ROE = 2.98%

Deficiency = \$18,583

% Increase = 12.69%

Required ROE = 11.25%

Northern States Power Company (MN) Electric Utility - South Dakota Retail Jurisdiction Cost of Service Study 2008 Pro Forma

Summary Reports

June 22, 2009

<u>√</u>

Northern States Power Company (MN) Electric Utility - South Dakota Retail Jurisdiction Cost of Service Study 2008 Pro Forma

(Dollars in Thousands)

Rate Base Summary

		Total Company Electric		South Dakota Retail Electric			All Other			
		Beginning <u>Balance</u>	Ending <u>Balance</u>	Average <u>Balance</u>	Beginning <u>Balance</u>	Ending Balance	Average <u>Balance</u>	Beginning <u>Balance</u>	Ending <u>Balance</u>	Average <u>Balance</u>
1	Plant Investment	11,700,141	11,700,141	11,700,141	635,320	635,320	635,320	11,064,821	11,064,821	11,064,821
2	Depreciation Reserve	(5,891,292)	(5,891,292)	(5,891,292)	(314,088)	(314,088)	(314,088)	(5,577,204)	(5,577,204)	(5,577,204)
3	Net Utility Plant	5,808,849	5,808,849	5,808,849	321,232	321,232	321,232	5,487,617	5,487,617	5,487,617
4	C.W.I.P.	0	0	0	0	0	0	.0	0	0
5	Accumulated Deferred Taxes	(958,947)	(958,947)	(958,947)	(55,793)	(55,793)	(55,793)	(903,154)	(903,154)	(903,154)
	Other Rate Base:							•		
6	Cash Working Capital	29,812	29,812	29,812	1,866	1,866	1,866	27,947	27,947	27,947
7	Materials & Supplies	94,856	94,856	94,856	4,944	4,944	4,944	89,912	89,912	89,912
8	Fuel Inventory	111,084	111,084	111,084	5,879	5,879	5,879	105,205	105,205	105,205
9	Non-Plant Assets & Liab	(48,905)	(48,905)	(48,905)	(2,637)	(2,637)	(2,637)	(46,268)	(46,268)	(46,268)
10	Prepaids & Other	61,262	61,262	61,262	7,149	7,149	7,149	54,113	54,113	54,113
11	Total Rate Base	5,098,011	5,098,011	5,098,011	282,640	282,640	282,640	4,815,372	4,815,372	4,815,372

North States Power Company (MN)
Electric Utility - South Dakota Retail Jurisdiction
Cost of Service Study
2008 Pro Forma

(Dollars in Thousands) Income Statement Summary

		Total Company Electric	South Dakota Retail Electric	All Other
	Operating Revenues			
1	Retail	2,906,779	146,384	2,760,395
2	CIP Adjustment to Program Costs	0	-	0
3	Interdepartmental	564		564
4	Other Operating	743,947	34,933	709,014
5	Gross Earnings Tax	<u> 0</u>		00
6	Total Operating Revenues	3,651,290	181,317	3,469,973
	Expenses			
	Operating Expenses:	•		
7	Fuel & Purchased Energy	1,470,130	74,867	1,395,263
8	Power Production	634,321	32,794	601,527
9	Transmission	155,646	7,988	147,658
10	Distribution	105,630	6,045	99,585
11	Customer Accounting	65,189	4,244	60,945
12	Customer Service & Information	60,895	332	60,563
13	Sales, Econ Dvlp & Other	391	103	288
14	Administrative & General	193,942_	<u> 10,864</u>	183,078_
15	Total Operating Expenses	2,686,144	137,237	2,548,907
16	Depreciation	381,954	21,470	360,484
17	Amortization	12,106	352	11,754
	Taxes:			
18	Property	106,720	4,956	101,764
19	Gross Earnings	0	-	0
20	Deferred Income Tax & ITC	114,362	4,819	109,543
21	State & Federal Income (see Page 3)	(4,900)	(2,384)	(2,516)
22	Payroll & Other	<u>27,154</u>	1,452_	25,702
23	Total Taxes	243,336	8,843	234,493
24	Total Expenses	3,323,540	167,902	3,155,638
25	AFUDC	0	<u>-</u>	0
26	Total Operating Income	327,750	13,415	314,335

North tes Power Company (MN)
Electric ay - South Dakota Retail Jurisdiction
Cost of Service Study

2008 Pro Forma (Dollars in Thousands)

Income Tax Summary

		Total Company Electric	SD Retail Electric	All Other
	Income Before Taxes			
1	Total Operating Revenues	3,651,290	181,317	3,469,973
2	less: Total Operating Expenses	(2,686,144)	(137,237)	(2,548,907)
3	Book Depreciation & Amortization	(394,060)	(21,822)	(372,238)
4	Taxes (Other Than Current Income)	(248,236)	(11,227)	(237,009)
5	Total Before Tax Book Income	322,850	11,031	311,819
	Tax Additions			
6	Book Depreciation	381,954	21,470	360,484
7	Deferred Income Taxes & ITC	114,362	4,819	109,543
8	Nuclear Fuel Burn (ex D&D)	79,775	4,095	75,680
9	Nuclear Outage Accounting	43,739	2,242	41,497
10	Avoided Tax Interest	52,295	2,707	49,588
11	Confiruration Mgmt	57	57	0
12	TBT Production	(9)	0	(9)
13	TBT Transmission	(3)	0	(3)
14	TBT Distribution	(6)	0	(6)
15	Open Line	Ö	0	, O
16	Other Book Additions	0	0	0
17	Total Tax Additions	672,164	35,390	636,774
	Tax Deductions			
18	Debt Interest Expense	163.646	9,073	154,573
19	Tax Depreciation & Removal	840,635	44,018	796,617
20	Manufacture Production Deduction	0	0	7,00,017
21	Meal & Fas 106	2,093	112	1,981
22	Open	0	0	0
23	Open	ō	0	Ô
24	Other Tax/Book Timing Differences	(24,075)	(1,399)	(22,676)
25	Net Preferred Stock Deduction	oʻ	0	0
26	Total Tax Deductions	982,299	51,804	930,495
	10th 1th Doddollollo	302,233	31,804	930,499
27	State Taxable Income	12,715	(5,383)	18,097
28	State Income Tax Rate	9.00%	0.00%	N/A
29	State Taxes before Credits	1,1 44	0	1,144
30	State Credits	593	0_	593
31	Total State Income Taxes	551	0	551
32	Federal Taxable Income	12,164	(5,383)	17,546
33	Federal Income Tax Rate	35.00%	35.00%	•
34	Federal Tax before Credits	35.00% 4,257		35,00%
35	Federal Tax Credits	9,708	(1,884) 500	6,141
36	Total Federal Income Taxes	(5,451)	(2,384)	6 4 4 4
V 0	. out. , outful libolito lanco	(3,401)	(2,304)]	6,141
37	Total Federal & State Income Taxes	(4,900)	(2,384)	6,692

Northern C. Les Power Company (MN) Electric Utility - South Dakota Retail Jurisdiction Cost of Service Study

2008 Pro Forma

Revenue Requirement & Return Summary

(Dollars in Thousands)

(DOI	ars in Thousands)									
			,	Weighted						
	Capital Structure	Rate	Ratio	Cost		Composite	Income Tax Rates			
1	Long Term Debt	6.6400%	48.3700%	3.2100%			uth Dakota Tax rate	0.00%		
2	Short Term Debt	0.0000%	0.0000%	0.0000%		Federal Statutory Tax rate 35.00%				
3	Preferred Stock	0.0000%	0.0000%	0.0000%		Federal Effective Tax Rate (1-State Rate * Fed Rate)				
4	Common Equity	11.2500%	51.6300%	5.8100%		Total South Dakota Composite Tax Rate				
5	· · · · <u>-</u>			9.0200%						
	Rate of Return (ROR)			Total C	ompany E	<u>lectric</u>	SD Retail Electric	All Other		
6	Total Operating Inco	•			327,750		13,415	244.225		
7	Total Average Rate			_				314,335 4,815,372		
8	ROR (Operating Income /	Rate Base)			6.43%		4.75%	6.53%		
	Return on Equity (RO)E)				·				
9	Total Operating Inco				327,750		13,415	314,335		
10	Debt Interest (Rate B		Deht Cost)		(163,646)		(9,073)	•		
11					(100,040)		(9,073)	(154,573)		
12				-	164,104	•	4,342	159,761		
13	Equity Rate Base (Rate Base * Equity Ratio)				2,632,103 145,927			2,486,176		
14	14 ROE (Earnings for Common / Equity Rate Base)				6.23% 2.98%			6.43%		
	Revenue Deficiency									
15	Require Operating !	ncome (Rate Ba	se * Required Retu	ırn)	459,841		25,494	434,347		
16	Operating Income			_	327,750		13,415	314,335		
17	Operating Income D	eficiency		_	132,091	•	12,079	120,012		
18	Revenue Conversio	n Factor (1/(1-	Composite Tax F	Rate))	<u>1.69056</u> <u>1.53846</u>			N/A		
19	Revenue Deficiency (ncome Deficienc	y * Conversion F	actor)	223,308		18,583	204,725		
	Total Retail Revenue		<u> </u>							
20	Retail Related Reve	nues			2,907,343		146,384	2,760,959		
21	Revenue Deficiency	•		_	223,308		18,583_	204,725		
22	2 Total Retail Revenue Requirements				3,130,651 164,967			2,965,684		
23	Percentage Increase	(Decrease)		· · · · · · · · · · · · · · · · · · ·	7.68%		12.69%	7.41%		
					D	nao 1				

Northern States Company (MN)
Electric Utility - South Dakota Retail Jurisdiction
Cost of Service Study
2008 Pro Forma
(Dollars in Thousands)

Rate Base Detail - Cash Working Capital

	Expenses		Total Company Electric		South Dakota Retail Electric			All Other		
	Includable Expenses	Lead Days	<u>Dollars</u>	Dollar x Days		Dollars	Dollar x Days		Dollars	Dollar x Days
	Fuel Expenses								~~~~~	
1	Coal & Rail Transport	21.08	356,593	7 545 044		40.074	007.007			
2	Gas for Generation	38.45		7,515,911		18,874	397,807		337,719	7,118,103
3	Oil		101,778	3,912,957		5,387	207,109		96,391	3,705,848
	•	22.51	5,023	113,043		266	5,986		4,757	107,056
4	Nuclear & EOL	0.00	76,907			4,218	0		72,689	0
5	Nuclear Disposal	76.00	<u>12.549</u>	953,724		<u>644</u>	<u>48,944</u>		<u>11.905</u>	904,780
6			552,850	12,495,634		29,389	659,846		523,461	11,835,788
	Purchased Power		•							
7	Purchases	28,12	1,102,305	30,992,407		56,808	1,597,214		1,045,497	29,395,194
8	Interchange	38,21	106,362	4,064,092		5,498	210,079		100,864	3,854,013
	-		1,208,667	35,056,499		62,306	1,807,292		1,146,361	33,249,207
	Labor & Related Costs			,			.,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	المبيرة، عروه
9	Regular Payroll	12.31	352,911	4,344,334		18,336	005.740		004575	
10	Incentive Compensation	255.05	(9,738)	(2,483,677)			225,716		334,575	4,118,618
11	Pension & Benefits	19,20	54,624	1,048,781		(212)	(54,071)		(9,526)	(2,429,606)
12	Subtotal Labor & Related	13.20	397,797	2,909,438		2.968	<u>56,986</u>		<u>51,656</u>	<u>991,795</u>
13	Subtotal Eabor & Related		397,781	2,809,430		21,092	228,631		376,705	2,680,807
14	All Other Operating Expenses	35.01	526,830	18,442,749		04.450	000 007		****	.=
15	Property Tax	356.72	106,720	38,069,158		24,450	855,927		502,380	17,586,822
16	Employer's Payroll Taxes	26.56				4,956	1,767,904		101,764	36,301,254
17	Gross Earnings Tax	25,36 51,98	27,154 0	721,210 0		1,452	38,565		25,702	682,645
18	Federal Income Tax	37.75	(5,451)	(205,766)		0	0 (00 000)		0	U
19	State Income Tax	37.75	(5,451)	20,798		(2,384)	(89,996)		(3,067)	(115,769)
20	State Sales Tax Customer Billings	35.73	125,632	4,488,831		5,320	0		551	20,798
21	Total Expenses	38.09	2,940,750	111,998,553	37.24		190,084	22.12	120,312	4,298,748
	·	30.03	2,340,730	111,980,000	31.24	146,581	5,458,253	38.13	2,794,169	106,540,300
22	Net Annual Expense Amount			306,845		Į.	14,954		L	291,891
	Revenues	Lag Days	<u>Dollars</u>	Dollar x Days	j	<u>Dollars</u>	<u>Dollar x Days</u>		<u>Dollars</u>	Dollar x Days
23	Computer Billing 100,00%	42.83	2,906,779	124,492,403		146,879	6,290,578		2,759,900	118,201,825
24	Hand Billed 0.00%	42.83	0	0		0	0		٥	0
25	Retail Revenue Adjustments	0.00	0	0		0	0		0	0
26	Interdepartmental	0.00	564	٥		0	0		564	0
27	Late Payment	0,00	5,644	. 0		354	0		5,290	0
28	Connect and Trouble Charges	42.83	1,931	82,701		227	9,722		1,704	72,979
29	CIP Incentive	0.00	0	0		0	0		0	0
30	Rentais	114.17	4,128	471,294		241	27,515		3,887	443,779
31	Interchange Revenues	38.21	380,382	14,534,396		19,857	758,736		360,525	13,775,660
32 33	Sales for Resale Production Associated Revenues	37.10	251,774	9,340,815		8,712	323,215		243,062	9,017,600
		37.10	5,759	213,659		305	11,316		5,454	202,343
34 35	MISO Point to Point Firm	14.00	7,178	100,492		368	5,152		6,810	95,340
35 36	Services & Facilities	37.10 37.10	49,882	1,850,622		2,561	95,013		47,321	1,755,609
			8,611	319,468		438	16,250		8,173	303,218
37	Ancillary	37.10	14,033	520,624		720	26,712		13,313	493,912
38 39	Distribution Associated Revenues	42.83	476	20,386		0	0		476	20,386
39 40	Other	42.83	17,171	735,405		1,310	56,105		15,861	679,300
40 41	JOA - Rev fr/to PSC (blank)	37.10	(3,022)	(112,116)		(160)	(5,936)		(2,862)	(106,180)
41	(blank)	0.00	0	0		0	0		Ö	Q
43	(blank)	0.00 0.00	0	0		0	0		0	0
44	Total Revenues	41.79	3,651,290	0	44.00	104.040	0	4:	0	0
45	Net Annual Amount	41.79	3,651,290	152,570,150	41.88	181,812	7,614,378	41.78	3,469,478	144,955,773
45	Expense / Revenue Factor		L	418,000 0.80540042		E	20,861		L.	397,139
	•		r	0.00040042		r	0.806223735			
47	Allocated Revenue Amount		ı	336,658		L	16,819			
48	Net Cash Working Capital	Page 1 - Lino 6	[29,812		[1,865			27,948