000.

22  
23 Q. WHAT ADJUSTMENT DID YOU MAKE REGARDING THE 2010 INCENTIVE  
24 COMPENSATION PAYMENTS?

25 A. Incentive compensation payouts can vary from year to year based upon the  
26 actual results for the year compared to the plan objectives. For example, in the  
27 2008 plan year, no Annual Incentive Plan ("AIP") payment was awarded. As a

1 result, the Commission approved setting the incentive level in the last case  
2 (Docket No. EL09-009) based upon a four-year average payout percentage.  
3 During the four-year period of 2007-2010 the AIP payments made were, on  
4 average, 83 percent of the target payout of 100 percent. Therefore, I applied  
5 the same methodology, applying 83 percent to the 2010 AIP expense booked.  
6 We also removed from the unadjusted test year 2010 the long-term portion of  
7 officer's incentive compensation, and any non-corporate incentive plan costs.  
8 See the incentive pay work papers at Volume 3 for this calculation.

9  
10 The detailed jurisdictional operating income impact of this adjustment is  
11 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 1, column 5. As shown  
12 on Schedule 6b, page 1, column 5, row 29, this adjustment decreases test-year  
13 revenue requirements by \$727,000.

14  
15 Q. WHAT ADJUSTMENT DID YOU MAKE REGARDING VEGETATION  
16 MANAGEMENT/TREE TRIMMING?

17 A. In accordance with the Settlement Agreement in Docket No. EL09-009, the  
18 Commission approved normalizing tree trimming based upon the five-year  
19 average of the actual experience. Therefore, I applied the same methodology,  
20 and replaced the 2010 actual year vegetation and tree trimmings costs with the  
21 average tree trimming costs for the five-year period 2006 through 2010.

22  
23 The detailed jurisdictional operating income impact of this adjustment is  
24 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 1, column 6. As shown  
25 on Schedule 6b, page 1, column 6, row 29, this adjustment decreases test-year  
26 revenue requirements by \$9,000.

1 Q. WHAT ADJUSTMENT DID YOU MAKE REGARDING STORM DAMAGE EXPENSE?

2 A. In accordance with the Settlement Agreement in Docket No. EL09-009, the  
3 Commission approved normalizing annual storm damage based upon the five-  
4 year average of the actual experience. Consequently, I normalized the annual  
5 storm damage by replacing the actual storm damage costs in the 2010 with the  
6 average storm damage costs for the five year period 2006 through 2010.

7

8 The detailed jurisdictional operating income impact of this adjustment is  
9 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 1, column 7. As shown  
10 on Schedule 6b, page 1, column 7, row 29, this adjustment decreases test-year  
11 revenue requirements by \$129,000.

12

13 Q. WHAT ADJUSTMENT DID YOU MAKE REGARDING CLAIMS AND INJURIES  
14 COMPENSATION EXPENSE?

15 A. In accordance with the Settlement Agreement in Docket No. EL09-009, the  
16 Commission approved normalizing annual claims and injuries compensation  
17 expense based upon the five-year average of the actual experience. Therefore, I  
18 applied the same methodology, and included an adjustment equal to the  
19 difference between the actual claims and injuries compensation costs included  
20 in the 2010 actual year and the average claims and injuries compensation costs  
21 for the five year period 2006 through 2010.

22

23 The detailed jurisdictional operating income impact of this adjustment is  
24 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 1, column 8. As shown  
25 on Schedule 6b, page 1, column 8, row 29, this adjustment decreases test-year  
26 revenue requirements by \$70,000.

27

1 Q. PLEASE EXPLAIN THE FUEL WRITE-OFF ADJUSTMENT?

2 A. Included in the 2010 actual expenses was a one-time write off of fuel costs that  
3 had been deferred on the balance sheet. This deferred fuel balance had been  
4 estimated to reflect the level of fuel costs that would be recovered through the  
5 South Dakota fuel recovery clause. The balance had been building up over  
6 time. In 2010, an assessment of the deferred balance determined that the  
7 cumulative balance was in excess of the actual level that should be deferred and  
8 the Company recorded an entry to expense in the current period in the amount  
9 of the excess deferred balance. This adjustment removes this one-time write  
10 off from the test year.

11

12 The detailed jurisdictional operating income impact of this adjustment is  
13 reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 9. As shown  
14 on Schedule 6b, page 1, column 9, row 29, this adjustment decreases test-year  
15 revenue requirements by \$9,607,000.

16

17 **2. Pro Forma Year Adjustments Reflecting Regulatory**  
18 **Practices**

19

20 Q. YOU MENTIONED THAT YOU MADE ADJUSTMENTS TO THE 2010 ACTUAL DATA  
21 FOR CERTAIN REGULATORY ADJUSTMENTS.

22 A. In this section I discuss the following adjustments made to the 2010 actual data  
23 to be consistent with prior regulatory adjustments made by the Commission.

24

- Advertising Expenses;
- Economic Development Costs;
- Interest on Customer Deposits;
- Professional and Utility Association Dues;
- Charitable Contributions/Donations;

25

26

27

28

- SFAS 106 Post Retirement Medical;
- 2011 Rate Case Expense;

Q. WHAT ADVERTISING ADJUSTMENT DID YOU MAKE?

A. The Company is required to reduce general and administrative expense for brand and image advertising costs that are not allowed to be recovered from South Dakota customers. The allowed advertising expense is primarily related to providing information on safety and customer information. Representative advertisements for which we are asking recovery and the relative dollar values are included in Volume 1, Schedule H-3. Because we recorded the cost of brand and image advertising below the line, most of those costs were not included in the 2010 unadjusted expenses. However, I removed \$220,000 for advertisements that had the purpose of promoting the Company's brand or image along with other advertising expenses not recoverable from South Dakota customers that were included in the unadjusted 2010 year expenses.

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 10. As shown on Schedule 6b, page 1, column 10 row 29, this adjustment decreases test-year revenue requirements by \$220,000.

Q. HOW HAVE YOU TREATED ECONOMIC DEVELOPMENT COSTS?

A. In its last rate case, Docket No. EL09-009, the Company was authorized to recover 50 percent of its then current economic development expense up to \$100,000 incurred for the benefit of South Dakota communities. Consequently, \$50,000 of economic development costs has been included in the pro forma year.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 11. As shown on Schedule 6b, page 1, column 11 row 29, this adjustment increases test-year revenue requirements by \$50,000.

Q. WHY DID YOU MAKE AN ADJUSTMENT FOR INTEREST ON CUSTOMER DEPOSITS?

A. Customer deposits are treated as customer supplied capital and thus it is appropriate to pay ratepayers a return on their investment. The average balance of customer deposits is deducted from rate base while at the same time a pro forma year operating expense is increased to permit the recovery of the interest paid on these deposits.

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 12. As shown on Schedule 6b, page 1, column 12, row 29, this adjustment increases test-year revenue requirements by \$1,000.

Q. WHY DID YOU MAKE AN ADJUSTMENT TO ASSOCIATION DUES?

A. We are requesting recovery of our association dues, except for the portion of the dues that pays for social organizations or lobbying activities. Lobbying expenses are recorded below the line and consequently we do not have a separate lobbying adjustment. However, certain association dues include a component for social or lobbying activities of the organization. An analysis was prepared to eliminate that portion of the dues from the test year.

1 The detailed jurisdictional operating income impacts of the adjustment are  
2 reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 13 As shown  
3 on Schedule 6b, page 1, column 13, row 29, this adjustment decreases test-year  
4 revenue requirements by \$1,000.

5  
6 Q. HOW HAVE YOU REFLECTED CHARITABLE CONTRIBUTIONS?

7 A. We are aware that the Commission has historically not approved charitable  
8 contributions. This was reinforced once again in the Settlement Agreement in  
9 Docket No. EL09-009. As a result, no charitable contributions were included  
10 in the 2010 actual year expenses. Although the Company believes requesting  
11 recovery of 50 percent of our charitable contributions made to South Dakota  
12 charities and institutions would be appropriate, we made no adjustment to  
13 include any charitable contributions in the test year.

14  
15 The detailed jurisdictional operating income impacts of making no adjustment  
16 are reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 1, column 14 As  
17 shown on Schedule 6b, page 1, column 14, row 29, there is no impact on test-  
18 year revenue requirements.

19  
20 Q. WHY HAVE YOU INCLUDED AN ADJUSTMENT FOR STATEMENT OF FINANCIAL  
21 STANDARD (“SFAS”) 106 POST RETIREMENT MEDICAL EXPENSES?

22 A. Prior to the issuance of SFAS 106, businesses recorded post-retirement benefit  
23 expenses other than pensions (primarily health care provided to retirees) on a  
24 pay-as-you-go basis. SFAS 106, which became effective in 1993, established an  
25 accrual accounting process under which the future projected cost of other post  
26 employment benefits or OPEBs was recognized at the time the benefits were  
27 earned. It also established a transition period of up to 30 years to recover the

1 amounts that had not been previously recovered under the pay-as-you-go  
2 method but which would have been recognized under the SFAS 106 accrual  
3 method.

4  
5 Fundamentally, using an actuarial estimate, the annual recorded amount is the  
6 current period expense for future postretirement benefits, such that the  
7 expense is fully recovered over the working life of the future retiree. The  
8 actuarially estimated amount is debited as expense and credited to the  
9 accumulated provision for OPEBs, creating a liability. When actual post-  
10 retirement health care costs are incurred, the liability is debited and cash is  
11 credited to pay the bill.

12  
13 Q. HAS THE COMMISSION ADOPTED SFAS 106 FOR RATEMAKING PURPOSES?

14 A. No. In a January 26, 1993 Order in Docket No. EL92-016, the Commission  
15 declined to adopt SFAS 106 for ratemaking purposes. In Docket No. EL09-  
16 009, the Commission accepted the Company's adjustment that converted the  
17 test year SFAS 106 method of accounting used for financial reporting purposes  
18 to the Pay-Go method.

19  
20 Q. WHAT ADJUSTMENT IS THE COMPANY REQUESTING IN THIS RATE REQUEST?

21 A. The Company is required to comply with SFAS 106 for financial reporting  
22 purposes. In addition, the Company is required to use SFAS 106 in the other  
23 jurisdictions in which it provides service. Consequently, it was necessary to  
24 convert from recognition of SFAS 106 to Pay-Go in the 2010 pro forma year.

25  
26 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
27 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 2. The detailed jurisdictional

1 operating income impacts of the adjustment are reflected on Exhibit  
2 \_\_\_\_ (TEK-1), Schedule 6b, page 1, column 15. As shown on Schedule 6b, page  
3 1, column 15, row 29, this adjustment increases test-year revenue requirements  
4 by \$483,000.

5  
6 Q. PLEASE EXPLAIN THE AMORTIZATION OF RATE CASE EXPENSES IN THIS  
7 PROCEEDING.

8 A. The Company is projecting direct expenses associated with this rate case  
9 docket of \$388,100. We propose to amortize these expenses over a two year  
10 period because we reasonably expect to file our next electric rate case within  
11 two years. Amortizing these expenses over a two-year period results in an  
12 annual amortization of \$194,050. The development of our projected rate case  
13 costs is shown on Exhibit \_\_ (TEK-1), Schedule 11 (Rate Case Expenses).

14  
15 The detailed jurisdictional operating income impacts of the adjustment are  
16 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 16. As shown  
17 on Schedule 6b, page 2, column 16, row 29, this adjustment increases test-year  
18 revenue requirements by \$194,000.

19  
20 **3. Known and Measurable Pro Forma Adjustments**

21 Q. DID YOU FURTHER ADJUST THE BASE 2010 DATA TO DEVELOP THE PRO FORMA  
22 YEAR?

23 A. Yes. I made additional pro forma known and measurable adjustments to the  
24 unadjusted 2010 test year data. These adjustments are necessary to have final  
25 rates reflect the cost of service at the time the final rates become effective.  
26 These adjustments are:

- 27
  - Nobles Wind Project;

- 1 • Monticello Extended Power Uprate Project;
- 2 • Prairie Island Life Extension Project;
- 3 • King Plant;
- 4 • Merricourt;
- 5 • Steam Remaining Life Adjustment;
- 6 • Other Production Remaining Life Adjustment;
- 7 • Bonus Tax Depreciation;
- 8 • Net Operating Loss;
- 9 • Union Wage Adjustment;
- 10 • Non-Union Wage Adjustment;
- 11 • Margin Sharing on Trading Activity;
- 12 • Wholesale Billing Adjustment;
- 13 • Foundation Administrative Expenses;
- 14 • Employee Expense Reductions;
- 15 • Pension and Insurance;
- 16 • Weather Normalization Allocator; and
- 17 • Removal of TCR & ECR Costs

18

19 Q. WHAT STANDARD DO YOU APPLY WHEN ASSESSING WHETHER TO MAKE AN  
20 ADJUSTMENT FOR A KNOWN AND MEASURABLE CHANGE?

21 A. In order to be considered for a known and measurable change, there needs to  
22 be compelling evidence that the adjustment yields a more accurate ongoing  
23 level of cost. Factors such as the following would be considered:

- 24 • A signed contract in place (e.g. union wage increases);
- 25 • Action already taken by the Company (e.g. employee expense reductions);

- Major capital projects with actual or projected 2010 or 2011 in-service dates.

Q. WHAT ADJUSTMENTS DID YOU MAKE WITH RESPECT TO GENERATION THAT BECAME OPERATIONAL IN 2010 AND 2011?

A. I made adjustments for the Nobles Wind Project, The Monticello LCM/EPU Project; and the Prairie Island License Extension Project

Q. PLEASE DESCRIBE THE NOBLES WIND PROJECT AND THE ASSOCIATED ADJUSTMENT.

A. The Nobles Wind Project is a 201 MW wind energy generation facility consisting of 134 General Electric 1.5 MW wind turbines located within a project site encompassing approximately 25,000 acres in Nobles County, Minnesota. The project went into service in December 2010. The adjustment was determined by comparing the 2011 capital related revenue requirement to the 2010 capital related revenue requirement included in the unadjusted 2010 test year.

The detailed jurisdictional rate base impacts of this adjustment are reflected on Exhibit\_\_\_(TEK-1), Schedule 6a, page 1, column 3. The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_(TEK-1), Schedule 6b, page 2, column 17. As shown on Schedule 6b, page 2, column 17, row 29, this adjustment increases test-year revenue requirements by \$2,085,000.

Q. PLEASE DESCRIBE THE MONTICELLO LCM/EPU PROJECT AND THE ASSOCIATED ADJUSTMENT?

1 A. The Monticello LCM/EPU project will increase the power output at  
2 Monticello by 71 MW and also make investments needed to keep the plant  
3 operating safely and reliably into its extended license life. The Monticello  
4 project received a Certificate of Need for license extension in 2007 and a  
5 Certificate of Need for the Extended Power Uprate in 2009.

6  
7 The Monticello LCM/EPU adjustment updates the test year for the projected  
8 2011 in service costs associated with the project. The current planned in-  
9 service data for the project is during two separate outages, May and November  
10 of 2011. The adjustment was determined by comparing the 2011 capital  
11 related revenue requirement to the 2010 capital related revenue requirement  
12 included in the unadjusted 2010 test year.

13  
14 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
15 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 4. The detailed jurisdictional  
16 operating income impacts of the adjustment are reflected on Exhibit  
17 \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 18. As shown on Schedule 6b, page  
18 2, column 18, row 29, this adjustment increases test-year revenue requirements  
19 by \$1,833,000.

20  
21 Q. PLEASE DESCRIBE THE PRAIRIE ISLAND LIFE EXTENSION PROJECT AND THE  
22 ASSOCIATED ADJUSTMENT?

23 A. The Prairie Island Life Extension Project includes a series of individual capital  
24 projects at the plant necessary for continued operation during the 20 year  
25 license extension for which the Company has requested NRC approval. This  
26 extended life has already been assumed as appropriate in the previous South  
27 Dakota general rate case for the purpose of setting depreciation rates used in

1 the determination of the depreciation expense included in cost of service. The  
2 Prairie Island life extension adjustment updates the test year for these projects,  
3 all of which have projected 2011 in service dates.

4  
5 The adjustment was determined by comparing the 2011 capital related revenue  
6 requirement to the 2010 capital related revenue requirement included in the  
7 unadjusted 2010 test year.

8  
9 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
10 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 5. The detailed jurisdictional  
11 operating income impacts of the adjustment are reflected on Exhibit \_\_\_\_ (TEK-  
12 1), Schedule 6b, page 2, column 19. As shown on Schedule 6b, page 2, column  
13 19, row 29, this adjustment increases test-year revenue requirements by  
14 \$766,000.

15  
16 Q. WHAT OTHER GENERATION RELATED ADJUSTMENT HAVE YOU MADE TO THE  
17 TEST YEAR?

18 A. Four additional adjustments have been made to the test year related to  
19 production facilities. The first adjustment is associated with the King Plant and  
20 results from moving the cost previously recovered through the ECR into base  
21 rates. The second removes costs associated with the Merricourt Wind project,  
22 which was cancelled in early 2011. The third adjustment is a steam production  
23 related remaining life adjustment. The fourth adjustment is a remaining life  
24 adjustment for other production facilities.

25  
26 Q. WHAT IS THE KING PLANT MERCURY ADJUSTMENT?

1 A. The King Plant adjustment is needed to keep the Company whole as a result of  
2 moving recovery of the King Plant mercury control costs from the ECR into  
3 base rates. Under the ECR, the Company would have recovered a full year's  
4 worth of revenue requirements in the rider. Transferring recovery to base rates  
5 creates a situation where a portion of the 2010 revenue requirements would  
6 not be recovered based upon the 13 month average calculation for plant related  
7 rate base and given the fact the ECR allows recovery of CWIP. Due to the fact  
8 that normalization adjustments are permitted in South Dakota, the Company  
9 would be kept whole by moving the King Plant costs into base rates.

10  
11 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
12 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 6. The detailed jurisdictional  
13 operating income impacts of the adjustment are reflected on Exhibit  
14 \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 20. As shown on Schedule 6b, page  
15 2, column 20, row 29, this adjustment increases test-year revenue requirements  
16 by \$12,000.

17  
18 Q. WHAT IS THE MERRICOURT REMOVAL ADJUSTMENT?

19 A. The Merricourt removal adjustment updates the test year for the effect of  
20 cancelling the project. The project was included in construction work in  
21 process ("CWIP") at the time it was cancelled. Since South Dakota rules do  
22 not allow CWIP as a component of rate base in the development of revenue  
23 requirements the adjustment is limited to the impact on accumulated deferred  
24 income taxes.

25  
26 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
27 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 7. The detailed jurisdictional  
28 operating income impacts of the adjustment are reflected on Exhibit

1 \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 21. As shown on Schedule 6b, page  
2 2, column 21, row 29, this adjustment had no impact on the test-year revenue  
3 requirements.

4  
5 Q. WHAT IS THE STEAM REMAINING LIFE ADJUSTMENT?

6 A. The Steam remaining life adjustment reflects the proposed changes in the  
7 remaining lives for the following plants:

8 Black Dog Units 3 and 4 steam production plant;  
9 Red Wing refuse-derived fuel steam production plant,  
10 Wilmarth refuse-derived fuel steam production plant, and  
11 Sherburne County (“Sherco”) Unit 3 steam production plant.

12 In addition, this adjustment recognizes the new net salvage values for all steam  
13 production plants.

14  
15 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
16 Exhibit \_\_\_\_ (TEK-1), Schedule 6a, page 1, column 8. The detailed jurisdictional  
17 operating income impacts of the adjustment are reflected on Exhibit  
18 \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 22. As shown on Schedule 6b, page  
19 2, column 22, row 29, this adjustment decreases test-year revenue requirements  
20 by \$482,000.

21  
22 Q. WHAT IS THE OTHER PRODUCTION FACILITY REMAINING LIFE ADJUSTMENT?

23 A. The other production remaining life adjustment reflects the proposed  
24 remaining lives for the following plants:

25 Inver Hills other production plant, and  
26 Riverside other production plant.

1 In addition, this adjustment sets new net salvage rates for all other production  
2 plants.

3  
4 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
5 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 9. The detailed jurisdictional  
6 operating income impacts of the adjustment are reflected on Exhibit  
7 \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 23. As shown on Schedule 6b, page  
8 2, column 23, row 29, this adjustment increases test-year revenue requirements  
9 by \$98,000.

10  
11 Q. PLEASE EXPLAIN THE BONUS DEPRECIATION ADJUSTMENT.

12 A. In December 2010, the Federal Government passed tax legislation that  
13 increased or extended the determination of bonus tax depreciation of certain  
14 qualifying facilities.

15  
16 Q. WHAT EXACTLY IS BONUS TAX DEPRECIATION?

17 A. Bonus Tax Depreciation is the result of provisions in federal tax laws that allow  
18 the Company to deduct either 50 percent or 100 percent of qualifying capital  
19 investments in the first year the qualifying investment is placed in-service. In  
20 the case of the 50 percent bonus depreciation, the remaining 50 percent is  
21 depreciated for tax purposes using the existing accelerated depreciation  
22 schedules. Since the onset of the recession in 2008, Congress has enacted three  
23 separate laws that provided 50 percent Bonus Tax Depreciation in an effort to  
24 stimulate the economy. The Tax Relief Act of 2010 (“2010 TRA”), which  
25 became law in December 2010, provided 100 percent bonus tax depreciation  
26 (“100 Percent Bonus Depreciation”) for certain projects placed into service  
27 from September 9, 2010 through December 31, 2011. In the case of 100

1 Percent Bonus Depreciation, the entire amount of the investment in a qualified  
2 project is permitted as a tax deduction in the first year the project is placed in-  
3 service. Both the Bonus Tax Depreciation deductions and the existing  
4 accelerated depreciation deductions are normalized for accounting and  
5 ratemaking.

6  
7 The estimated impact of these various tax laws on the level of tax depreciation  
8 deductions was incorporated into the base data used to develop the  
9 jurisdictional COSS. Subsequent to the processing of this information, the IRS  
10 issued new guidelines defining investments that qualify for the 100% Percent  
11 Bonus Depreciation under the 2010 TRA. These new guidelines required the  
12 Company to propose an adjustment.

13  
14 Q. WHAT IMPACT DOES THIS TAX LAW CHANGE HAVE ON THE COMPANY?

15 A. There are two significant impacts. First, the bonus tax depreciation generates a  
16 larger balance of deferred income taxes and second, the increased tax  
17 depreciation expense effectively results in more deductions than the Company  
18 can utilize in the current period. The result is the generation of a Net  
19 Operating Loss (“NOL”) for 2010.

20  
21 Q. PLEASE EXPLAIN THE BONUS DEPRECIATION AND NET OPERATING LOSS TEST  
22 YEAR ADJUSTMENT?

23 A. The test year has been adjusted to reduce the accumulated deferred income  
24 taxes and deferred income tax expense, and also reduced Bonus Tax  
25 Depreciation resulting from the latest interpretation of qualifying investments  
26 based on IRS guidance received after the closing of the 2010 books. This

1 resulted in fewer investments qualifying for the 100 Percent Bonus  
2 Depreciation.

3  
4 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
5 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 10. The detailed  
6 jurisdictional operating income impacts of the adjustment are reflected on  
7 Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 24. As shown on Schedule  
8 6b, page 2, column 24, row 29, this adjustment decreases test-year revenue  
9 requirements by \$611,000.

10  
11 As I explained, as a result of the bonus tax depreciation, the Company has  
12 more tax deductions than it can utilize in 2010, creating a NOL. This  
13 represents the value of tax deductions that need to be carried forward to a  
14 future period. The Company has determined the value of the NOL and made  
15 appropriate adjustments to the test-year to adjust both current and deferred tax  
16 items.

17  
18 The detailed jurisdictional rate base impacts of this adjustment are reflected on  
19 Exhibit\_\_\_\_(TEK-1), Schedule 6a, page 1, column 11. The detailed  
20 jurisdictional operating income impacts of the adjustment are reflected on  
21 Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 25. As shown on Schedule  
22 6b, page 2, column 25, row 29, this adjustment decreases test-year revenue  
23 requirements by \$1,343,000.

24  
25 Q. WERE ADDITIONAL REVENUES ASSOCIATED WITH A RATE INCREASE  
26 CONSIDERED WHEN CALCULATING THE IMPACT OF THE NOL ON THE TEST-  
27 YEAR REVENUE REQUIREMENT?

1 A. No. The Company did not include the additional revenues it is seeking in this  
2 proceeding when calculating the NOL adjustment. Any rate increase granted  
3 by the Commission will create additional taxable income and consume a  
4 portion of the approximate \$20.4 million of tax deductions that cannot be  
5 utilized in the current period.

6

7 Q. WHAT IS REQUIRED TO FINALIZE THE NOL ADJUSTMENT AT THE CONCLUSION  
8 OF THIS CASE?

9 A. Once all items of revenue and expense have been determined in this case, a  
10 recalculation of the NOL is necessary to determine the level of deductions that  
11 must be carried forward to a future period. As with the current determination,  
12 the recalculation at the end of the case will be affected by current tax  
13 depreciation deductions, annual deferred tax expense and the accumulated  
14 deferred tax balance.

15

16 Q. PLEASE EXPLAIN THE UNION WAGE INCREASES.

17 A. We have completed negotiations with our union employees and, therefore, the  
18 wage increases for 2011 is known and measurable. The increase for 2011 is 2.5  
19 percent.

20

21 The detailed jurisdictional operating income impacts of the adjustment are  
22 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 26. As shown  
23 on Schedule 6b, page 2, column 26, row 29, this adjustment increases test-year  
24 revenue requirements by \$161,000.

25

26 Q. WHAT NON-UNION WAGE INCREASE ARE YOU INCLUDING?

1 A. There are two annualizing adjustments made to non-union wages. First we  
2 annualized the 2010 annual wage increase, which became effective March 2010.  
3 Second, effective March 1, 2011, non-union employees received an average  
4 2.75 percent merit wage increase.

5  
6 The detailed jurisdictional operating income impacts of the adjustment are  
7 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 27. As shown  
8 on Schedule 6b, page 2, column 27, row 29, this adjustment increases test-year  
9 revenue requirements by \$277,000.

10  
11 Q. WHAT ARE WHOLESale MARGINS?

12 A. There are two categories of short-term wholesale margins (revenues less costs):  
13 asset based transactions and non-asset based transactions. Asset based  
14 transactions are comprised of sales of excess energy from Company owned  
15 generation assets. Non-asset based transactions are undertaken to obtain  
16 margins from purchases and sales of energy unrelated to meeting the energy  
17 needs of our retail customers. The only transactions that qualify as a non-asset  
18 based transaction are third-party supplied electricity that are not purchased to  
19 meet the needs of our retail customers and that are resold.

20  
21 Q HOW WERE ASSET BASED MARGINS TREATED IN OUR LAST RATE CASE?

22 A. Because asset based margins are earned by selling energy from facilities paid for  
23 by the ratepayers, all asset based margins were credited to the ratepayers. In  
24 our last rate case (EL09-009), the margins were credited to the ratepayers  
25 through the fuel clause adjustment (“FCA”).

1 Q. WHAT IS THE COMPANY RECOMMENDING WITH RESPECT TO ASSET BASED  
2 MARGINS IN ITS APPLICATION AND WHY?

3 A. For all of the reasons that supported crediting 100 percent of the asset based  
4 margins through the FCA in the prior rate case, the Company recommends  
5 that same mechanism going forward.

6

7 Q WHY IS IT APPROPRIATE TO CONTINUE THE CURRENT PASS THROUGH  
8 MECHANISM?

9 A. There are a number of important benefits with using the FCA pass through  
10 mechanism.

11

12 First, asset based margins are volatile, making it impossible to establish a  
13 representative fixed credit. The FCA pass through mechanism allows 100  
14 percent of the asset based margins, no more and no less to be credited. Asset  
15 based margins are volatile for the following reasons:

16 1) They vary with the weather. For example, during hot summers there is less  
17 excess energy available to sell than during cool summers.

18 2) They vary with plant outages. Plant outages are planned for off peak periods  
19 when we would normally have excess energy to sell. Outages take plants off  
20 line eliminating the ability to obtain margins during the period of the outage.  
21 Outages are not uniform in number or duration.

22 3) The price varies with supply and demand. During the current recession,  
23 demand has been lower, lowering the price of energy and thus margins.

24 4) Wind generation adds to volatility. As wind generation is added, there will  
25 be additional excess energy when the wind blows. At the same time, the  
26 regional growth of wind generated energy will lower the price of energy.

27

1 A second benefit of passing the asset based margins through the FCA is that it  
2 has a stabilizing impact on customer bills. As the cost of energy increases, the  
3 amount of margins available to offset those costs will be greater. Similarly, as  
4 the cost of energy decreased, the amount of margins available will be lower.  
5 Consequently passing both the fuel costs and the asset based margins through  
6 the FCA will have a levelizing effect.

7  
8 Third, margins may increase in the future, and a pass through mechanism  
9 would allow the ratepayers to gain the full benefit of an increase. There are  
10 two factors that could result in future increases in asset based margins: (1) as  
11 the economy recovers, demand will increase, increasing the cost of energy  
12 which would increase margins; and (2) as new wind generation is added by Xcel  
13 Energy and in the region, additional energy should become available for sale,  
14 increasing margins.

15  
16 Q. IS NON-ASSET BASED ACTIVITY REGULATED?

17 A. Yes. This activity is regulated by the FERC. Although the sale prices are not  
18 subjected to significant regulation, the allocation between the operating  
19 companies of margins is regulated. The Joint Operating Agreement (“JOA”), a  
20 FERC-approved tariff between NSP and the other Xcel Energy utility  
21 operating companies, anticipated such trading, defined in that agreement as  
22 “Non System Marketing.”

23  
24 Q. PLEASE DESCRIBE THE JOA AND ITS PURPOSE.

25 A. The JOA was established in 2000 with the completion of the Xcel Energy Inc.  
26 merger. Its purpose is to coordinate the trading and resource acquisition  
27 activities of the Xcel Energy utility operating companies, including the

1 Company. The JOA ensures that we coordinate these activities, including  
2 Non-System Marketing, to the joint benefit of all of the operating companies.

3  
4 Q. WHAT GUIDANCE DOES THE JOA PROVIDE REGARDING REGULATORY  
5 TREATMENT OF MARGINS GENERATED FROM THESE ACTIVITIES?

6 A. The JOA requires that all margins from such activity -- regardless of which  
7 utility operating company executed a specific transaction -- be pooled and  
8 allocated among the operating companies based on each company's prior year's  
9 peak demand. Once this allocation is made, the margins are subject to the  
10 applicable regulatory treatment of the relevant state jurisdiction.

11  
12 Q. HOW WAS THE COST OF NON-ASSET BASED MARGINS ADDRESSED IN THE PRIOR  
13 RATE CASE, DOCKET NO. E09-009?

14 A. Non-asset based margins are relatively new. In the last electric rate case, the  
15 Company received approval to use a 25/75 percent margin sharing mechanism  
16 (customer to Company, respectively) of non-asset based trading margins. The  
17 sharing mechanism was selected as a reasonable balance of ratepayer and  
18 Company interests. By paying the ratepayers 25 percent of the margins, the  
19 incremental cost of producing the margins was reimbursed along with a  
20 reasonable contribution to joint and common costs. At the time of the last rate  
21 case, an incremental cost study had not been conducted, and therefore the  
22 specific amount of contribution provided under the mechanism was not  
23 known. Consequently, the Company agreed to perform an incremental and a  
24 fully distributed cost study of non-asset based trading activities as part of its  
25 next general electric rate case application.

26

1 Q. HAS THE COMPANY CONDUCTED THE INCREMENTAL AND EMBEDDED COST  
2 STUDIES, AND IF SO, WHAT WERE THE RESULTS?

3 A. Yes, it has. Exhibit \_\_ (TEK-1), Schedule 10 is a report of those studies,  
4 explaining the methodologies used and the results (“Cost Study”). In summary,  
5 the incremental cost represents the costs that would cease to be incurred if the  
6 non-asset based business were to be terminated. The fully allocated cost  
7 methodology includes the incremental costs and a full allocation of common  
8 costs. The following table shows the results of those two studies and compares  
9 them to the existing 25 percent sharing mechanism. The 3 year average period  
10 of 2007 to 2009 was used for this analysis.

	Incremental Cost Method	Fully Allocated Cost Method
25% Margin Sharing	\$55,196	\$55,196
Cost Estimate	\$31,889	\$67,896
Sharing compared to cost	\$12,307	(\$12,700)

11

12 Q. WHAT IS THE COMPANY RECOMMENDING IN THIS CASE?

13 A. The Company recommends continuing the existing sharing mechanism as an  
14 appropriate balance of ratepayer and Company interests.

15

16 Q. PLEASE EXPLAIN WHY THE CURRENT SHARING MECHANISM PROVIDES A  
17 REASONABLE BALANCE OF INTEREST.

18 A. Incremental costs represent the costs that would cease to exist if the Company  
19 eliminated its non-asset based energy trading. The fully allocated costs include  
20 all incremental costs and includes an assignment of overhead costs – or costs  
21 that would not go away if the Company ceased non-asset based trading.  
22 Therefore, the fully allocated cost study includes costs of conducting the utility  
23 business not of conducting the non-asset based trading activity.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27

The 25 percent sharing mechanism provides a reasonable balance. It covers all of the incremental costs; preventing any cross subsidy. It also provides a significant amount of contribution to common costs. Thus, the current sharing mechanism has benefitted and would continue to benefit the ratepayers.

We request that the fully allocated costs not be assigned to this activity. Doing so would undo the existing balance of interests, under which the Company is encouraged to continue this business to the benefit of the ratepayers. Because the margins from this activity are relatively small and the Company absorbs 100 percent of the risk related to these transactions, imposing additional costs on this activity would upset the balanced approach to this activity that is reflected in the existing margin sharing mechanism.

- Q. WHAT SPECIFICALLY IS THE PURPOSE OF THE ASSET/NON-ASSET ADJUSTMENT?
- A. For fiscal year 2010, the Company had positive non-asset margins that are included in the other revenue section of the income statement. Based upon the sharing agreement for non-asset margins, (South Dakota customers keep 25 percent of their jurisdictional share and shareholders keep the remaining 75 percent). The adjustment to the test year removes the 75 percent shareholder portion of the margin. Failure to remove the shareholder portion from other revenue would understate revenue requirements for the test year.

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 28. As shown on Schedule 6b, page 2, column 28, row 29, this adjustment increases test-year revenue requirements by \$135,000.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

Q. PLEASE DESCRIBE THE WHOLESALE BILLING ADJUSTMENT.

A. In a review of cost assignments to our wholesale jurisdiction, we determined that the costs assigned to the wholesale jurisdiction in 2010 did not fairly represents the cost of providing billing and account management services to these customers. This adjustment directly assigns additional costs related to customer billing and account management expenses to the wholesale jurisdiction and likewise decreases costs assigned to the retail jurisdictions.

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 29. As shown on Schedule 6b, page 2, column 29, row 29, this adjustment decreases test-year revenue requirements by \$10,000.

Q. HOW HAVE YOU TREATED THE XCEL ENERGY FOUNDATION ADMINISTRATION COSTS?

A. In its last rate case, Docket No. EL09-009, the Company was denied recovery of the Xcel Energy Foundation administration expenses. Therefore, an adjustment was made to remove these costs from the test year.

The detailed jurisdictional operating income impacts of the adjustment are reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 2, column 30. As shown on Schedule 6b, page 2, column 30, row 29, this adjustment decreases test-year revenue requirements by \$22,000.

Q. WHY HAVE YOU INCLUDED AN ADJUSTMENT REDUCING EMPLOYEE EXPENSES?

1 A. Based upon a review of the 2009 actual employee expense transactions, we  
2 have determined there were instances where some social expenses (e.g. athletic  
3 tickets) should have been recorded below the line but were not. This  
4 adjustment is the Company's estimate of South Dakota portion of those  
5 employee's expenses.

6  
7 The detailed jurisdictional operating income impacts of the adjustment are  
8 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 3, column 31. As shown  
9 on Schedule 6b, page 3, column 31, row 28, this adjustment decreases test-year  
10 revenue requirements by \$25,000.

11  
12 Q WHY ARE YOU REQUESTING A KNOWN AND MEASUREABLE INCREASE IN  
13 PENSION EXPENSE?

14 A. The cost of pension expense increased in 2011 by \$5.2 million on a total  
15 Company basis compared to the 2010 actual test year. This is a known increase  
16 for 2011. The South Dakota jurisdictional portion of this change equals  
17 \$269,000.

18  
19 The primary cause of the increase in pension expense since 2008 is the  
20 recognition of 2008 market losses in pension assets, which have affected both  
21 the pension plan for Company employees and the pension plan for XES  
22 employees. Under standard actuarial practices, these market losses are phased  
23 into the calculation of current pension expenses at the rate of 20 percent of  
24 losses per year, beginning in 2009 and continuing until 2013. The 2011 pension  
25 expenses are also affected by: (i) a decrease in the long-run return on pension  
26 assets from 8.75 percent in 2008 to 8.50 percent in 2009 and the current 2011  
27 level of 8.00 percent; (ii) a decrease in the discount rate for the pension plan for

1 Company employees (which matches the return on assets) from 8.75 percent in  
2 2008 to 8.50 percent in 2009 and the 2011 level of 8.00 percent; and (iii) a  
3 change in the discount rate for the pension plan for XES employees from 6.25  
4 percent in 2008 to 6.75 percent in 2009 and subsequent decreases to the 2011  
5 level of 5.50 percent. These changes to the return on assets and the discount  
6 rates reflect changing market conditions and were based on information  
7 provided by our actuaries and external advisors, and were reviewed for  
8 reasonableness by both our actuaries and our external auditors.

9  
10 Q. PLEASE DESCRIBE WHAT ADDITIONAL ADJUSTMENTS ARE BEING PROPOSED BY  
11 THE COMPANY RELATED TO EMPLOYEE BENEFITS.

12 A. Although the Company is projecting an increase in active healthcare costs in  
13 2011, the amount of this increase is not yet known and therefore does not meet  
14 the known and measurable criteria for making an adjustment. The projected  
15 increase on a total Company basis is approximately \$1.5 million.

16  
17 The Company has determined the 2011 levels associated with retiree medical,  
18 long-term disability and workers compensation will decline. Given this  
19 decrease an adjustment to the test year was deemed proper. The net impact of  
20 these three known changes represents a decrease to the South Dakota  
21 jurisdictional cost of \$65,000.

22  
23 The detailed jurisdictional operating income impacts of the adjustment for  
24 pension and health insurance are reflected on Exhibit \_\_\_\_ (TEK-1), Schedule  
25 6b, page 3, column 32. As shown on Schedule 6b, page 3, column 32, row 28,  
26 this adjustment increases test-year revenue requirements by \$204,000.

1 Q. WHY HAVE YOU INCLUDED A WEATHER ADJUSTED ALLOCATOR ADJUSTMENT?

2 A. The Company's demand and energy allocation factors are developed based  
3 upon sales. At the time the baseline inputs for the cost of service study for the  
4 case were developed, the weather normalized factors had not yet been finalized.  
5 This adjustment estimates the impact of the weather-normalized demand and  
6 energy allocators on expenses allocated the South Dakota jurisdiction using  
7 actual demand and energy allocators.

8  
9 The detailed jurisdictional operating income impacts of the adjustment are  
10 reflected on Exhibit \_\_\_\_ (TEK-1), Schedule 6b, page 3, column 33. As shown  
11 on Schedule 6b, page 3, column 33, row 29, this adjustment increases test-year  
12 revenue requirements by \$298,000.

13

14 Q. PLEASE EXPLAIN THE COST OF CAPITAL, CASH WORKING CAPITAL AND  
15 ROUNDING ADJUSTMENTS INCLUDED IN SCHEDULE 6B, PAGE 32, COLUMNS 35,  
16 36, AND 37.

17 A. The cost of capital adjustment quantifies the effect of the proposed change in  
18 the capital structure from that authorized in Docket EL09-009.

19

20 The adjustments made in developing the pro forma year affect the cash  
21 working capital requirements. As a result, it is necessary to recalculate the  
22 change in the cash working capital. This recalculation will need to be repeated  
23 once the final Commission approved adjustments are known.

24

25 Similarly, the numerous components of the adjustments can result in a slight  
26 deviation between the actual total revenue requirement and the sum of all of  
27 the parts. The rounding adjustment is to bring the final 2010 pro forma

1 income statement back into proper balance. Like the cash working capital  
2 adjustment, it will need to be recalculated once the final Commission approved  
3 adjustments are know.

4  
5 Q. WITH THESE PRO FORMA CHANGES, IS THE PRO FORMA YEAR AN ACCURATE  
6 AND RELIABLE BASIS UPON WHICH TO SET RATES?

7 A. Yes. With the adjustments I previously described, the pro forma year is a  
8 reasonable projection of Company costs and revenues on which to base this  
9 request for rate relief.

10  
11 **VI. RATE BASE**

12  
13 Q. IS THE 2010 PRO FORMA RATE BASE REASONABLE FOR PURPOSES OF  
14 DETERMINING FINAL RATES IN THIS PROCEEDING?

15 A. Yes. The pro forma year rate base was developed on sound ratemaking  
16 principles in a manner similar to prior Company electric rate cases. As a result  
17 of the above-described pro forma adjustments, the pro forma rate base  
18 appropriately represents the costs and investments in place at the time rates  
19 take affect in 2012.

20  
21 Q. PLEASE EXPLAIN WHAT RATE BASE REPRESENTS.

22 A. Rate base primarily reflects the capital expenditures made by a utility to secure  
23 plant, equipment, materials, supplies and other assets necessary for the  
24 provision of utility service, reduced by amounts recovered from depreciation  
25 and non-investor sources of capital.

1 Q. PLEASE IDENTIFY THE MAJOR COMPONENTS OF THE PRO FORMA YEAR RATE  
2 BASE.

3 A. The pro forma year rate base is generally comprised of the following major  
4 items, which will be described in further detail later in my testimony:

- 5 • Net Utility Plant;
- 6 • Accumulated Deferred Income Taxes; and
- 7 • Other Rate Base.

8

9 Q. PLEASE DESCRIBE THE SCHEDULES IN YOUR EXHIBIT THAT ARE RELATED TO  
10 THE PRO FORMA YEAR AVERAGE INVESTMENT IN RATE BASE.

11 A. Exhibit \_\_\_\_ (TEK-1), Schedule 13 (Rate Base unadjusted test year to pro forma  
12 year for both total Company and South Dakota jurisdiction) and Exhibit  
13 \_\_\_\_ (TEK-1), Schedule 12, page 1 (2008 Settlement with 2010 pro forma) and  
14 page 2 (rate base comparisons for 2010 actual, 2010 test year unadjusted, and  
15 2010 pro forma).

16

17 **A. Net Utility Plant**

18 Q. WHAT DOES NET UTILITY PLANT REPRESENT?

19 A. Net utility plant represents the Company's investment in plant and equipment  
20 that is used and useful in providing retail electric service to its customers, net  
21 of accumulated depreciation and amortization.

22

23 Q. PLEASE EXPLAIN THE METHOD USED TO CALCULATE NET UTILITY PLANT  
24 INVESTMENT IN THIS CASE.

25 A. The net utility plant is included in rate base at depreciated original cost  
26 reflecting the 13-month average of projected net plant balances. This

1 presentation is consistent with the net utility plant calculation in Docket No.  
2 EL09-009.

3  
4 Q. WHAT HISTORICAL BASE DID XCEL ENERGY RELY ON AS A STARTING POINT TO  
5 DEVELOP THE NET PLANT BALANCES FOR THE PRO FORMA YEAR?

6 A. The historical base used was Xcel Energy's actual net investment (Plant in  
7 Service less Accumulated Depreciation) on the books and records of the  
8 Company for the period ending December 1, 2009 through December 31,  
9 2010.

10  
11 Q. WHAT WAS THE AVERAGE NET UTILITY PLANT INCLUDED IN THE PRO FORMA  
12 YEAR RATE BASE?

13 A. The average net utility plant included in the pro forma year rate base is  
14 \$384,563,000, as shown on Exhibit\_\_\_(TEK-1), Schedule 13, Page 1. This is  
15 comprised of an average plant balance of \$747,609,000 as detailed on  
16 Exhibit\_\_\_(TEK-1), Schedule 13, Page 1, minus an average depreciation  
17 reserve of \$363,046,000 also shown by component on Exhibit\_\_\_(TEK-1),  
18 Schedule 13, Page 1.

19  
20 **B. Construction Work In Progress**

21 Q. HAS CONSTRUCTION WORK IN PROGRESS ("CWIP") BEEN INCLUDED IN THE  
22 PRO FORMA YEAR RATE BASE?

23 A. No. CWIP is not included in rate base, and there is no corresponding offset of  
24 Allowance for Funds Used During Construction ("AFUDC") added to  
25 operating income.

1           **C.       Accumulated Deferred Income Taxes**

2    Q.   PLEASE DESCRIBE ACCUMULATED DEFERRED INCOME TAXES (“ADIT”).

3    A.   Inter-period differences exist between the book and taxable income treatment  
4       of certain accounting transactions.  These differences typically originate in one  
5       period and reverse in one or more subsequent periods.  For utilities, the largest  
6       such timing difference typically is the extent to which accelerated tax  
7       depreciation generally exceeds book depreciation during the early years of an  
8       asset’s service life.  ADIT represents the cumulative net deferred tax amounts  
9       that have been allowed and recovered in rates in previous periods.

10  
11   Q.   WHY ARE ACCUMULATED DEFERRED INCOME TAXES DEDUCTED IN ARRIVING  
12       AT TOTAL RATE BASE?

13   A.   To the extent deferred income taxes have been allowed for recovery in rates,  
14       they represent a non-investor source of funds.  Accordingly, the average  
15       projected ADIT balance is deducted in arriving at total rate base to recognize  
16       such funds are available for corporate use between the time they are collected  
17       in rates and ultimately remitted to the respective taxing authorities.

18  
19   Q.   WHAT AMOUNT OF ADIT WAS DEDUCTED IN THE PROJECTED PRO FORMA YEAR  
20       RATE BASE?

21   A.   As shown on Exhibit\_\_\_\_(TEK-1), Schedule 13, Page 1, \$76,523,000 was  
22       deducted.  This amount reflects a 13-month average of pro forma year ADIT  
23       balances.

1           **D.       Other Rate Base**

2   Q. PLEASE SUMMARIZE THE ITEMS YOU HAVE INCLUDED IN OTHER RATE BASE.

3   A. Other Rate Base is comprised of primarily what is referred to as Working  
4       Capital. It also includes certain unamortized balances that are the result of  
5       specific ratemaking amortizations as discussed further in my testimony.

6  
7   Q. PLEASE EXPLAIN WHAT WORKING CAPITAL REPRESENTS.

8   A. Working Capital is the average investment in excess of net utility plant provided  
9       by investors that is required to provide day-to-day utility service. It includes  
10      items such as materials and supplies, fuel inventory, prepayments, and various  
11      non-plant assets and liabilities. The net cash requirements, also referred to as  
12      Cash Working Capital, is shown separately.

13  
14   Q. HOW WERE PRO FORMA YEAR MATERIALS AND SUPPLIES AND FUEL INVENTORY  
15      REQUIREMENTS CALCULATED?

16   A. The Materials and Supplies and Fuel Inventory amounts shown on  
17      Exhibit\_\_\_(TEK-1), Schedule 2, Page 2, are based on the 13-month average  
18      balances for December 2009 through December 2010, respectively. The  
19      Materials and Supplies average balance included in the pro forma year rate base  
20      equals \$6,260,000. The pro forma year average rate base amount for Fuel  
21      Inventory is \$4,816,000.

22  
23   Q. HOW WERE PRO FORMA YEAR NON-PLANT ASSETS AND LIABILITIES  
24      DETERMINED?

25   A. These balances as shown on Exhibit\_\_\_(TEK-1), Schedule 2, Page 2, represent  
26      the December 2009 to December 2010 actual 13-month average balances. Any  
27      book/tax timing differences associated with these items has been reflected in

1 the determination of current and deferred income tax provision and  
2 accumulated deferred tax balances previously discussed. This group is  
3 primarily comprised of liabilities that reduce pro forma year rate base by  
4 \$2,603,000.

5  
6 Q. HOW WERE PRO FORMA YEAR PREPAYMENTS AND OTHER WORKING CAPITAL  
7 ITEMS DETERMINED?

8 A. Items of Prepayments and Other Working Capital, such as customer advances  
9 and deposits, are based on the actual 13-month average balances during the  
10 period ended December 2010. The net impact of these various items increase  
11 pro forma year rate base by \$9,855,000 as shown on Exhibit\_\_\_\_(TEK-1),  
12 Schedule 2, Page 2.

13  
14 Q. HOW WERE PRO FORMA YEAR CASH WORKING CAPITAL REQUIREMENTS  
15 DETERMINED?

16 A. Cash Working Capital requirements have been determined by applying the  
17 results of a comprehensive lead/lag study to the pro forma year revenues and  
18 expenses.

19  
20 Q. PLEASE BRIEFLY EXPLAIN HOW A LEAD/LAG STUDY MEASURES CASH WORKING  
21 CAPITAL.

22 A. A lead/lag study is a detailed analysis of the time periods involved in the  
23 utility's receipt and disbursement of funds. The study measures the difference  
24 in days between the date services to a customer are rendered and the revenues  
25 for that service are received, and the date the costs of rendering the services  
26 are incurred until the related disbursements are actually made.

27

1 Q. HAS XCEL ENERGY UPDATED ANY COMPONENT OF THE LEAD/LAG STUDY  
2 SINCE THE LAST SOUTH DAKOTA ELECTRIC RATE CASE (DOCKET NO. EL09-  
3 009)?

4 A. Yes. An update to the South Dakota computer billed revenue lag component  
5 of the study was prepared using data through December 2010. All the other  
6 lead/lag calculations are based upon data through December 2008, which is the  
7 same inputs used in Docket No. EL09-009. In addition, the Company  
8 incorporated revisions to the lead/lag information based upon the Settlement  
9 Agreement for the computer billing revenue lag days and revised the revenue  
10 lag and expense lead days for interchange revenue and expenses. The  
11 Company felt these South Dakota adjustments were reasonable and were  
12 consistent with the cash working capital calculations used by the Company.  
13 The results of the updated lead/lag study for electric operations were  
14 incorporated into the South Dakota jurisdiction cash working capital  
15 calculations as shown on Exhibit\_\_\_\_(TEK-1), Schedule 2 (COSS, Page 6 of 6).  
16 The lead/lag study can be found in Volume 4 of our Application.

17  
18 Q. WHAT IS THE PRO FORMA YEAR CASH WORKING CAPITAL AMOUNT?

19 A. The amount included in the average rate base is a negative \$2,976,000, as  
20 shown on Exhibit\_\_\_\_(TEK-1), Schedule 2, (COSS Page 2 of 6). This  
21 calculation will need to be revised after the Commission determines the final  
22 revenue requirement and rate of return, as these decisions will impact the test-  
23 year level of cash working capital.

24  
25 Q. WHAT IS INDICATED BY THE NEGATIVE CASH WORKING CAPITAL AMOUNT?

26 A. The negative cash working capital indicates overall revenue collections lead the  
27 date when the associated costs of service are paid. This means that, on

1 average, cash working capital is being provided by the ratepayers. Accordingly,  
2 the negative cash working capital is included as a decrease to rate base and will  
3 lower the annual revenue requirement.  
4

## 5 **VII. INCOME STATEMENT**

### 6 **A. Revenues**

7  
8 Q. HAVE YOU CONSIDERED OTHER OPERATING REVENUES AS AN OFFSET TO THE  
9 RETAIL REVENUE REQUIREMENT?

10 A. Yes. The pro forma year includes items such as revenues from transmission-  
11 related revenue and specific tariff charges including service activation fees,  
12 reconnection fees and others. One other source of revenues comes from  
13 billings to NSPW under the Interchange Agreement, which I discuss in more  
14 detail below.  
15

### 16 **B. Operating and Maintenance Expenses**

17 Q. HOW DOES XCEL ENERGY DEVELOP ITS PRO FORMA YEAR PRODUCTION  
18 EXPENSE?

19 A. The major cost in production expense is fuel and purchased energy. The pro  
20 forma year expenses are based on unadjusted test year fuel and purchased  
21 energy, adjusted for normal weather and fuel recovery timing so that a base  
22 cost of fuel and purchased energy is derived that only includes the appropriate  
23 South Dakota jurisdictional share of these NSP System costs on a calendar  
24 month basis.

25  
26 Q. PLEASE DESCRIBE THE INTERCHANGE AGREEMENT WITH NSPW THAT YOU  
27 REFERENCED EARLIER.

1 A. The Company and NSPW operate a single integrated electric generation and  
2 transmission system and a single electrical “control area.” The integrated  
3 system jointly serves the electric customers and loads of the Company and  
4 NSPW. However, the specific generators and transmission facilities making up  
5 the integrated system are owned by the two separate legal entities, with the  
6 ownership boundary at the Minnesota/Wisconsin border. The Interchange  
7 Agreement is a FERC approved contractual mechanism that provides a means  
8 to share the costs of the integrated system between the two legal entities.

9  
10 Q. PLEASE DESCRIBE THE COSTS ALLOCATED BETWEEN THE COMPANY AND  
11 NSPW UNDER THE INTERCHANGE AGREEMENT.

12 A. Under the Interchange Agreement, the Company and NSPW share annual  
13 system generation (production) and transmission costs. Under the Interchange  
14 Agreement formulas, approximately 16 percent of the costs of the Company  
15 system are allocated to NSPW, and approximately 84 percent of the NSPW  
16 system costs are allocated to the Company, because approximately 84 percent  
17 of the load on the integrated system is the Company load and 16 percent is  
18 NSPW load. The exact allocation percentages are determined by the allocation  
19 factors updated and filed at FERC annually. The Interchange Agreement also  
20 provides for an allocation of revenues received by the Company and NSPW,  
21 such as revenues from off-system wholesale sales.

22  
23 The 2010 unadjusted test year Interchange Revenue and Interchange Expenses  
24 have been calculated using 2010 Company and NSPW actual information. This  
25 is consistent with the treatment of Interchange Revenues and Interchange  
26 Expenses in the Company's 2008 unadjusted test year in Docket No. EL09-  
27 009.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27

Q. TO WHAT FERC ACCOUNTS ARE INTERCHANGE REVENUE AND INTERCHANGE EXPENSES RECORDED?

A. Interchange Agreement revenues related to fixed and variable production as well as transmission system costs are recorded to FERC Account 456 – Other Electric Revenues. Interchange Agreement expense (billings from NSPW to the Company) are recorded to the following FERC Accounts:

<u>Interchange Agreement Cost</u>	<u>FERC Account and Description</u>
Fixed Production	557 – Other Power Supply Expenses-Other
Variable Production	557 – Other Power Supply Expenses-Other
Transmission	566 – Miscellaneous Transmission Expenses

Work papers supporting the calculation for Interchange Agreement revenues (billings from the Company to NSPW) can be found in Volume 3, Section R1, Tab - Interchange Agreement. Work papers supporting the calculation of Interchange Agreement expenses (billings from NSPW to the Company) can be found in Volume 3, Section O1, Tab - Interchange Agreement.

**C. Depreciation/Amortization Expense**

Q. WHAT IS THE BASIS OF THE DEPRECIATION RATES AND EXPENSE USED IN THIS PROCEEDING?

A. Depreciation expense for the pro forma year reflects the depreciation rates last certified by the Minnesota Commission, and is consistent with the ongoing practice followed by the Company, with the Commission’s approval, in South Dakota rate case proceedings.

1 Q. What Amortizations have been included in the Test Year?

2 A. The Company has included the ongoing amortizations for the three items  
3 authorized in the Settlement Agreement for Docket No. EL09-009. These  
4 three amortizations relate to the Private Fuel Storage, Rate Case Expense for  
5 2008, and Sale of Emission Allowances.

6

7 Q. Has the Company changed the amortization periods for any of these items?

8 A. No, the annual amortization amounts reflected in the test year are in  
9 accordance with the amortization time frame ordered in the Settlement  
10 Agreement. The private fuel storage cost is being amortized over six years, and  
11 the emission credit and 2008 rate case costs over five years.

12

13 Q. Is the remaining amortization period still appropriate for these three items?

14 A. Yes, the Company feels that the amortization periods remaining for these items  
15 is reasonable given that the Company anticipates seeking future rate recovery  
16 prior to the amortization periods expiring.

17

## 18 **VIII. NUCLEAR COST RECOVERY RIDER**

19

20 Q. WHY IS THE COMPANY PROPOSING A NUCLEAR COST RECOVERY (“NCR”)  
21 RIDER ?

22 A. As described in the Direct Testimony of Ms. Laura McCarten, The Company is  
23 in a period of making substantial capital investments at the Monticello and  
24 Prairie Island nuclear plants in order to both extend the lives of each plant by  
25 20 years and to increase the available power at Monticello. Specifically, for the  
26 Monticello plant, the Company has included as known and measurable  
27 adjustments to the Test Year, the 2011 revenue requirements associated with

1 the 2011 Monticello LCM/EPU project. The details of this project are covered  
2 in the Pro Forma Adjustments section of my testimony. This consists of plant  
3 additions being made in May and November of 2011 totaling roughly \$365  
4 million on a total Company basis. Due to the size of this project and the  
5 timing associated with completion, the Company is recommending that a rate  
6 rider be established to true-up 2011 revenue requirements to actual cost and  
7 recover actual revenue requirements associated with these two additions during  
8 2012 and until we file our next rate case. In addition, the NCR Rider would  
9 recover, with Commission approval, other future nuclear capital project costs.

10  
11 Q. WILL THE PROPOSED RIDER RECOVERY ASSOCIATED WITH THIS PROJECT BE  
12 BASED ON ACTUAL COSTS?

13 A. Yes. The Company is proposing to file with the Commission, 60 days after the  
14 completion of this project, a Rate Rider recovery plan based on actual project  
15 costs. The recovery plan will propose a rider recovery mechanism that reports  
16 actual project revenue requirements as compared to those included in base rate  
17 recovery and calculates a true-up amount based on that comparison, estimates  
18 the 2012 revenue requirements, and proposes an NCR Rate Rider adjustment  
19 factor at a level that will recover the 2012 revenue requirements (net of the  
20 2011 true-up amount). The proposal will also include the accounting required  
21 for an NCR tracker account.

22  
23 Q. HAVE YOU DEVELOPED AN ESTIMATE OF THE ADDITIONAL REVENUE  
24 REQUIREMENTS ASSOCIATED WITH A FULL-YEAR RECOVERY OF THE  
25 MONTICELLO LCM/EPU PROJECT?

26 A. Yes, I have. Based on the information used to develop the partial 2011 year  
27 adjustment to the 2010 test year, I have computed the additional revenue

1 requirement associated with a full year of operation in 2012. Based on the  
2 comparison of the 2011 and 2012 revenue requirements, the increased annual  
3 revenue requirement would total approximately \$956,000 using the data  
4 available today.

5  
6 Q. HAVE YOU DEVELOPED A SCHEDULE SUPPORTING THIS ESTIMATE?

7 A. Yes, I have. Exhibit\_\_\_\_(TEK-1), Schedule 7, provides the supporting  
8 information for this estimate. This schedule shows the 2011 revenue  
9 requirement, the 2012 revenue requirement and the net revenue requirement  
10 increase using 13 month average balances and annual costs for these two  
11 periods.

12  
13 **IX. CONCLUSION**

14  
15 Q. CAN YOU SUMMARIZE YOUR RECOMMENDATION TO THE COMMISSION?

16 A. I recommend that the Commission determine an overall retail revenue  
17 requirement of \$171,802,000 and revenue deficiency of \$14,583,000 for the  
18 Company's South Dakota jurisdictional electric operation, determined by the  
19 cost of service for the 2010 unadjusted test year adjusted to reflect those pro  
20 forma adjustments needed to make the pro forma year representative of the  
21 conditions facing the Company when it implements final rates in 2012.

22  
23 Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?

24 A. Yes, it does.

**Northern States Power Company, a Minnesota corporation**  
**Electric Utility – South Dakota**  
**Resume of Thomas E. Kramer**

**Principal Rate Analyst**  
**Revenue Requirement North**

**Xcel Energy Services Inc.**  
**414 Nicollet Mall**  
**Minneapolis, MN 55401**

---

**Current Responsibilities**

Since January 2011, I have been a Principal Rate Analyst in the Revenue Requirements – North Department. In this position, I am responsible for the preparation and presentation of cost of service studies, revenue requirement determinations and jurisdictional annual reports for the electric and gas rates filed on behalf of Northern States Power Company, a Minnesota corporation, with the Minnesota Public Utilities Commission, the North Dakota Public Service Commission, the South Dakota Public Utilities Commission and the Federal Energy Regulatory Commission.

**Previous Employment History**

Xcel Energy – Minneapolis, MN

- ❖ Senior Rate Analyst, May 2008 to December 2010

Nuclear Management Company, LLC – Hudson, WI.

- ❖ Controller, May 2002 to May 2008
- ❖ General Ledger Manager, February 2000 to May 2002

Xcel Energy – Minneapolis, MN.

- ❖ Manager of Gas Finance, July 1994 to January 2000
- ❖ Administrator Business Unit Accounting, Departmental Budgets, and Security Issuance and Reporting, February 1984 to June 1994

Deloitte & Touche

- ❖ Auditor/Senior Auditor, July 1979 to February 1984

**Education and Certifications**

- ❖ Bachelor of Accounting Degree – University of Minnesota Duluth, May 1979
- ❖ Certified Public Accountant certification, August 1981 (non-active status)

ROE = 5.41%  
Deficiency = \$14,583  
% Increase = 9.28%  
Required ROE = 11.00%

Docket No. EL-11\_\_\_\_  
Exhibit\_\_(TEK-1) Schedule 2  
Page 1 of 6

**Northern States Power Company (MN)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2010 Pro Forma**

**Summary Reports**

**June 30, 2011**

**Northern States Power Company (MN)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2010 Pro Forma**

(Dollars in Thousands)

Docket No. EL-11\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 2  
 Page 2 of 6

**Rate Base Summary**

	<b>Total Company Electric</b>			<b>South Dakota Retail Electric</b>			<b>All Other</b>		
	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>
1 Plant Investment	13,081,604	13,081,604	13,081,604	747,609	747,609	747,609	12,333,995	12,333,995	12,333,995
2 Depreciation Reserve	<u>(6,382,836)</u>	<u>(6,382,836)</u>	<u>(6,382,836)</u>	<u>(363,046)</u>	<u>(363,046)</u>	<u>(363,046)</u>	<u>(6,019,790)</u>	<u>(6,019,790)</u>	<u>(6,019,790)</u>
3 Net Utility Plant	6,698,768	6,698,768	6,698,768	384,563	384,563	384,563	6,314,205	6,314,205	6,314,205
4 C.W.I.P.	0	0	0	0	0	0	0	0	0
5 Accumulated Deferred Taxes	(1,324,475)	(1,324,475)	(1,324,475)	(76,523)	(76,523)	(76,523)	(1,247,952)	(1,247,952)	(1,247,952)
Other Rate Base:									
6 Cash Working Capital	(66,840)	(66,840)	(66,840)	(2,976)	(2,976)	(2,976)	(63,864)	(63,864)	(63,864)
7 Materials & Supplies	111,130	111,130	111,130	6,260	6,260	6,260	104,870	104,870	104,870
8 Fuel Inventory	86,048	86,048	86,048	4,816	4,816	4,816	81,232	81,232	81,232
9 Non-Plant Assets & Liab	(45,059)	(45,059)	(45,059)	(2,603)	(2,603)	(2,603)	(42,456)	(42,456)	(42,456)
10 Prepays & Other	80,864	80,864	80,864	9,855	9,855	9,855	71,009	71,009	71,009
<b>11 Total Rate Base</b>	<b>5,540,436</b>	<b>5,540,436</b>	<b>5,540,436</b>	<b>323,392</b>	<b>323,392</b>	<b>323,392</b>	<b>5,217,044</b>	<b>5,217,044</b>	<b>5,217,044</b>

**Northern States Power Company (MN)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2010 Pro Forma**

(Dollars in Thousands)

Docket No. EL-11\_\_\_\_  
Exhibit\_\_\_\_(TEK-1) Schedule 2  
Page 3 of 6

**Income Statement Summary**

	<b><u>Total Company Electric</u></b>	<b><u>South Dakota Retail Electric</u></b>	<b><u>All Other</u></b>	
<b><u>Operating Revenues</u></b>				
1	Retail	2,962,850	157,219	2,805,631
2	Interdepartmental	417	-	417
3	Other Operating	724,787	39,017	685,770
4	<b>Total Operating Revenues</b>	<b>3,688,054</b>	<b>196,236</b>	<b>3,491,818</b>
<b><u>Expenses</u></b>				
Operating Expenses:				
5	Fuel & Purchased Energy	1,318,220	70,096	1,248,124
6	Power Production	717,380	40,429	676,951
7	Transmission	174,348	9,754	164,594
8	Distribution	109,763	6,397	103,366
9	Customer Accounting	58,762	3,996	54,766
10	Customer Service & Information	79,140	424	78,716
11	Sales, Econ Dvlp & Other	332	53	279
12	Administrative & General	202,435	12,334	190,101
13	<b>Total Operating Expenses</b>	<b>2,660,380</b>	<b>143,483</b>	<b>2,516,897</b>
14	Depreciation	337,640	19,769	317,871
15	Amortization	744	402	342
Taxes:				
16	Property	123,472	5,969	117,503
17	Deferred Income Tax & ITC	138,445	5,942	132,503
18	State & Federal Income (see Page 3)	8,111	86	8,024
19	Payroll & Other	29,044	1,670	27,374
20	<b>Total Taxes</b>	<b>299,072</b>	<b>13,667</b>	<b>285,404</b>
21	<b>Total Expenses</b>	<b>3,297,836</b>	<b>177,321</b>	<b>3,120,514</b>
22	AFUDC	0	-	0
23	<b>Total Operating Income</b>	<b>390,218</b>	<b>18,915</b>	<b>371,304</b>

(Dollars in Thousands)

Income Tax Summary

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>	
<b><u>Income Before Taxes</u></b>				
1	Total Operating Revenues	3,688,054	196,236	3,491,818
2	less: Total Operating Expenses	(2,660,380)	(143,483)	(2,516,897)
3	Book Depreciation & Amortization	(338,384)	(20,171)	(318,213)
4	Taxes (Other Than Current Income)	<u>(290,961)</u>	<u>(13,581)</u>	<u>(277,380)</u>
5	<b>Total Before Tax Book Income</b>	<b>398,329</b>	<b>19,001</b>	<b>379,328</b>
<b><u>Tax Additions</u></b>				
6	Book Depreciation	337,640	19,769	317,871
7	Deferred Income Taxes & ITC	138,445	5,942	132,503
8	Nuclear Fuel Burn (ex D&D)	118,069	6,607	111,462
9	Nuclear Outage Accounting	57,586	3,223	54,363
10	Avoided Tax Interest	24,648	1,308	23,340
11	Open Line	0	0	0
12	Open Line	0	0	0
13	Open Line	0	0	0
14	Open Line	0	0	0
15	Open Line	0	0	0
16	Other Book Additions	0	0	0
17	<b>Total Tax Additions</b>	<b>676,388</b>	<b>36,849</b>	<b>639,539</b>
<b><u>Tax Deductions</u></b>				
18	Debt Interest Expense	166,767	9,734	157,033
19	Tax Depreciation & Removal	892,836	46,282	846,554
20	Manufacture Production Deduction	0	0	0
21	Open Line	0	0	0
22	Open Line	0	0	0
23	Open Line	0	0	0
24	Other Tax/Book Timing Differences	(4,729)	(413)	(4,316)
25	Net Preferred Stock Deduction	<u>0</u>	<u>0</u>	<u>0</u>
26	<b>Total Tax Deductions</b>	<b>1,054,874</b>	<b>55,603</b>	<b>999,271</b>
27	<b>State Taxable Income</b>	<b>19,843</b>	<b>247</b>	<b>19,596</b>
28	State Income Tax Rate	9.03%	0.00%	N/A
29	State Taxes before Credits	1,791	0	1,791
30	State Credits	944	0	944
31	<b>Total State Income Taxes</b>	<b>847</b>	<b>0</b>	<b>847</b>
32	<b>Federal Taxable Income</b>	<b>18,996</b>	<b>247</b>	<b>18,749</b>
33	Federal Income Tax Rate	35.00%	35.00%	35.00%
34	Federal Tax before Credits	6,649	86	6,562
35	Federal Tax Credits	(615)	0	(615)
36	<b>Total Federal Income Taxes</b>	<b>7,264</b>	<b>86</b>	<b>7,177</b>
37	<b>Total Federal &amp; State Income Taxes</b>	<b>8,111</b>	<b>86</b>	<b>8,024</b>

Northern States Power Company (MN)  
Electric Utility - South Dakota Retail Jurisdiction  
Cost of Service Study  
2010 Pro Forma

Docket No. EL-11\_\_\_\_  
Exhibit\_\_\_\_(TEK-1) Schedule 2  
Page 5 of 6

**Revenue Requirement & Return Summary**

(Dollars in Thousands)

	<u>Capital Structure</u>	<u>Rate</u>	<u>Ratio</u>	<u>Weighted Cost</u>	<u>Composite Income Tax Rates</u>	
1	Long Term Debt	6.3300%	47.5200%	3.0100%	State of South Dakota Tax rate	0.00%
2	Short Term Debt	0.0000%	0.0000%	0.0000%	Federal Statutory Tax rate	35.00%
3	Preferred Stock	0.0000%	0.0000%	0.0000%	Federal Effective Tax Rate (1-State Rate * Fed Rate)	35.00%
4	Common Equity	11.0000%	52.4800%	5.7700%	<b>Total South Dakota Composite Tax Rate</b>	<b>35.00%</b>
5	<b>Required Rate of Return</b>			<b>8.7800%</b>	<b>Total Corporate Composite Tax Rate</b>	<b>40.87%</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b>Rate of Return (ROR)</b>			
6	Total Operating Income	390,218	18,915
7	Total Average Rate Base	<u>5,540,436</u>	<u>323,392</u>
8	<b>ROR (Operating Income / Rate Base)</b>	<b>7.04%</b>	<b>5.85%</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b>Return on Equity (ROE)</b>			
9	Total Operating Income	390,218	18,915
10	Debt Interest (Rate Base * Weighted Debt Cost)	(166,767)	(9,734)
11	Preferred Stock (Rate Base * Weighted Preferred Cost)	<u>0</u>	<u>0</u>
12	Earnings Available for Common	223,451	9,180
13	Equity Rate Base ( Rate Base * Equity Ratio)	<u>2,907,621</u>	<u>169,716</u>
14	<b>ROE (Earnings for Common / Equity Rate Base)</b>	<b>7.69%</b>	<b>5.41%</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b>Revenue Deficiency</b>			
15	Require Operating Income (Rate Base * Required Return)	486,450	28,394
16	Operating Income	<u>390,218</u>	<u>18,915</u>
17	Operating Income Deficiency	96,232	9,479
18	Revenue Conversion Factor ( 1/(1-Composite Tax Rate) )	<u>1.69110</u>	<u>1.53846</u>
19	<b>Revenue Deficiency (Income Deficiency * Conversion Factor)</b>	<b>162,738</b>	<b>14,583</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b>Total Retail Revenue Requirements</b>			
20	Retail Related Revenues	2,963,267	157,219
21	Revenue Deficiency	<u>162,738</u>	<u>14,583</u>
22	<b>Total Retail Revenue Requirements</b>	<b>3,126,005</b>	<b>171,802</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
23	<b>Percentage Increase (Decrease)</b>	<b>5.49%</b>	<b>9.28%</b>

**Rate Base Detail - Cash Working Capital**

		<u>Total Company Electric</u>		<u>South Dakota Retail Electric</u>		<u>All Other</u>			
<u>Expenses</u>									
<u>Includable Expenses</u>	<u>Lead Days</u>	<u>Dollars</u>	<u>Dollar x Days</u>	<u>Dollars</u>	<u>Dollar x Days</u>	<u>Dollars</u>	<u>Dollar x Days</u>		
<u>Fuel Expenses</u>									
1	Coal & Rail Transport	21.08	311,859	6,573,988	17,455	367,951	294,404	6,206,036	
2	Gas for Generation	38.45	125,679	4,832,358	7,034	270,457	118,645	4,561,900	
3	Oil	22.51	2,859	64,356	160	3,602	2,699	60,754	
4	Nuclear & EOL	0.00	118,069	0	6,608	0	111,461	0	
5	Nuclear Disposal	76.00	<u>12,700</u>	<u>965,200</u>	<u>711</u>	<u>54,036</u>	<u>11,989</u>	<u>911,164</u>	
6			571,166	12,435,901	31,968	696,046	539,198	11,739,855	
<u>Purchased Power</u>									
7	Purchases	28.12	774,568	21,780,852	34,533	971,068	740,035	20,809,784	
8	Interchange	31.79	<u>116,312</u>	<u>3,697,558</u>	<u>6,509</u>	<u>206,921</u>	<u>109,803</u>	<u>3,490,637</u>	
			890,880	25,478,411	41,042	1,177,989	849,838	24,300,422	
<u>Labor &amp; Related Costs</u>									
9	Regular Payroll	12.31	365,958	4,504,943	21,525	264,973	344,433	4,239,970	
10	Incentive Compensation	255.05	16,861	4,300,398	952	242,808	15,909	4,057,590	
11	Pension & Benefits	19.20	<u>74,060</u>	<u>1,421,952</u>	<u>4,492</u>	<u>86,246</u>	<u>69,568</u>	<u>1,335,706</u>	
12	Subtotal Labor & Related		456,879	10,227,293	26,969	594,027	429,910	9,633,266	
13									
14	All Other Operating Expenses	35.01	741,455	25,958,340	43,504	1,523,075	697,951	24,435,265	
15	Property Tax	356.72	123,472	44,044,932	5,969	2,129,262	117,503	41,915,670	
16	Employer's Payroll Taxes	26.56	29,044	771,409	1,670	44,355	27,374	727,053	
17	Gross Earnings Tax	51.98	0	0	0	0	0	0	
18	Federal Income Tax	37.75	7,264	274,199	86	3,262	7,177	270,937	
19	State Income Tax	37.75	847	31,975	0	0	847	31,975	
20	State Sales Tax Customer Billings	35.73	138,813	4,959,788	5,736	204,947	133,077	4,754,841	
21	Total Expenses	<u>41.96</u>	2,959,820	<u>124,182,248</u>	156,944	<u>6,372,963</u>	2,802,875	<u>117,809,284</u>	
22	<b>Net Annual Expense Amount</b>			<u>340,225</u>		<u>17,460</u>		<u>322,765</u>	
<u>Revenues</u>									
23	Computer Billing	100.00%	33.67	2,962,850	99,759,160	157,219	5,293,564	2,805,631	94,465,596
24	Hand Billed	0.00%	33.67	0	0	0	0	0	0
25	Retail Revenue Adjustments	0.00	0	0	0	0	0	0	0
26	Interdepartmental	0.00	417	0	0	0	417	0	0
27	Late Payment	0.00	0	0	0	0	0	0	0
28	Connect and Trouble Charges	42.85	2,232	95,646	256	10,970	1,976	84,676	0
29	CIP Incentive	0.00	0	0	0	0	0	0	0
30	Rentals	114.17	4,088	466,727	243	27,743	3,845	438,984	0
31	Interchange Revenues	31.13	414,842	12,914,031	23,217	722,745	391,625	12,191,286	0
32	Sales for Resale	37.10	214,520	7,958,692	10,891	404,056	203,629	7,554,636	0
33	Production Associated Revenues	37.10	5,650	209,615	316	11,724	5,334	197,891	0
34	MISO	14.00	10,457	146,398	585	8,190	9,872	138,208	0
35	Point to Point Firm	37.10	44,744	1,660,002	2,504	92,898	42,240	1,567,104	0
36	Services & Facilities	37.10	8,654	321,063	480	17,808	8,174	303,255	0
37	Ancillary	37.10	17,289	641,422	967	35,876	16,322	605,546	0
38	Distribution Associated Revenues	42.85	126	5,399	0	0	126	5,399	0
39	Other	42.85	13,500	578,502	191	8,185	13,309	570,317	0
40	JOA - Rev fr/to PSC	37.10	(11,315)	(419,787)	(633)	(23,484)	(10,682)	(396,302)	0
41	(blank)	0.00	0	0	0	0	0	0	0
42	(blank)	0.00	0	0	0	0	0	0	0
43	(blank)	0.00	0	0	0	0	0	0	0
44	Total Revenues	<u>33.71</u>	3,688,054	<u>124,336,871</u>	196,236	<u>6,610,275</u>	3,491,818	<u>117,726,597</u>	
45	<b>Net Annual Amount</b>			<u>340,649</u>		<u>18,110</u>		<u>322,539</u>	
46	Expense / Revenue Factor			0.802542		0.7998			
47	<b>Allocated Revenue Amount</b>			<u>273,385</u>		<u>14,485</u>			
48	<b>Net Cash Working Capital</b>			<u>(66,840)</u>		<u>(2,976)</u>		<u>(63,865)</u>	

**ROE = 1.33%**  
**Deficiency = \$22,429**  
**% Increase = 14.29%**  
**Required ROE = 11.00%**

Docket No. EL-11\_\_\_\_  
Exhibit\_\_(TEK-1) Schedule 2A

Page 1 of 6

**Northern States Power Company (SD)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2010 Actual/Baseline**

**Summary Reports**

**June 30, 2011**

**Northern States Power Company (MN)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2010 Actual/Baseline**

Docket No. EL-11\_\_\_\_  
Exhibit\_\_\_\_(TEK-1) Schedule 2A  
Page 2 of 6

(Dollars in Thousands)

**Rate Base Summary**

	<b>Total Company Electric</b>			<b>South Dakota Retail Electric</b>			<b>All Other</b>		
	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>	<b><u>Beginning Balance</u></b>	<b><u>Ending Balance</u></b>	<b><u>Average Balance</u></b>
1 Plant Investment	12,476,649	12,476,649	12,476,649	714,371	714,371	714,371	11,762,278	11,762,278	11,762,278
2 Depreciation Reserve	(6,381,238)	(6,381,238)	(6,381,238)	(362,969)	(362,969)	(362,969)	(6,018,269)	(6,018,269)	(6,018,269)
3 Net Utility Plant	6,095,411	6,095,411	6,095,411	351,402	351,402	351,402	5,744,009	5,744,009	5,744,009
4 C.W.I.P.	0	0	0	0	0	0	0	0	0
5 Accumulated Deferred Taxes	(1,287,871)	(1,287,871)	(1,287,871)	(75,503)	(75,503)	(75,503)	(1,212,368)	(1,212,368)	(1,212,368)
Other Rate Base:									
6 Cash Working Capital	(68,088)	(68,088)	(68,088)	(2,794)	(2,794)	(2,794)	(65,294)	(65,294)	(65,294)
7 Materials & Supplies	111,130	111,130	111,130	6,260	6,260	6,260	104,870	104,870	104,870
8 Fuel Inventory	86,048	86,048	86,048	4,816	4,816	4,816	81,232	81,232	81,232
9 Non-Plant Assets & Liab	(113,676)	(113,676)	(113,676)	(6,495)	(6,495)	(6,495)	(107,181)	(107,181)	(107,181)
10 Prepaids & Other	80,864	80,864	80,864	9,855	9,855	9,855	71,009	71,009	71,009
<b>11 Total Rate Base</b>	<b>4,903,818</b>	<b>4,903,818</b>	<b>4,903,818</b>	<b>287,541</b>	<b>287,541</b>	<b>287,541</b>	<b>4,616,277</b>	<b>4,616,277</b>	<b>4,616,277</b>

(Dollars in Thousands)

**Income Statement Summary**

	<b><u>Total Company Electric</u></b>	<b><u>South Dakota Retail Electric</u></b>	<b><u>All Other</u></b>	
<b><u>Operating Revenues</u></b>				
1	Retail	2,983,429	156,951	2,826,478
2	Interdepartmental	417	-	417
3	Other Operating	<u>753,270</u>	<u>39,152</u>	<u>714,118</u>
4	<b>Total Operating Revenues</b>	<b>3,737,116</b>	<b>196,103</b>	<b>3,541,013</b>
<b><u>Expenses</u></b>				
Operating Expenses:				
5	Fuel & Purchased Energy	1,332,731	80,110	1,252,621
6	Power Production	717,081	40,130	676,951
7	Transmission	174,351	9,757	164,594
8	Distribution	109,899	6,533	103,366
9	Customer Accounting	58,722	3,996	54,726
10	Customer Service & Information	80,376	492	79,884
11	Sales, Econ Dvlp & Other	93	3	90
12	Administrative & General	<u>212,762</u>	<u>12,482</u>	<u>200,280</u>
13	<b>Total Operating Expenses</b>	<b>2,686,015</b>	<b>153,503</b>	<b>2,532,512</b>
14	Depreciation	316,793	18,618	298,175
15	Amortization	828	828	0
Taxes:				
16	Property	116,166	5,560	110,606
17	Deferred Income Tax & ITC	341,876	19,226	322,650
18	State & Federal Income (see Page 3)	(162,803)	(13,970)	(148,833)
19	Payroll & Other	<u>29,059</u>	<u>1,671</u>	<u>27,388</u>
20	<b>Total Taxes</b>	<b>324,298</b>	<b>12,487</b>	<b>311,811</b>
21	<b>Total Expenses</b>	<b>3,327,934</b>	<b>185,436</b>	<b>3,142,498</b>
22	AFUDC	-	-	-
23	<b>Total Operating Income</b>	<b>409,182</b>	<b>10,667</b>	<b>398,515</b>

Northern States Power Company (MN)  
 Electric Utility - South Dakota Retail Jurisdiction  
 Cost of Service Study  
 2010 Actual/Baseline

(Dollars in Thousands)

Docket No. EL-11\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 2A  
 Page 4 of 6

**Income Tax Summary**

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b><u>Income Before Taxes</u></b>			
1	Total Operating Revenues	3,737,116	196,103
2	less: Total Operating Expenses	(2,686,015)	(153,503)
3	Book Depreciation & Amortization	(317,621)	(19,446)
4	Taxes (Other Than Current Income)	(487,101)	(26,457)
5	<b>Total Before Tax Book Income</b>	<b>246,379</b>	<b>(3,303)</b>
<b><u>Tax Additions</u></b>			
6	Book Depreciation	316,793	18,618
7	Deferred Income Taxes & ITC	341,876	19,226
8	Nuclear Fuel Burn (ex D&D)	118,069	6,607
9	Nuclear Outage Accounting	57,586	3,223
10	Avoided Tax Interest	38,713	2,150
11	Open Line	0	0
12	Open Line	0	0
13	Open Line	0	0
14	Open Line	0	0
15	Open Line	0	0
16	Other Book Additions	0	0
17	<b>Total Tax Additions</b>	<b>873,037</b>	<b>49,824</b>
<b><u>Tax Deductions</u></b>			
18	Debt Interest Expense	147,605	8,655
19	Tax Depreciation & Removal	1,349,330	76,601
20	Manufacture Production Deduction	0	0
21	Open Line	0	0
22	Open Line	0	0
23	Open Line	0	0
24	Other Tax/Book Timing Differences	(6,719)	(526)
25	Net Preferred Stock Deduction	0	0
26	<b>Total Tax Deductions</b>	<b>1,490,216</b>	<b>84,730</b>
27	<b>State Taxable Income</b>	<b>(370,800)</b>	<b>(38,209)</b>
28	State Income Tax Rate	9.03%	0.00%
29	State Taxes before Credits	(33,468)	0
30	State Credits	944	0
31	<b>Total State Income Taxes</b>	<b>(34,412)</b>	<b>0</b>
32	<b>Federal Taxable Income</b>	<b>(336,388)</b>	<b>(38,209)</b>
33	Federal Income Tax Rate	35.00%	35.00%
34	Federal Tax before Credits	(117,736)	(13,373)
35	Federal Tax Credits	10,655	597
36	<b>Total Federal Income Taxes</b>	<b>(128,391)</b>	<b>(13,970)</b>
37	<b>Total Federal &amp; State Income Taxes</b>	<b>(162,803)</b>	<b>(148,833)</b>

**Revenue Requirement & Return Summary**

(Dollars in Thousands)

	<u>Capital Structure</u>	<u>Rate</u>	<u>Ratio</u>	<u>Weighted Cost</u>	<u>Composite Income Tax Rates</u>	
1	Long Term Debt	6.3300%	47.5200%	3.0100%	State of South Dakota Tax rate	0.00%
2	Short Term Debt	0.0000%	0.0000%	0.0000%	Federal Statutory Tax rate	35.00%
3	Preferred Stock	0.0000%	0.0000%	0.0000%	Federal Effective Tax Rate (1-State Rate * Fed Rate)	35.00%
4	Common Equity	11.0000%	52.4800%	5.7700%	<b>Total South Dakota Composite Tax Rate</b>	<b>35.00%</b>
5	<b>Required Rate of Return</b>			<b>8.7800%</b>	<b>Total Corporate Composite Tax Rate</b>	<b>40.87%</b>

	<u>Total Company Electric</u>	<u>SD Retail Electric</u>	<u>All Other</u>
<b><u>Rate of Return (ROR)</u></b>			
6	Total Operating Income	409,182	10,667
7	Total Average Rate Base	4,903,818	287,541
8	<b>ROR (Operating Income / Rate Base)</b>	<b>8.34%</b>	<b>3.71%</b>

<b><u>Return on Equity (ROE)</u></b>			
9	Total Operating Income	409,182	10,667
10	Debt Interest (Rate Base * Weighted Debt Cost)	(147,605)	(8,655)
11	Preferred Stock (Rate Base * Weighted Preferred Cost)	0	0
12	Earnings Available for Common	261,577	2,012
13	Equity Rate Base ( Rate Base * Equity Ratio)	2,573,524	150,901
14	<b>ROE (Earnings for Common / Equity Rate Base)</b>	<b>10.16%</b>	<b>1.33%</b>

<b><u>Revenue Deficiency</u></b>			
15	Require Operating Income (Rate Base * Required Return)	430,555	25,246
16	Operating Income	409,182	10,667
17	Operating Income Deficiency	21,373	14,579
18	Revenue Conversion Factor ( 1/(1-Composite Tax Rate) )	1.69110	1.53846
19	<b>Revenue Deficiency (Income Deficiency * Conversion Factor)</b>	<b>36,144</b>	<b>22,429</b>

<b><u>Total Retail Revenue Requirements</u></b>			
20	Retail Related Revenues	2,983,846	156,951
21	Revenue Deficiency	36,144	22,429
22	<b>Total Retail Revenue Requirements</b>	<b>3,019,990</b>	<b>179,380</b>

23	<b><u>Percentage Increase (Decrease)</u></b>	<b>1.21%</b>	<b>14.29%</b>	<b>0.49%</b>
----	--	--------------	---------------	--------------

**Rate Base Detail - Cash Working Capital**

Expenses	Lead Days	Total Company Electric		South Dakota Retail Electric		All Other			
		Dollars	Dollar x Days	Dollars	Dollar x Days	Dollars	Dollar x Days		
<b>Fuel Expenses</b>									
1	Coal & Rail Transport	21.08	311,859	6,573,988	17,455	367,951	294,404	6,206,036	
2	Gas for Generation	38.45	125,679	4,832,358	7,034	270,457	118,645	4,561,900	
3	Oil	22.51	2,859	64,356	160	3,602	2,699	60,754	
4	Nuclear & EOL	0.00	118,069	0	6,608	0	111,461	0	
5	Nuclear Disposal	76.00	<u>12,700</u>	<u>965,200</u>	<u>711</u>	<u>54,036</u>	<u>11,989</u>	<u>911,164</u>	
6			571,166	12,435,901	31,968	696,046	539,198	11,739,855	
<b>Purchased Power</b>									
7	Purchases	28.12	788,672	22,177,457	44,140	1,241,217	744,532	20,936,240	
8	Interchange	31.79	<u>116,312</u>	<u>3,697,558</u>	<u>6,509</u>	<u>206,921</u>	<u>109,803</u>	<u>3,490,637</u>	
			904,984	25,875,015	50,649	1,448,138	854,335	24,426,877	
<b>Labor &amp; Related Costs</b>									
9	Regular Payroll	12.31	365,885	4,504,044	21,118	259,963	344,767	4,244,082	
10	Incentive Compensation	255.05	29,689	7,572,179	1,679	428,229	28,010	7,143,951	
11	Pension & Benefits	19.20	<u>70,317</u>	<u>1,350,086</u>	<u>4,073</u>	<u>78,202</u>	<u>66,244</u>	<u>1,271,885</u>	
12	Subtotal Labor & Related		465,891	13,426,310	26,870	766,393	439,021	12,659,917	
13									
14	All Other Operating Expenses	35.01	743,974	26,046,530	44,016	1,541,000	699,958	24,505,530	
15	Property Tax	356.72	116,166	41,438,736	5,560	1,983,363	110,606	39,455,372	
16	Employer's Payroll Taxes	26.56	29,059	771,807	1,671	44,382	27,388	727,425	
17	Gross Earnings Tax	51.98	0	0	0	0	0	0	
18	Federal Income Tax	37.75	(128,391)	(4,846,746)	(13,970)	(527,373)	(114,420)	(4,319,373)	
19	State Income Tax	37.75	(34,412)	(1,299,068)	0	0	(34,412)	(1,299,068)	
20	State Sales Tax Customer Billings	35.73	138,813	4,959,788	5,736	204,947	133,077	4,754,841	
21	Total Expenses	<u>42.32</u>	2,807,250	<u>118,808,273</u>	<u>40.37</u>	<u>152,500</u>	<u>6,156,897</u>	<u>42.43</u>	<u>2,654,750</u>
22	<b>Net Annual Expense Amount</b>			<u>325,502</u>		<u>16,868</u>		<u>308,634</u>	
<b>Revenues</b>									
23	Computer Billing	100.00%	33.67	2,983,429	100,452,054	156,951	5,284,540	2,826,478	95,167,514
24	Hand Billed	0.00%	33.67	0	0	0	0	0	0
25	Retail Revenue Adjustments	0.00	0	0	0	0	0	0	0
26	Interdepartmental	0.00	417	0	0	0	417	0	0
27	Late Payment	0.00	0	0	0	0	0	0	0
28	Connect and Trouble Charges	42.85	2,232	95,646	256	10,970	1,976	84,676	
29	CIP Incentive	0.00	27,153	0	0	0	27,153	0	
30	Rentals	114.17	4,088	466,727	243	27,743	3,845	438,984	
31	Interchange Revenues	31.13	414,842	12,914,031	23,217	722,745	391,625	12,191,286	
32	Sales for Resale	37.10	216,150	8,019,165	11,026	409,065	205,124	7,610,100	
33	Production Associated Revenues	37.10	5,650	209,615	316	11,724	5,334	197,891	
34	MISO	14.00	10,457	146,398	585	8,190	9,872	138,208	
35	Point to Point Firm	37.10	44,744	1,660,002	2,504	92,898	42,240	1,567,104	
36	Services & Facilities	37.10	8,582	318,392	480	17,808	8,102	300,584	
37	Ancillary	37.10	17,289	641,422	967	35,876	16,322	605,546	
38	Distribution Associated Revenues	42.85	0	0	0	0	0	0	
39	Other	42.85	13,398	574,131	191	8,185	13,207	565,946	
40	JOA - Rev fr/to PSC	37.10	(11,315)	(419,787)	(633)	(23,484)	(10,682)	(396,302)	
41	(blank)	0.00	0	0	0	0	0	0	
42	(blank)	0.00	0	0	0	0	0	0	
43	(blank)	0.00	0	0	0	0	0	0	
44	Total Revenues	<u>33.47</u>	3,737,116	<u>125,077,798</u>	<u>33.69</u>	<u>196,103</u>	<u>6,606,260</u>	<u>33.46</u>	<u>3,541,013</u>
45	Net Annual Amount			<u>342,679</u>		<u>18,099</u>		<u>324,580</u>	
46	Expense / Revenue Factor			0.751181		0.7777			
47	<b>Allocated Revenue Amount</b>			<u>257,414</u>		<u>14,076</u>			
48	<b>Net Cash Working Capital</b>			<u>(68,088)</u>		<u>(2,792)</u>		<u>(65,296)</u>	

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 Case Drivers  
 Pro Forma Year changes versus Actual 2008  
 (\$000's)

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 3  
 Page 1 of 2

<u>Line</u> <u>of the Revenue Deficiency</u>	<u>Revenue</u> <u>Deficiency (millions)</u>
1 Capital Recovery: for additional rate base investment (includes return requirement, change in capital structure, cost of capital, property taxes and depreciation)	<u>\$11.5</u>
Operating Expenses (including reclasses shown on page 2):	
2 Power Production	\$4.9
3 Transmission	\$1.5
4 Distribution	\$0.1
5 Customer Accounts	(\$0.2)
6 Customer Info Services, Sales & Economic Developm	\$0.1
7 Administrative and General Expense	<u>\$1.9</u>
8 Total Operating Expenses	\$8.3
9 Payroll Taxes	\$0.2
10 Amortizations	\$0.3
11 Subtotal	<u>\$20.3</u>
12 Less, Net Sales and Growth in Margin (including reclasses)	(\$5.7)
13 Net Change in Revenue Deficiency	<u>\$14.6</u>
14 2008 Revenue Deficiency/(Sufficiency)	\$0.0
15 Pro Forma Deficiency/(Sufficiency)	<u><u>\$14.6</u></u>

Summary of Test Year O & M Expense Changes  
 Since Docket No. E09-009  
 Shown by Functional Grouping, Gross Dollar Change Over  
 Two Year Interval Since the 2008 Test Year  
 (dollars in thousands)

<u>Line</u>	<u>Functional Class</u>	<u>Increase (Decrease)</u>
1	Capital Recovery: for additional rate base investment (includes return requirement, change in capital structure, cost of capital, property taxes and depreciation)	\$10,037
2	Reclass of Decommissioning settlement in EL09-009 from Amortizations	\$1,474
3	Net Capital Recovery	<u>\$11,511</u>
4	Power Production	\$7,861
5	Reclass Def Elec Energy Cost to Margin	(\$2,087)
6	Reclass of WI IA Variable Costs to Margin	\$38
7	Net Power Production	<u>\$5,812</u>
8	Interchange Impact	<u>(\$901)</u>
9	Net Power Production after Interchange	<u>\$4,911</u>
10	Transmission Operating and Maintenance	\$1,755
11	Interchange Impact	<u>(\$274)</u>
12	Net Transmission after Interchange	<u>\$1,481</u>
13	Distribution and Maintenance Expense	\$147
14	Customer Accounting	(\$232)
15	Customer Services and Sales Expenses	\$92
16	Administrative and General Expenses	\$1,932
17	Total Change In Operating Expenses	<u>\$8,331</u>
18	Payroll Taxes	\$218
19	Total Change In Operating Expenses & Payroll Taxes	<u>\$8,549</u>
20	Amortizations	\$1,723
21	Reclass of Decommissioning settlement from EL09-009 to Capital Recovery	<u>(\$1,474)</u>
22	Net Amortizations	<u>\$249</u>
23	Sales and Growth in Margin	\$8,949
24	Reclass Def Elec Energy Cost from Power Production	(\$2,087)
25	Reclass of WI IA Variable Costs from Power Production	\$38
26	Net Interchange Impact	<u>(\$1,175)</u>
27	Net Sales and Growth in Margin	<u>\$5,725</u>

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 OPERATING REVENUES, OPERATING EXPENSE,  
 TOTAL AVAILABLE FOR RETURN WITH PRESENT AND FINAL RATES  
 2010 Pro Forma  
 (Dollars in Thousands)

Docket No. EL11-\_\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 4  
 Page 1 of 2

<u>Line No.</u>	<u>Description</u>	<u>2010 Pro Forma Present Rates (A)</u>	<u>Final Increase (B)</u>	<u>2010 Pro Forma Final Rates (C) = (B) + (A)</u>
<b><u>Operating Revenues</u></b>				
1	Retail	\$157,219	\$14,583	\$171,802
2	Interdepartmental	0		0
3	Other Operating	39,017		39,017
4	<b>Total Operating Revenues</b>	<b>\$196,236</b>	<b>\$14,583</b>	<b>\$210,819</b>
<b><u>Expenses</u></b>				
Operating Expenses:				
5	Fuel & Purchased Energy	\$70,096		\$70,096
6	Power Production	40,429		40,429
7	Transmission	9,754		9,754
8	Distribution	6,397		6,397
9	Customer Accounting	3,996		3,996
10	Customer Service & Information	424		424
11	Sales, Econ Dvlp & Other	53		53
12	Administrative & General	12,334		12,334
13	<b>Total Operating Expenses</b>	<b>\$143,483</b>	<b>\$0</b>	<b>\$143,483</b>
14	Depreciation	\$19,769		\$19,769
15	Amortizations	402		402
Taxes:				
16	Property	\$5,969		\$5,969
17	Deferred Income Tax & ITC	5,942		5,942
18	Federal & State Income Tax	86	5,104	5,190
19	Payroll & Other	1,670		1,670
20	<b>Total Taxes</b>	<b>\$13,667</b>	<b>\$5,104</b>	<b>\$18,771</b>
21	<b>Total Expenses</b>	<b>\$177,321</b>	<b>\$5,104</b>	<b>\$182,425</b>
22	AFUDC	\$0		\$0
23	<b>Total Operating Income</b>	<b>\$18,915</b>	<b>\$9,479</b>	<b>\$28,394</b>

Note: Revenues reflect calendar month sales.

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 STATEMENT OF OPERATING INCOME  
 2008 Settlement versus 2010 Pro Forma  
 (\$000's)

Docket No. EL11-\_\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 4  
 Page 2 of 2

<b>Line No.</b>	<b>Description</b>	<b>2008 Settlement As Reported (A)</b>	<b>2010 Pro Forma Final Rates (B)</b>	<b>Change (C) = (B) - (A)</b>
<b><u>Operating Revenues</u></b>				
1	Retail	\$103,124	\$171,802	\$68,678
2	Interdepartmental	0	0	0
3	Other Operating	34,632	39,017	4,385
4	<b>Total Operating Revenues</b>	<b>\$137,756</b>	<b>\$210,819</b>	<b>\$73,063</b>
<b><u>Expenses</u></b>				
Operating Expenses:				
5	Fuel & Purchased Energy	\$20,565	\$70,096	\$49,531
6	Power Production	32,568	40,429	7,861
7	Transmission	8,000	9,754	1,754
8	Distribution	6,250	6,397	147
9	Customer Accounting	4,228	3,996	(232)
10	Customer Service & Information	332	424	92
11	Sales, Econ Dvlp & Other	53	53	0
12	Administrative & General	10,402	12,334	1,932
13	<b>Total Operating Expenses</b>	<b>\$82,398</b>	<b>\$143,483</b>	<b>\$61,085</b>
14	Depreciation (1)	\$18,527	\$19,769	\$1,242
15	Amortizations (1)	153	402	249
Taxes:				
16	Property	\$4,919	\$5,969	\$1,050
17	Deferred Income Tax & ITC	3,382	5,942	2,560
18	Federal & State Income Tax	3,925	5,190	1,265
19	Payroll & Other	1,452	1,670	218
20	<b>Total Taxes</b>	<b>\$13,678</b>	<b>\$18,771</b>	<b>\$5,093</b>
21	<b>Total Expenses</b>	<b>\$114,756</b>	<b>\$182,425</b>	<b>\$67,669</b>
22	AFUDC	\$0	\$0	\$0
23	<b>Total Operating Income</b>	<b>\$23,000</b>	<b>\$28,394</b>	<b>\$5,394</b>

Note: Revenues reflect calendar month sales.

(1) Include reclass of \$1,474 from Amortization to Depreciation per TEK-1 Schedule 3 Page 2 of 2, line 21

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 RATE BASE SCHEDULES  
 RATE BASE ADJUSTMENT SCHEDULES  
 2010 Unadjusted Test Year versus 2010 Pro Forma Test Year  
 (\$000's)

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 5  
 Page 1 of 2

<u>Line No.</u>	<u>Description</u>	<u>2010 Unadjusted Test Year</u>	<u>Pro Forma Adjustments (1)</u>	<u>2010 Pro Forma</u>
	Electric Plant as Booked			
1	Production	\$394,510	\$33,896	\$428,406
2	Transmission	\$97,917	(\$658)	\$97,259
3	Distribution	\$180,529	\$0	\$180,529
4	General	\$17,445	\$0	\$17,445
5	Common	\$23,970	\$0	\$23,970
6	TOTAL Utility Plant in Service	\$714,371	\$33,238	\$747,609
	Reserve for Depreciation			
7	Production	\$236,566	\$90	\$236,656
8	Transmission	\$32,575	(\$13)	\$32,562
9	Distribution	\$72,024	\$0	\$72,024
10	General	\$6,866	\$0	\$6,866
11	Common	\$14,938	\$0	\$14,938
12	TOTAL Reserve for Depreciation	\$362,969	\$77	\$363,046
	Net Utility Plant in Service			
13	Production	\$157,944	\$33,806	\$191,750
14	Transmission	\$65,342	(\$645)	\$64,697
15	Distribution	\$108,505	\$0	\$108,505
16	General	\$10,579	\$0	\$10,579
17	Common	\$9,032	\$0	\$9,032
18	Net Utility Plant in Service	\$351,402	\$33,161	\$384,563
19	Utility Plant Held for Future Use	\$0	\$0	\$0
20	Construction Work in Progress	\$0	\$0	\$0
21	Less: Accumulated Deferred Income Taxes	\$75,503	\$1,020	\$76,523
22	Cash Working Capital	(\$2,794)	(\$182)	(\$2,976)
	Other Rate Base Items:			
23	Materials and Supplies	\$6,260	\$0	\$6,260
24	Fuel Inventory	\$4,816	\$0	\$4,816
25	Non-Plant Assets & Liabilities	(\$6,495)	\$3,892	(\$2,603)
26	Prepayments	\$1,122	\$0	\$1,122
27	Customer Advances	(\$157)	\$0	(\$157)
28	Interest on Customer Deposits	(\$156)	\$0	(\$156)
29	Nuclear Outage Amortization	\$3,090	\$0	\$3,090
30	SD Private Fuel Amortization	\$933	\$0	\$933
31	SD Rate Case Expense Amortization	\$244	\$0	\$244
32	SD SO2 Emission Allowance Sales Amortiz	(\$202)	\$0	(\$202)
33	SD AFUDC Amortization	\$4,715	\$0	\$4,715
34	Other Working Capital	\$266	\$0	\$266
35	Total Other Rate Base Items	\$14,436	\$3,892	\$18,328
36	Total Average Rate Base	\$287,541	\$35,851	\$323,392

Northern States Power Company, a Minnesota corporation  
Electric Utility - State of South Dakota  
INCOME STATEMENT COMPARISON  
2010 PRO FORMA to 2010 UNADJUSTED TEST YEAR  
2010 Pro Forma  
(Dollars in Thousands)

Docket No. EL11-\_\_\_\_\_  
Exhibit\_\_\_\_(TEK-1) Schedule 5  
Page 2 of 2

<b>Line No.</b>	<b>Description</b>	<b>2010 Unadjusted Test Year (A)</b>	<b>Final Increase (B) = (C) - (A)</b>	<b>2010 Pro Forma Final Rates (C)</b>
<b><u>Operating Revenues</u></b>				
1	Retail	\$156,951	\$268	\$157,219
3	Interdepartmental	0	0	0
4	Other Operating	39,152	(135)	39,017
6	<b>Total Operating Revenues</b>	<b>\$196,103</b>	<b>\$133</b>	<b>\$196,236</b>
<b><u>Expenses</u></b>				
Operating Expenses:				
7	Fuel & Purchased Energy	\$80,110	(\$10,014)	\$70,096
8	Power Production	40,130	299	40,429
9	Transmission	9,757	(3)	9,754
10	Distribution	6,533	(136)	6,397
11	Customer Accounting	3,996	0	3,996
12	Customer Service & Information	492	(68)	424
13	Sales, Econ Dvlp & Other	3	50	53
14	Administrative & General	12,482	(148)	12,334
15	<b>Total Operating Expenses</b>	<b>\$153,503</b>	<b>(\$10,020)</b>	<b>\$143,483</b>
16	Depreciation	\$18,618	\$1,151	\$19,769
17	Amortizations	828	(426)	402
Taxes:				
18	Property	\$5,560	\$409	\$5,969
20	Deferred Income Tax & ITC	19,226	(13,284)	5,942
21	Federal & State Income Tax	(13,970)	14,056	86
22	Payroll & Other	1,671	(1)	1,670
23	<b>Total Taxes</b>	<b>\$12,487</b>	<b>\$1,180</b>	<b>\$13,667</b>
24	<b>Total Expenses</b>	<b>\$185,436</b>	<b>(\$8,115)</b>	<b>\$177,321</b>
25	AFUDC	\$0	\$0	\$0
26	<b>Total Operating Income</b>	<b>\$10,667</b>	<b>\$8,248</b>	<b>\$18,915</b>

Note: Revenues reflect calendar month sales.

Line No.	Description	Unadjusted (1)	SFAS 106 Pav Go (2)	Noble Wind (3)	Monti EPU (4)	PI Life Extension (5)	King Mercury (6)	Merricourt (7)	Steam Remaining Life (8)	Other Prod Remaining Life (9)	Bonus Tax Depreciation (10)	Net Operating Loss (11)	Remove Riders (12)	Income Statement (13)	2010 Pro Forma (14)
	Electric Plant as Booked														
1	Production	\$394,510		\$22,248	\$6,636	\$4,870	\$142						(\$658)		\$427,748
2	Transmission	\$97,917													\$97,917
3	Distribution	\$180,529													\$180,529
4	General	\$17,445													\$17,445
5	Common	\$23,970													\$23,970
6	TOTAL Utility Plant in Service	\$714,371	\$0	\$22,248	\$6,636	\$4,870	\$142	\$0	\$0	\$0	\$0	\$0	(\$658)		\$747,609
	Reserve for Depreciation														
7	Production	\$236,566		\$569	(\$377)	\$104	\$3		(\$263)	\$54			(\$13)		\$236,643
8	Transmission	\$32,575													\$32,575
9	Distribution	\$72,024													\$72,024
10	General	\$6,866													\$6,866
11	Common	\$14,938													\$14,938
12	TOTAL Reserve for Depreciation	\$362,969	\$0	\$569	(\$377)	\$104	\$3	\$0	(\$263)	\$54	\$0	\$0	(\$13)		\$363,046
	Net Utility Plant in Service														
13	Production	\$157,944		\$21,679	\$7,013	\$4,766	\$139	\$0	\$263	(\$54)			(\$645)		\$191,105
14	Transmission	\$65,342													\$65,342
15	Distribution	\$108,505													\$108,505
16	General	\$10,579													\$10,579
17	Common	\$9,032													\$9,032
18	Net Utility Plant in Service	\$351,402	\$0	\$21,679	\$7,013	\$4,766	\$139	\$0	\$263	(\$54)	\$0	\$0	(\$645)		\$384,563
19	Utility Plant Held for Future Use	\$0													\$0
20	Construction Work in Progress	\$0													\$0
21	Less: Accumulated Deferred Income Tax	\$75,503	\$1,577	\$3,358	\$1,792	\$539	\$19	\$14	\$100	(\$21)	(\$1,853)	(\$4,470)	(\$35)		\$76,523
22	Cash Working Capital	(\$2,794)													(\$182)
	Other Rate Base Items:														
23	Materials and Supplies	\$6,260													\$6,260
24	Fuel Inventory	\$4,816													\$4,816
25	Non-Plant Assets & Liabilities	(\$6,495)	\$3,892												(\$2,603)
26	Prepayments	\$1,122													\$1,122
27	Customer Advances	(\$157)													(\$157)
28	Interest on Customer Deposits	(\$156)													(\$156)
29	Nuclear Outage Amortization	\$3,090													\$3,090
30	SD Private Fuel Amortization	\$933													\$933
31	SD Rate Case Expense Amortization	\$244													\$244
32	SD SO2 Emission Allowance Sales Am	(\$202)													(\$202)
33	SD AFUDC Amortization	\$4,715													\$4,715
34	Other Working Capital	\$266													\$266
35	Total Other Rate Base Items	\$14,436	\$3,892	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,328
36	Total Average Rate Base	\$287,541	\$2,315	\$18,321	\$5,221	\$4,227	\$120	(\$14)	\$163	(\$33)	\$1,853	\$4,470	(\$610)	(\$182)	\$323,392

Line No.	Description	As Filed (1)	Weather Normalization (2)	Fuel Lag (3)	Fuel Recovery Timing (4)	Incentive Comp (5)	Vegetation Mgmt (6)	Storm Damage (7)	Claims & Injury Comp (8)	Fuel Exp Write-Off (9)	Advertising (10)	Economic Development (11)	Interest on Customer Deposits (12)	Association Dues (13)	Donations (14)	SFAS 106 Pay Go (15)
<b>Operating Revenues</b>																
1	Retail	\$156,951	(\$1,280)	(\$407)	\$2,635											
2	Interdepartmental	0														
3	Other Operating	39,152														
4	<b>Total Operating Revenues</b>	<b>\$196,103</b>	<b>(\$1,280)</b>	<b>(\$407)</b>	<b>\$2,635</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Expenses</b>																
Operating Expenses:																
5	Fuel & Purchased Energy	\$80,110		(\$407)						(\$9,607)						
6	Power Production	\$40,130														
7	Transmission	\$9,757					(\$2)									
8	Distribution	\$6,533					(\$7)	(\$129)								
9	Customer Accounting	\$3,996														
10	Customer Service & Information	\$492									(\$68)					
11	Sales, Econ Dvlp & Other	\$3										\$50				
12	Administrative & General	\$12,482				(\$727)			(\$70)		(\$152)		\$1	(\$1)		\$215
13	<b>Total Operating Expenses</b>	<b>\$153,503</b>	<b>\$0</b>	<b>(\$407)</b>	<b>\$0</b>	<b>(\$727)</b>	<b>(\$9)</b>	<b>(\$129)</b>	<b>(\$70)</b>	<b>(\$9,607)</b>	<b>(\$220)</b>	<b>\$50</b>	<b>\$1</b>	<b>(\$1)</b>	<b>\$0</b>	<b>\$215</b>
14	Depreciation	\$18,618														
15	Amortization	\$828														
Taxes:																
16	Property	\$5,560														
17	Deferred Income Tax & ITC	\$19,226														\$46
18	Federal & State Income Tax	(\$13,970)	(\$448)	\$0	\$922	\$254	\$3	\$45	\$25	\$3,362	\$77	(\$18)	(\$0)	\$0	\$0	(\$139)
19	Payroll & Other	\$1,671														
20	<b>Total Taxes</b>	<b>\$12,487</b>	<b>(\$448)</b>	<b>\$0</b>	<b>\$922</b>	<b>\$254</b>	<b>\$3</b>	<b>\$45</b>	<b>\$25</b>	<b>\$3,362</b>	<b>\$77</b>	<b>(\$18)</b>	<b>(\$0)</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$93)</b>
21	<b>Total Expenses</b>	<b>\$185,436</b>	<b>(\$448)</b>	<b>(\$407)</b>	<b>\$922</b>	<b>(\$473)</b>	<b>(\$6)</b>	<b>(\$84)</b>	<b>(\$46)</b>	<b>(\$6,245)</b>	<b>(\$143)</b>	<b>\$33</b>	<b>\$1</b>	<b>(\$1)</b>	<b>\$0</b>	<b>\$122</b>
22	Allowance for Funds Used During Construction	\$0														
23	<b>Total Operating Income</b>	<b>\$10,667</b>	<b>(\$832)</b>	<b>\$0</b>	<b>\$1,713</b>	<b>\$473</b>	<b>\$6</b>	<b>\$84</b>	<b>\$46</b>	<b>\$6,245</b>	<b>\$143</b>	<b>(\$33)</b>	<b>(\$1)</b>	<b>\$1</b>	<b>\$0</b>	<b>(\$122)</b>
<b>Calculation of Revenue Requirements</b>																
24	Rate Base	\$287,541	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,315
25	Required Operating Income	\$25,246	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$193
26	Operating Income	\$10,667	(\$832)	\$0	\$1,713	\$473	\$6	\$84	\$46	\$6,245	\$143	(\$33)	(\$1)	\$1	\$0	(\$122)
27	Operating Income Deficiency	\$14,579	\$832	\$0	(\$1,713)	(\$473)	(\$6)	(\$84)	(\$46)	(\$6,245)	(\$143)	\$33	\$1	(\$1)	\$0	\$314
28	<b>Revenue Deficiency</b>	<b>\$22,429</b>	<b>\$1,280</b>	<b>\$0</b>	<b>(\$2,635)</b>	<b>(\$727)</b>	<b>(\$9)</b>	<b>(\$129)</b>	<b>(\$70)</b>	<b>(\$9,607)</b>	<b>(\$220)</b>	<b>\$50</b>	<b>\$1</b>	<b>(\$1)</b>	<b>\$0</b>	<b>\$483</b>
29	Revenue Requirements	\$179,380	\$1,280	\$0	(\$2,635)	(\$727)	(\$9)	(\$129)	(\$70)	(\$9,607)	(\$220)	\$50	\$1	(\$1)	\$0	\$483
<b>Calculation of Income Taxes</b>																
30	Operating Revenue	\$196,103	(\$1,280)	(\$407)	\$2,635	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
31	- Operating Exp	\$153,503	\$0	(\$407)	\$0	(\$727)	(\$9)	(\$129)	(\$70)	(\$9,607)	(\$220)	\$50	\$1	(\$1)	\$0	\$215
32	- Amortizations	\$828	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
33	- Taxes oth than Inc	\$7,231	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
34	Operating Income before Adjs	\$34,541	(\$1,280)	\$0	\$2,635	\$727	\$9	\$129	\$70	\$9,607	\$220	(\$50)	(\$1)	\$1	\$0	(\$215)
35	Additions to Income	\$11,980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
36	Deduct from Income	\$76,075	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$113
37	Debt Synchronization	\$8,655	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$70
38	State Taxable Income	(\$38,209)	(\$1,280)	\$0	\$2,635	\$727	\$9	\$129	\$70	\$9,607	\$220	(\$50)	(\$1)	\$1	\$0	(\$398)
39	State Income Tax before Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
40	State Tax Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
41	Federal Taxable Income	(\$38,209)	(\$1,280)	\$0	\$2,635	\$727	\$9	\$129	\$70	\$9,607	\$220	(\$50)	(\$1)	\$1	\$0	(\$398)
42	Fed Income Tax before Credits	(\$13,373)	(\$448)	\$0	\$922	\$254	\$3	\$45	\$25	\$3,362	\$77	(\$18)	(\$0)	\$0	\$0	(\$139)
43	Federal Tax Credits	\$597	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
44	<b>Income Tax</b>	<b>(\$13,970)</b>	<b>(\$448)</b>	<b>\$0</b>	<b>\$922</b>	<b>\$254</b>	<b>\$3</b>	<b>\$45</b>	<b>\$25</b>	<b>\$3,362</b>	<b>\$77</b>	<b>(\$18)</b>	<b>(\$0)</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$139)</b>

Line No.	Description	2011 Rate Case Exp (16)	Noble Wind (17)	Monti EPU (18)	PI Life Exstension (19)	King Mercury (20)	Merricourt (21)	Steam Remaining Life (22)	Other Prod Remaining Life (23)	Bonus Tax Depreciation (24)	Net Operating Loss (25)	Union Wage Adjustment (26)	Non-Union Wage Adjustment (27)	Margin Sharing (28)	Wholesale Billing (29)	Foundation Administration Costs (30)
<b>Operating Revenues</b>																
1	Retail															
2	Interdepartmental															
3	Other Operating														(135)	
4	<b>Total Operating Revenues</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$135)	\$0	\$0
<b>Expenses</b>																
Operating Expenses:																
5	Fuel & Purchased Energy															
6	Power Production															
7	Transmission															
8	Distribution															
9	Customer Accounting															
10	Customer Service & Information															
11	Sales, Econ Dvlp & Other															
12	Administrative & General											\$161	\$277		(\$10)	(\$21)
13	<b>Total Operating Expenses</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$161	\$277	\$0	(\$10)	(\$21)
14	Depreciation		\$1,015	\$349	\$214	\$6		(\$525)	\$108							
15	Amortization	\$194														
Taxes:																
16	Property		\$274	\$76	\$59	\$2										
17	Deferred Income Tax & ITC		(\$4,673)	\$3,697	\$283	(\$37)	\$10	\$200	(\$42)	(\$3,705)	(\$8,940)					
18	Federal & State Income Tax	(\$68)	\$3,215	(\$3,365)	(\$410)	\$27	(\$9)	(\$2)	\$0	\$3,153	\$7,695	(\$56)	(\$97)	(\$47)	\$4	\$8
19	Payroll & Other															(\$1)
20	<b>Total Taxes</b>	(\$68)	(\$1,184)	\$408	(\$68)	(\$8)	\$1	\$198	(\$42)	(\$552)	(\$1,245)	(\$56)	(\$97)	(\$47)	\$4	\$7
21	<b>Total Expenses</b>	\$126	(\$169)	\$757	\$146	(\$2)	\$1	(\$327)	\$66	(\$552)	(\$1,245)	\$105	\$180	(\$47)	(\$7)	(\$14)
22	Allowance for Funds Used During Construction															
23	<b>Total Operating Income</b>	(\$126)	\$169	(\$757)	(\$146)	\$2	(\$1)	\$327	(\$66)	\$552	\$1,245	(\$105)	(\$180)	(\$88)	\$7	\$14
<b>Calculation of Revenue Requirements</b>																
24	Rate Base	\$0	\$18,321	\$5,221	\$4,227	\$120	(\$14)	\$163	(\$33)	\$1,853	\$4,470	\$0	\$0	\$0	\$0	\$0
25	Required Operating Income	\$0	\$1,524	\$434	\$352	\$10	(\$1)	\$14	(\$3)	\$154	\$372	\$0	\$0	\$0	\$0	\$0
26	Operating Income	(\$126)	\$169	(\$757)	(\$146)	\$2	(\$1)	\$327	(\$66)	\$552	\$1,245	(\$105)	(\$180)	(\$88)	\$7	\$14
27	Operating Income Deficiency	\$126	\$1,355	\$1,191	\$498	\$8	\$0	(\$313)	\$64	(\$397)	(\$873)	\$105	\$180	\$88	(\$7)	(\$14)
28	<b>Revenue Deficiency</b>	<b>\$194</b>	<b>\$2,085</b>	<b>\$1,833</b>	<b>\$766</b>	<b>\$12</b>	<b>\$0</b>	<b>(\$482)</b>	<b>\$98</b>	<b>(\$611)</b>	<b>(\$1,343)</b>	<b>\$161</b>	<b>\$277</b>	<b>\$135</b>	<b>(\$10)</b>	<b>(\$22)</b>
29	Revenue Requirements	\$194	\$2,085	\$1,833	\$766	\$12	\$0	(\$482)	\$98	(\$611)	(\$1,343)	\$161	\$277	\$135	(\$10)	(\$22)
<b>Calculation of Income Taxes</b>																
30	Operating Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$135)	\$0	\$0
31	- Operating Exp	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$161	\$277	\$0	(\$10)	(\$21)
32	- Amortizations	\$194	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
33	- Taxes oth than Inc	\$0	\$274	\$76	\$59	\$2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$1)
34	Operating Income before Adjs	(\$194)	(\$274)	(\$76)	(\$59)	(\$2)	\$0	\$0	\$0	\$0	\$0	(\$161)	(\$277)	(\$135)	\$10	\$22
35	Additions to Income	\$0	(\$691)	\$62	(\$126)	(\$3)	(\$25)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
36	Deduct from Income	\$0	(\$10,708)	\$9,442	\$857	(\$85)	\$0	\$0	\$0	(\$9,066)	(\$20,416)	\$0	\$0	\$0	\$0	\$0
37	Debt Synchronization	\$0	\$557	\$159	\$129	\$4	(\$0)	\$5	(\$1)	\$56	\$136	\$0	\$0	\$0	\$0	\$0
38	State Taxable Income	(\$194)	\$9,186	(\$9,615)	(\$1,171)	\$76	(\$25)	(\$5)	\$1	\$9,010	\$20,280	(\$161)	(\$277)	(\$135)	\$10	\$22
39	State Income Tax before Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
40	State Tax Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
41	Federal Taxable Income	(\$194)	\$9,186	(\$9,615)	(\$1,171)	\$76	(\$25)	(\$5)	\$1	\$9,010	\$20,280	(\$161)	(\$277)	(\$135)	\$10	\$22
42	Fed Income Tax before Credits	(\$68)	\$3,215	(\$3,365)	(\$410)	\$27	(\$9)	(\$2)	\$0	\$3,153	\$7,098	(\$56)	(\$97)	(\$47)	\$4	\$8
43	Federal Tax Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$597)	\$0	\$0	\$0	\$0	\$0
44	<b>Income Tax</b>	<b>(\$68)</b>	<b>\$3,215</b>	<b>(\$3,365)</b>	<b>(\$410)</b>	<b>\$27</b>	<b>(\$9)</b>	<b>(\$2)</b>	<b>\$0</b>	<b>\$3,153</b>	<b>\$7,695</b>	<b>(\$56)</b>	<b>(\$97)</b>	<b>(\$47)</b>	<b>\$4</b>	<b>\$8</b>

Line No.	Description	Employee Expense Reduction (31)	Pension and Insurance (32)	Weather Normalized Allocator (33)	Rider Removal (34)	Cost of Capital (35)	CWC (36)	Rounding (37)	2010 Pro Forma (38)
<b>Operating Revenues</b>									
1	Retail				(\$680)			\$0	\$157,219
2	Interdepartmental							0	\$0
3	Other Operating							0	\$39,017
4	<b>Total Operating Revenues</b>	\$0	\$0	\$0	(\$680)		\$0	\$0	\$196,236
<b>Expenses</b>									
Operating Expenses:									
5	Fuel & Purchased Energy			\$299				\$0	\$70,395
6	Power Production			(\$1)				\$0	\$40,129
7	Transmission							\$0	\$9,755
8	Distribution							\$0	\$6,397
9	Customer Accounting							\$0	\$3,996
10	Customer Service & Information							\$0	\$424
11	Sales, Econ Dvlp & Other							\$0	\$53
12	Administrative & General	(\$25)	\$204					\$0	\$12,334
13	<b>Total Operating Expenses</b>	(\$25)	\$204	\$298	\$0		\$0	\$0	\$143,483
14	Depreciation				(\$16)			\$0	\$19,769
15	Amortization				(\$620)			\$0	\$402
Taxes:									
16	Property				(\$2)			\$0	\$5,969
17	Deferred Income Tax & ITC				(\$123)			\$0	\$5,942
18	Federal & State Income Tax	\$9	(\$71)	(\$104)	\$86	\$4	\$2	\$0	\$86
19	Payroll & Other							\$0	\$1,670
20	<b>Total Taxes</b>	\$9	(\$71)	(\$104)	(\$39)	\$4	\$2	\$0	\$13,667
21	<b>Total Expenses</b>	(\$16)	\$133	\$194	(\$675)	\$4	\$2	\$0	\$177,321
22	Allowance for Funds Used During Construction							\$0	\$0
23	<b>Total Operating Income</b>	\$16	(\$133)	(\$194)	(\$5)	(\$4)	(\$2)	\$0	\$18,915
<b>Calculation of Revenue Requirements</b>									
24	Rate Base	\$0	\$0	\$0	(\$610)	\$0	(\$182)	\$0	\$323,392
25	Required Operating Income	\$0	\$0	\$0	(\$51)	\$165	(\$15)	\$0	\$28,394
26	Operating Income	\$16	(\$133)	(\$194)	(\$5)	(\$4)	(\$2)	\$0	\$18,915
27	Operating Income Deficiency	(\$16)	\$133	\$194	(\$46)	\$169	(\$13)	\$0	\$9,479
28	<b>Revenue Deficiency</b>	<b>(\$25)</b>	<b>\$204</b>	<b>\$298</b>	<b>(\$71)</b>	<b>\$260</b>	<b>(\$20)</b>	<b>\$0</b>	<b>\$14,583</b>
29	Revenue Requirements	(\$25)	\$204	\$298	(\$71)	\$260	(\$20)	\$0	\$171,802
<b>Calculation of Income Taxes</b>									
30	Operating Revenue	\$0	\$0	\$0	(\$680)	\$0	\$0	\$0	\$196,236
31	- Operating Exp	(\$25)	\$204	\$298	\$0	\$0	\$0	\$0	\$143,483
32	- Amortizations	\$0	\$0	\$0	(\$620)	\$0	\$0	\$0	\$402
33	- Taxes oth than Inc	\$0	\$0	\$0	(\$2)	\$0	\$0	\$0	\$7,639
34	Operating Income before Adjs	\$25	(\$204)	(\$298)	(\$58)	\$0	\$0	\$0	\$44,712
35	Additions to Income	\$0	\$0	\$0	(\$59)	\$0	\$0	\$0	\$11,138
36	Deduct from Income	\$0	\$0	\$0	(\$343)	\$0	\$0	\$0	\$45,869
37	Debt Synchronization	\$0	\$0	\$0	(\$19)	(\$11)	(\$6)	\$0	\$9,734
38	State Taxable Income	\$25	(\$204)	(\$298)	\$245	\$11	\$6	\$0	\$247
39	State Income Tax before Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
40	State Tax Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
41	Federal Taxable Income	\$25	(\$204)	(\$298)	\$245	\$11	\$6	\$0	\$247
42	Fed Income Tax before Credits	\$9	(\$71)	(\$104)	\$86	\$4	\$2	\$0	\$86
43	Federal Tax Credits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
44	<b>Income Tax</b>	\$9	(\$71)	(\$104)	\$86	\$4	\$2	\$0	\$86

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 10245258 MNGP Extended Power Uprate Revenue Requirements  
 South Dakota Electric Rate Case 2012, 2011 and Difference  
 (000's)

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1), Schedule 7  
 Page 1 of 1

Rate Case COSS Cap Str			
<u>Capital Structure</u>	<u>Rate</u>	<u>Ratio</u>	<u>Weighted Cost</u>
Long Term Debt	6.3300%	47.5200%	3.0100%
Short Term Debt	0.0000%	0.0000%	0.0000%
Preferred Stock	0.0000%	0.0000%	0.0000%
Common Equity	11.0000%	52.4800%	5.7700%
Required Rate of Return			8.7800%
Tax Rate (SD)	35.0000%		

<u>Annual Revenue Requirement</u>	<u>2012</u>		<u>2011</u>		<u>Difference</u>	
	<u>Total Company</u>	<u>SD Jurisdiction</u>	<u>Total Company</u>	<u>SD Jurisdiction</u>	<u>Total Company</u>	<u>SD Jurisdiction</u>
Plant Investment	367,834	17,217	141,766	6,636	226,068	10,582
Depreciation Reserve	(7,311)	(342)	(9,177)	(430)	1,866	88
CWIP	-	-	-	-	-	-
Accumulated Deferred Taxes	101,132	4,734	55,991	2,621	45,141	2,112
	<u>274,013</u>	<u>12,825</u>	<u>94,952</u>	<u>4,445</u>	<u>179,061</u>	<u>8,382</u>
Average Rate Base	274,013	12,825	94,952	4,445	179,061	8,382
Debt Return	8,248	386	2,858	134	5,390	252
Equity Return	15,811	740	5,479	256	10,332	484
Current Income Tax Requirement	169	8	(54,178)	(2,536)	54,347	2,544
Book Depreciation	20,479	959	7,455	349	13,024	610
Annual Deferred Tax	12,505	585	77,776	3,640	(65,271)	(3,055)
ITC Flow Thru	-	-	-	-	-	-
Tax Depreciation & Removal Expense	50,174	2,348	201,731	9,442	(151,557)	(7,094)
AFUDC Expenditure	-	-	-	-	-	-
Avoided Tax Interest	1,694	79	10,405	487	(8,711)	(408)
Property Taxes	4,193	196	1,616	76	2,577	121
<b>Total Revenue Requirements</b>	<b>61,405</b>	<b>2,874</b>	<b>41,006</b>	<b>1,919</b>	<b>20,399</b>	<b>956</b>

Line No.	Description	Allocation Basis
-------------	-------------	------------------

The allocation factors on this page were used to determine South Dakota jurisdictional operating income amounts for all of the years presented in these schedules. Accounts not on this page have been directly assigned to jurisdiction.

1	Fuel & Purchased Energy	Energy
2	Power Production Expense	Demand - Production
3	Transmission Expense	Demand - Transmission
4	Distribution Expense	Customers
5	Customer Accounting Expense	Customers
6	Customer Service & Info Expense	Customers
7	Sales Expense	Customers
8	Administrative & General	Customers Demand - Production Demand - Transmission TwoFactor

Unadjusted Test Year 2010

<u>Line No.</u>	<u>Allocation Factor</u>	<u>Total Utility</u>	<u>South Dakota Jurisdiction</u>	<u>Allocation Factor</u>
1	Demand - Prod(1)	70,107,355	3,923,283	5.5961%
2	Demand - Tran (2)	70,107,355	3,923,283	5.5961%
3	Energy (3)	37,281,034	2,086,639	5.5971%
4	Customers(4)	1,392,498	83,182	5.9736%
5	TwoFactor	100.0000%	5.7096%	

<u>Line No.</u>	<u>Allocation Factor</u>	<u>Total Utility</u>	<u>MN Utility</u>	<u>WI Utility</u>
6	36 mth Demand	100.0000%	83.6422%	16.3578%
7	Energy	100.0000%	83.7930%	16.2070%

- (1) Demand w/o Contract Services
- (2) Demand
- (3) Energy
- (4) Average number of Customers
- (5) TwoFactor
- (6) 36 Mth Demand
- (7) Energy

Unadjusted Test Year 2010

<u>Line No.</u>	<u>Allocation Factor</u>	<u>Total Utility</u>	<u>South Dakota Jurisdiction</u>	<u>Allocation Factor</u>
1	Demand - Production	70,107,355	3,923,283	5.5961%
2	Demand - Transmission	70,107,355	3,923,283	5.5961%
3	Energy	37,281,034	2,086,639	5.5971%
4	Customers	1,392,498	83,182	5.9736%
5	TwoFactor	see page 4		

<u>Line No.</u>	<u>Allocation Factor</u>	<u>Total Utility</u>	<u>MN Jurisdiction</u>	<u>WI Jurisdiction</u>
6	36 Mth Demand	100.0000%	83.6422%	16.3578%
7	Energy	100.0000%	83.7930%	16.2070%

- (1) Demand w/o Contract Services
- (2) Demand
- (3) Energy
- (4) Average number of Customers
- (5) TwoFactor
- (6) 36 Mth Demand
- (7) Energy

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 OPERATING INCOME SCHEDULES  
 OPERATING INCOME JURISDICTIONAL  
 ALLOCATION FACTOR AMOUNTS

Docket No. EL11-\_\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 8  
 Page 4 of 4

Allocators for Common and General Plant  
 for 2010 Actual  
 Based on 2009 Actual Data

O&M Allocator	2009 Actuals	Ratio
O&M excluding A&G		
Production	\$ 457,455,821	63.30%
Transmission	\$ 39,948,936	5.53%
Distribution/Customer	\$ 225,266,593	31.17%
	\$ 722,671,350	100.00%

Plant in Service used to allocate Electric General Plant  
 Source - 2009 FERC Form 1  
 Pages 204-207

	2009 Year End Balance	Ratio
Production	\$ 4,842,806,813	51.07%
Transmission	\$ 1,711,985,627	18.05%
Distribution	\$ 2,928,723,088	30.88%
	\$ 9,483,515,528	100.00%

Combined Allocator used for Electric Portion of Common Plant  
 Equally Weighted Plant in Service and O&M ratio

Production	57.1831%
Transmission	11.7901%
Distribution	31.0268%
	100.0000%

11 Budget Allocators

EProd Demand Alloc	
MN	88.4924%
ND	5.8107%
SD	5.5779%
WHLSL	0.1190%
	100.0000%

ETrans Demand Alloc	
MN	88.4924%
ND	5.8107%
SD	5.5779%
WHLSL	0.1190%
	100.0000%

ECustomerMN/SD/ND	
MN	87.6785%
ND	6.3189%
SD	6.0024%
WHLSL	0.0002%
	100.0000%

2010 Actual A&G Jurisdictional Allocators

ELECTRIC A&G Alloc

2 Factor Allocator	O&M and Plant	MN	ND	SD	WHLSL	Check
Production	57.1800%	50.6000%	3.3226%	3.1894%	0.0680%	57.1800%
Transmission	11.7900%	10.4333%	0.6851%	0.6576%	0.0140%	11.7900%
Distribution/Customers	31.0300%	27.2066%	1.9608%	1.8625%	0.0001%	31.0300%
Resulting Allocator	100.00%	88.2399%	5.9684%	5.7096%	0.0821%	100.0000%

Adjustment Type	Adjustment	Adjustment Description
Pro Forma Normalization	Weather	Adjust for normal weather
Pro Forma Normalization	Fuel Lag	Required to record fuel expense and revenue on a calendar versus billing basis
Pro Forma Normalization	Deferred Fuel Recovery	Required as a result of changing the accounting for deferred fuel beginning in Sept 2010
Pro Forma Normalization	Incentive Compensation	Excludes items not eligible for recovery
Pro Forma Normalization	Vegetation Management	Normalize vegetation management expenses over 5 years
Pro Forma Normalization	Storm Damage	Normalize storm expenses over 5 years
Pro Forma Normalization	Claims & Injury Compensation	Normalize claims expenses over 5 years
Pro Forma Normalization	One time Fuel Write Off	One one time deferred fuel write-off
Traditional Adjustments	Advertising	Traditional adjustment made for advertising costs to adjust to allowed level of recovery
Traditional Adjustments	Economic Development	Traditional adjustment made for economic development costs to adjust to allowed level of recovery
Traditional Adjustments	Interest on Customer Deposits A&G	Traditional adjustment made for interest on customer deposits to adjust to allowed level of recovery
Traditional Adjustments	Association Dues	Traditional adjustment made for Association Dues to adjust to allowed level of recovery
Traditional Adjustments	Donations	Traditional adjustment made for donations to adjust to allowed level of recovery
Traditional Adjustments	FAS 106 PayGo	To adjust FAS106 to Pay as you go accounting
Traditional Adjustments	CY Rate Case Costs	Amortization of rate case expenses incurred in preparation of current case
Known and Measurable Adjustments	Nobles Wind	Annualize 2010 plant additions
Known and Measurable Adjustments	Monticello EPU	Incorporate 2011 plant additions
Known and Measurable Adjustments	PI Projects Life Extension Projects	Annualize 2010 plant addition as well as incorporate 2011 plant additions
Known and Measurable Adjustments	King Mercury Sorbent	Annualize 2010 additions since project is being shifted from ECR rider recovery
Known and Measurable Adjustments	Merricourt Removal	Project was cancelled
Known and Measurable Adjustments	Steam Prod Depr Lives & Net Salvage	Update remaining lives and net salvage
Known and Measurable Adjustments	Other Prod Depr Lives & Net Salvage	Update remaining lives and net salvage
Known and Measurable Adjustments	Bonus Tax Depreciation	Adjust bonus tax depreciation for latest interpretation of tax law
Known and Measurable Adjustments	Net Operating Loss (NOL)	Adjust for tax loss position in 2010
Known and Measurable Adjustments	Union Wages	Known union wage increases
Known and Measurable Adjustments	NonUnion Wages	Known non-union wage increases
Known and Measurable Adjustments	Margin Sharing on Trading Activity	Remove shareholder portion of margins related to asset and non-asset trading
Known and Measurable Adjustments	Wholesale Billing	To allocate an appropriate level of costs to wholesale
Known and Measurable Adjustments	Foundation Administrative Costs	Remove foundation administration
Known and Measurable Adjustments	Employee Expense Reduction	To ensure no inappropriate costs are included in test year based on a study of 2009 costs
Known and Measurable Adjustments	Pension & Insurance	Known increases for pension and medical expenses
Known and Measurable Adjustments	Weather Normalized Allocators	Update allocators to reflect normal weather
Known and Measurable Adjustments	Remove TCR	Remove TCR Revenues and costs remaining in the rider
Known and Measurable Adjustments	Remove ECR	Remove ECR Revenues and costs remaining in the rider

## NSP Non-Asset Based Margin Study

### Introduction

In its most recent general electric rate case (Docket No. EL09-009), Northern States Power Company, a Minnesota corporation (the “Company” or “NSPM”) committed to perform an incremental and a fully distributed cost study of non-asset based trading activities as part of its next general electric rate case application.

This report summarizes the cost study undertaken by the Company to determine the incremental costs along with the fully allocated cost of obtaining non-asset based trading margins.

### Background

There are two categories of short-term wholesale trading; asset based transactions and non-asset based transactions. Asset based transactions involve the sales of excess energy from Company owned generation assets. Non-asset based transactions are undertaken to make revenues and are unrelated to meeting the needs of the Native Load. The only transactions that qualify as a non-asset based transaction are third-party supplied electricity that are not purchased to meet the needs of the serving native load and which are resold. The costs that are being examined in this study are exclusively for non-asset based transactions.

### Definitions

#### *Incremental Costs*

In developing these studies, the Company has defined incremental costs as those costs that would cease to be incurred if the Company stopped performing non-asset based trading transactions for the Company. Thus if the business ceased, so too would the cost. There would be no continuing need to compensate the ratepayers.

#### *Fully Allocated Costs*

The definition that the Company is using to determine fully distributed costs includes the incremental costs along with a reasonable contribution of common overhead costs.

### Incremental Costs

The first step taken to identify the incremental costs was to identify all expenses that are booked to the non-asset based trading account. Each cost

has been reviewed to determine if it is directly incurred as a result of non-asset based trading activities. The most obvious of these direct costs are productive labor as well as associated payroll taxes. There are a number of other costs that are allocated to the non-asset based trading account, for example systems costs such as billing and payment tracking, described later. However there is no direct cost causation nexus that suggests that such costs would not be incurred in the absence of NSPM non-asset based trading and therefore have not been counted as being incremental.

Labor overhead costs are not as clearly definable as “direct” compared to production labor. If an employee charges time to non-asset based trading activities, the costs are allocated to the three operating companies in the same manner that margins are shared under the Joint Operating Agreement (“JOA”). Should NSPM discontinue non-asset based trading activities, no productive labor costs would be allocated to the jurisdiction. Labor overhead charges reflect the allocation of the non-productive labor costs (for example pension and insurance). Only if there is a one-to-one correlation between productive labor and employee reductions should all the non-productive labor costs be considered incremental. At the same time, it would not be reasonable to assume that there would be no non-productive labor savings.

We have developed allocation factors, by business groups, to identify a reasonable amount of non-productive labor costs that should be included as incremental. The three business groups that are directly involved with non-asset based trading are trading, risk management and accounting. These groups represent the functions that are required for non-asset based trading activities. As part of this study, we consulted with management in each department to determine a reasonable work force reduction that would result from the elimination of non-asset based trading in NSPM. We then determined the total number of employees within the group to develop an allocation factor to be applied to that group’s non-productive labor costs.

For example, within the trading group we would expect the elimination of between one and two full-time employees out of a total of 14 employees if NSPM non-asset based trading were to be eliminated. We then divided 1.5 into 14 and allocated 10.714 percent of associated trading labor overheads and defined that share as incremental. We developed a different allocator for each trading, risk and accounting group to assign non productive labor to incremental costs:

Department	Allocator
Trading	10.714%
Risk Management	1.818%
Accounting	1.22%

No capital costs were included as being incremental – such costs are sunk and therefore would not be eliminated if NSPM non-asset based trading stopped.

For the three-year period 2007 through 2009, the average annual incremental costs incurred to facilitate non-asset based trading margins allocated to the South Dakota jurisdiction were \$31,889. Please see Attachment A for the actual annual amounts for 2007 to 2009 and the forecasted amounts for 2011 and 2012.

In comparison, for the three-year period 2007 through 2009, using a 25 percent sharing mechanism, as approved in Docket No. EL09-009, the Company would have, on average, paid \$55,196 to South Dakota ratepayers.

**Fully Allocated Costs**

There are two components of the fully allocated costs – expenses and a share of capital costs. All expenses that are booked to non-asset based trading are counted as fully distributed. To use the same example described above, systems costs that were specifically excluded from incremental costs due to a direct cost-causation link are included in the fully distributed costs. Labor, indirect labor overhead (which includes rents) and IT system costs were the operating and maintenance (“O&M”) expenses included in the study.

The labor itself is directly recorded as being non-asset trading, however, the Company has included labor overhead allocations to the directly assigned labor in the fully allocated section of the study.

A labor overhead rate of 11.57 percent, the same rate applied to total labor and labor loadings for charges to the non-regulated businesses within NSPM and for third party billings, was used.

Please see Attachment B for the actual annual labor and labor overhead for 2007 to 2009 and the forecasted amounts for 2011 and 2012.

In addition to the labor and labor overhead expenses, the Company identified systems used to facilitate non-asset based trading. The table below summarizes the systems identified which support non-asset based trading activities.

<u>System</u>	<u>Description</u>
ACES	Manages trade data (e.g. counterparty, volume, price), used to verify information with counterparties and as a source for accounting records.
JDE	General ledger system used to account for trade activity for financial reporting.
Altra Reports	Database for retrieval, storing and reporting of transaction data from ACES.
Bookrunner	Repository system used in calculating Value-at-Risk (VAR) and forward MTM transactions.
PCI	Bid-to-bill transaction management tool used for MISO activity.
Passport	Records payments made by Accounts Payable.
XRT	Records payments made by Cash Management.
Documentum	Storage of contract documentation.

An analysis was conducted to determine the amount of O&M for each system allocated to NSPM. A portion of the total system O&M was assigned to non-asset based trading based upon the percent of non-asset based trading as a percent of total NSP system revenues. Please see Attachment B for the actual IT O&M assigned for each year.

Next, a rate base amount associated with the above listed systems was determined. The rate base and non-asset based revenue ratio for 2009 was used to calculate a total IT systems rate base which serves as a proxy amount for all the years on Attachment B.

For the three-year period 2007 through 2009, the average annual fully allocated costs incurred to facilitate non-asset based trading allocated to the South Dakota jurisdiction were \$67,896. Please see Attachment B for the actual

annual amounts for 2007 to 2009 and the forecasted amounts for 2011 and 2012.

Northern States Power Company, a Minnesota corporation  
 Summary of Non-Asset Based Trading Costs and Margins  
 Incremental Costs

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1), Schedule 10  
 Attachment A

	2007	2008	2009	3 Yr Avg.	2011	2012
<b><u>NSPM Operating Company</u></b>						
<b>Incremental O&amp;M Labor Costs</b>						
Trading	\$ 309,635	\$ 395,361	\$ 591,221	\$ 432,072	\$ 412,907	\$ 427,322
Risk	\$ 100,396	\$ 101,952	\$ 99,934	\$ 100,761	\$ 126,254	\$ 130,496
Accounting	\$ 81,026	\$ 84,140	\$ 69,509	\$ 78,225	\$ 99,623	\$ 101,378
<b>Total Incremental O&amp;M Expenses</b>	<b>\$ 491,057</b>	<b>\$ 581,453</b>	<b>\$ 760,664</b>	<b>\$ 611,058</b>	<b>\$ 638,784</b>	<b>\$ 659,197</b>
<b>Non-Asset Based Shared Margins at 25%</b>	<b>\$ 1,613,306</b>	<b>\$ 167,197</b>	<b>\$ 1,332,085</b>	<b>\$ 1,037,529</b>	<b>\$ 1,265,999</b>	<b>\$ 1,265,999</b>
<b><u>State of SD Jurisdictional Amounts</u></b>						
<b>Energy SD Jurisdictional Allocator</b>	5.2117%	5.2928%	5.4553%	5.3199%	5.7150%	5.7969%
<b>Demand SD Jurisdictional Allocator</b>	5.1989%	5.1340%	5.3230%	5.2186%	5.5779%	5.6598%
<b>Incremental O&amp;M Expenses</b>	\$ 25,530	\$ 29,852	\$ 40,490	\$ 31,889	\$ 35,631	\$ 37,309
<b>Non-Asset Based Shared Margins at 25%*</b>	\$ 84,081	\$ 8,849	\$ 72,669	\$ 55,196	\$ 72,352	\$ 73,389
<b>Difference</b>	<b>\$ 58,551</b>	<b>\$ (21,002)</b>	<b>\$ 32,179</b>	<b>\$ 23,307</b>	<b>\$ 36,721</b>	<b>\$ 36,079</b>

**Notes:**

The margin was significantly down in 2008 due to the accrual of a MISO resettlement expense in 2008, with the majority of it reversed to non-asset based margins as a reduction of expense in 2009.

Actual 2011 & 2012 margins could vary from the projected amounts provided. Non-asset margins are extremely difficult to project as they are based on the Company's opportunity to purchase power and resell that same energy at higher prices – only when arbitrage opportunities exist are non-asset based transactions made. Market conditions are dynamic and constantly changing. Other considerations that have affected non-asset margins are MISO after the fact settlements.

Northern States Power Company, a Minnesota corporation  
 Summary of Non-Asset Based Trading Costs and Margins  
 Fully Allocated Costs

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1), Schedule 10  
 Attachment B

	2007	2008	2009	3 Yr Avg	2011	2012
<b>NSPM Operating Company</b>						
<b>O&amp;M Expenses</b>						
Trading	\$ 611,395	\$ 686,244	\$ 979,410	\$ 759,016	\$ 909,527	\$ 935,504
Risk	\$ 145,208	\$ 139,147	\$ 158,096	\$ 147,484	\$ 205,231	\$ 214,927
Accounting	\$ 121,183	\$ 106,901	\$ 108,921	\$ 112,335	\$ 160,803	\$ 165,810
Indirect Labor Overhead	\$ 89,277	\$ 95,303	\$ 115,957	\$ 100,179	\$ 107,749	\$ 112,935
IT System	\$ 60,593	\$ 34,670	\$ 25,934	\$ 40,399	\$ 25,934	\$ 25,934
<b>Total O&amp;M Expenses</b>	<b>\$ 1,027,656</b>	<b>\$ 1,062,265</b>	<b>\$ 1,388,318</b>	<b>\$ 1,159,413</b>	<b>\$ 1,409,244</b>	<b>\$ 1,455,110</b>
<b>Rate Base</b>						
IT Systems	\$ 141,615	\$ 141,615	\$ 141,615	\$ 141,615	\$ 141,615	\$ 141,615
<b>Total Rate Base</b>	<b>\$ 141,615</b>					
<b>NSPM Total Rev Req.</b>	<b>\$ 1,169,271</b>	<b>\$ 1,203,880</b>	<b>\$ 1,529,933</b>	<b>\$ 1,301,028</b>	<b>\$ 1,550,859</b>	<b>\$ 1,596,725</b>
<b>Non-Asset Based Shared Margins at 25%</b>	<b>\$1,613,306</b>	<b>\$167,197</b>	<b>\$1,332,085</b>	<b>\$ 1,037,529</b>	<b>\$ 1,265,999</b>	<b>\$ 1,265,999</b>
<b>State of SD Jurisdictional Amounts</b>						
<b>Energy SD Jurisdictional Allocator</b>	5.2117%	5.2928%	5.4553%	5.3199%	5.7150%	5.7969%
<b>Demand SD Jurisdictional Allocator</b>	5.1989%	5.1340%	5.3230%	5.2186%	5.5779%	5.6598%
<b>Revenue Requirements</b>	\$60,789	\$61,807	\$81,438	\$67,896	\$86,505	\$90,371
<b>Non-Asset Based Shared Margins at 25%</b>	\$84,081	\$8,849	\$72,669	\$55,196	\$72,352	\$73,389
<b>Difference</b>	<b>\$23,291</b>	<b>(\$52,958)</b>	<b>(\$8,769)</b>	<b>(\$12,700)</b>	<b>(\$14,153)</b>	<b>(\$16,983)</b>

**Notes:**

The margin was significantly down in 2008 due to the accrual of a MISO resettlement expense in 2008, with the majority of it reversed to non-asset based margins as a reduction of expense in 2009.

Actual 2011 & 2012 margins could vary from the projected amounts provided. Non-asset margins are extremely difficult to project as they are based on the Company's opportunity to purchase power and resell that same energy at higher prices – only when arbitrage opportunities exist are non-asset based transactions made. Market conditions are dynamic and constantly changing. Other considerations that have affected non-asset margins are MISO after the fact settlements.

Northern States Power Company, a Minnesota corporation  
Electric Utility - State of South Dakota  
Rate Case Adjustment  
2010 Pro Forma Test Year

Docket No. EL11-\_\_\_\_  
Exhibit\_\_\_\_(TEK-1) Schedule 11  
Page 1 of 1

**2010 SD Electric Rate Case Expenses**

**SOUTH DAKOTA  
JURISDICTION**

Consulting Fees Rate of Return - Concentric Energy Advisors	\$ 80,000
Outside Legal Fees Moss & Barnett	175,000
State Agency Fees	110,000
Administrative Costs (transcripts, inserts, admin)	23,500
<b>Sub - TOTAL</b>	<b><u>\$ 388,500</u></b>
Remove percent for unregulated business (.1019%)	(396)
<b>TOTAL</b>	<b><u><u>\$ 388,104</u></u></b>

Northern States Power Company, a Minnesota corporation  
Electric Utility - State of South Dakota  
COMPARISON OF DETAILED RATE BASE COMPONENTS  
Test Year Ending December 31, 2010  
(\$000's)

Docket No. EL11-\_\_\_\_  
Exhibit\_\_\_\_(TEK-1), Schedule 12  
Page 1 of 2

<u>Line No.</u>	<u>Description</u>	<u>General Rate Case Filing Docket No. EL09-009 (A)</u>	<u>General Rate Case Filing Docket No. EL11- (B)</u>	<u>Change (C) = (B) - (A)</u>
	Electric Plant as Booked			
1	Production	\$344,334	\$428,406	\$84,072
2	Transmission	82,643	97,259	14,616
3	Distribution	169,400	180,529	11,129
4	General	13,458	17,445	3,987
5	Common	21,141	23,970	2,829
6	TOTAL Utility Plant in Service	\$630,976	\$747,609	116,633
	Reserve for Depreciation			
7	Production	\$204,127	\$236,656	\$32,529
8	Transmission	27,268	32,562	5,294
9	Distribution	65,548	72,024	6,476
10	General	5,091	6,866	1,775
11	Common	11,690	14,938	3,248
12	TOTAL Reserve for Depreciation	\$313,724	\$363,047	\$49,323
	Net Utility Plant in Service			
13	Production	\$140,207	\$191,750	\$51,543
14 1	Transmission	55,375	64,697	9,322
15 2	Distribution	103,852	108,505	4,653
16 3	General	8,367	10,579	2,212
17 4	Common	9,451	9,032	(419)
18 5	Net Utility Plant in Service	\$317,252	\$384,563	\$67,311
19	Utility Plant Held for Future Use	\$0	\$0	\$0
20	Construction Work in Progress	\$0	\$0	\$0
21	Less: Accumulated Deferred Income Taxes	\$54,988	\$76,523	\$21,535
22	Cash Working Capital	(\$2,041)	(\$2,976)	(\$935)
	Other Rate Base Items:			
23	Materials and Supplies	\$5,091	\$6,260	\$1,169
24	Fuel Inventory	6,174	4,816	(1,358)
25	Non-Plant Assets & Liabilities	(2,637)	(2,603)	34
26	Prepayments	850	1,122	272
27	Customer Advances	(15)	(157)	(142)
28	Interest on Customer Deposits	(63)	(156)	(93)
29	Nuclear Outage Amortization	1,925	3,090	1,165
30	SD Private Fuel Amortization	505	933	428
31	SD Rate Case Expense Amortization	134	244	110
32	SD SO2 Emission Allowance Sales Amortization	(110)	(202)	(92)
33	SD AFUDC Amortization	4,092	4,715	623
34	Other Working Capital	224	266	42
35	Total Other Rate Base Items	\$16,170	\$18,328	\$2,158
36	Total Average Rate Base	\$276,393	\$323,392	\$46,999

<b>Line No.</b>	<b>Description</b>	<b>2010 Actual</b>	<b>2010 Test Year Unadjusted</b>	<b>2010 Pro Forma Adjusted</b>
	Electric Plant as Booked			
1	Production	\$394,510	\$394,510	\$428,406
2	Transmission	97,917	97,917	97,259
3	Distribution	180,529	180,529	180,529
4	General	17,445	17,445	17,445
5	Common	23,970	23,970	23,970
6	TOTAL Utility Plant in Service	<u>\$714,371</u>	<u>\$714,371</u>	<u>\$747,609</u>
	Reserve for Depreciation			
7	Production	\$236,566	\$236,566	\$236,656
8	Transmission	32,575	32,575	32,562
9	Distribution	72,024	72,024	72,024
10	General	6,866	6,866	6,866
11	Common	14,938	14,938	14,938
12	TOTAL Reserve for Depreciation	<u>\$362,969</u>	<u>\$362,969</u>	<u>\$363,047</u>
	Net Utility Plant in Service			
13	Production	\$157,944	\$157,944	\$191,750
14	Transmission	65,342	65,342	64,697
15	Distribution	108,505	108,505	108,505
16	General	10,579	10,579	10,579
17	Common	9,032	9,032	9,032
18	Net Utility Plant in Service	<u>\$351,402</u>	<u>\$351,402</u>	<u>\$384,563</u>
19	Utility Plant Held for Future Use	\$0	\$0	\$0
20	Construction Work in Progress	\$0	\$0	\$0
21	Less: Accumulated Deferred Income Taxes	\$69,077	\$75,503	\$76,523
22	Cash Working Capital	\$0	(\$2,794)	(\$2,976)
	Other Rate Base Items:			
23	Materials and Supplies	\$6,260	\$6,260	\$6,260
24	Fuel Inventory	4,816	4,816	4,816
25	Non-Plant Assets & Liabilities	(2,603)	(6,495)	(2,603)
26	Prepayments	1,122	1,122	1,122
27	Customer Advances	(157)	(157)	(157)
28	Interest on Customer Deposits	(156)	(156)	(156)
29	Nuclear Outage Amortization	3,090	3,090	3,090
30	SD Private Fuel Amortization	933	933	933
31	SD Rate Case Expense Amortization	244	244	244
32	SD SO2 Emission Allowance Sales Amortization	(202)	(202)	(202)
33	SD AFUDC Amortization	4,715	4,715	4,715
34	Other Working Capital	266	266	266
35	Total Other Rate Base Items	<u>\$18,328</u>	<u>\$14,436</u>	<u>\$18,328</u>
36	Total Average Rate Base	<u><u>\$300,653</u></u>	<u><u>\$287,541</u></u>	<u><u>\$323,392</u></u>

Pro Forma 2010							
Line No.	Description	Total Utility			South Dakota Jurisdiction		
		Unadjusted (A)	Adjustments (B)	Adjusted (C) (A) + (B)	Unadjusted (D)	Adjustments (E)	Adjusted (F) (D) + (E)
	Electric Plant as Booked						
1	Production	\$7,049,696	\$605,613	\$7,655,309	\$394,510	33,896	\$428,406
2	Transmission	1,755,389	(658)	1,754,731	97,917	(658)	97,259
3	Distribution	2,953,003	0	2,953,003	180,529	0	180,529
4	General	304,346	0	304,346	17,445	0	17,445
5	Common	414,215	0	414,215	23,970	0	23,970
6	TOTAL Utility Plant in Service	\$12,476,649	\$604,955	\$13,081,604	\$714,371	\$33,238	\$747,609
	Reserve for Depreciation						
7	Production	\$4,229,405	\$1,611	\$4,231,016	\$236,566	\$90	\$236,656
8	Transmission	583,802	(13)	583,789	32,575	(13)	32,562
9	Distribution	1,190,951	0	1,190,951	72,024	0	72,024
10	General	119,722	0	119,722	6,866	0	6,866
11	Common	257,359	0	257,359	14,938	0	14,938
12	TOTAL Reserve for Depreciation	\$6,381,238	\$1,598	\$6,382,836	\$362,969	\$77	\$363,046
	Net Utility Plant in Service						
13	Production	\$2,820,291	\$604,002	\$3,424,293	\$157,944	\$33,806	\$191,750
14	Transmission	1,171,587	(645)	1,170,942	65,342	(645)	64,697
15	Distribution	1,762,052	0	1,762,052	108,505	0	108,505
16	General	184,624	0	184,624	10,579	0	10,579
17	Common	156,856	0	156,856	9,032	0	9,032
18	Net Utility Plant in Service	\$6,095,411	\$603,357	\$6,698,768	\$351,402	\$33,161	\$384,563
19	Utility Plant Held for Future Use	\$0	\$0	\$0	\$0	\$0	\$0
20	Construction Work in Progress	\$0	\$0	\$0	\$0	\$0	\$0
21	Less: Accumulated Deferred Income Taxes	\$1,287,871	\$36,604	\$1,324,475	\$75,503	\$1,020	\$76,523
22	Cash Working Capital	(\$68,088)	\$1,248	(\$66,840)	(\$2,794)	(\$182)	(\$2,976)
	Other Rate Base Items:						
23	Materials and Supplies	\$111,130	\$0	\$111,130	\$6,260	\$0	\$6,260
24	Fuel Inventory	86,048	0	86,048	4,816	0	4,816
25	Non-Plant Assets & Liabilities	(113,676)	68,617	(45,059)	(6,495)	3,892	(2,603)
26	Prepayments	19,815	0	19,815	1,122	0	1,122
27	Customer Advances	(1,217)	0	(1,217)	(157)	0	(157)
28	Interest on Customer Deposits	(2,617)	0	(2,617)	(156)	0	(156)
29	Nuclear Outage Amortization	55,216	0	55,216	3,090	0	3,090
30	SD Private Fuel Amortization	933	0	933	933	0	933
31	SD Rate Case Expense Amortization	244	0	244	244	0	244
32	SD SO2 Emission Allowance Sales Amortization	(202)	0	(202)	(202)	0	(202)
33	SD AFUDC Amortization	4,715	0	4,715	4,715	0	4,715
34	Other Working Capital	3,977	0	3,977	266	0	266
35	Total Other Rate Base Items	\$164,366	\$68,617	\$232,983	\$14,436	\$3,892	\$18,328
36	Total Average Rate Base	\$4,903,818	\$636,618	\$5,540,436	\$287,541	\$35,851	\$323,392

Northern States Power Company, a Minnesota corporation  
 Electric Utility - State of South Dakota  
 COMPARISON OF DETAILED RATE BASE COMPONENTS  
 Test Year Ending December 31, 2010  
 (\$000's)

Docket No. EL11-\_\_\_\_  
 Exhibit\_\_\_\_(TEK-1) Schedule 13  
 Page 2 of 2

**Pro Forma 2010**

Line No.	Description	Total Utility			South Dakota Jurisdiction		
		Unadjusted (A)	Adjustments (B)	Adjusted (C) (A) + (B)	Unadjusted (D)	Adjustments (E)	Adjusted (F) (D) + (E)
	Accumulated Deferred Income Taxes						
1	Production	\$625,326	\$95,327	\$720,653	\$36,873	\$4,193	\$41,066
2	Transmission	237,220	(1,614)	235,606	13,227	(189)	13,038
3	Distribution	399,961	4,709	404,670	23,936	(36)	23,900
4	General	35,454	0	35,454	2,044	(21)	2,023
5	Common	33,592	0	33,592	1,945	(34)	1,911
6	Non-Plant Related	(43,682)	0	(43,682)	(2,521)	1,577	(944)
7	Net Operating Loss Carryforward (NOL)	0	(61,818)	(61,818)	0	(4,470)	(4,470)
8	TOTAL Accum Deferred Income Taxes	\$1,287,871	\$36,604	\$1,324,475	\$75,503	\$1,020	\$76,523